

*Supplemental Information about
Performance for the Fiscal Year
Ended March 2010*

April 28, 2010

SENKO CO., LTD.

Consolidated Operating Results for the Year Ended March 2010

(Unit: Millions of Yen)

	March 2009		March 2010		Difference	
		Profit ratio (%)		Profit ratio (%)	Change	% Change
Operating revenues	212,659		227,692		15,033	7.1
Operating income	5,563	2.6	6,150	2.7	586	10.5
Ordinary income	5,533	2.6	6,232	2.7	699	12.6
Net income	2,848	1.3	2,946	1.3	98	3.4

(1) Operating Revenues by Products Handled

(Unit: Billions of Yen)

Products	March 2008	March 2009	March 2010			
	Composition(%)	Composition(%)	Revenues	Composition(%)	Difference	
					Change	% Change
1 Retail logistics-related products	18.1	19.5	65.6	28.8	24.1	58.0
2 Housing	26.6	26.2	50.8	22.3	(4.9)	(8.8)
3 Petroleum related products, and plastics	18.6	16.9	32.3	14.2	(3.7)	(10.2)
4 Chemical and fertilizers	2.4	2.1	3.9	1.7	(0.5)	(11.4)
5 Foods	1.9	1.8	3.7	1.6	(0.1)	(1.9)
6 Electronics products and machinery	1.8	1.4	3.0	1.3	(0.1)	(2.3)
7 Robber products	0.5	0.4	0.6	0.3	(0.2)	(26.3)
8 Materials and fuels	0.3	0.3	0.6	0.3	0.0	4.9
9 Others	28.4	29.9	67.1	29.5	0.3	0.5
Total	100.0	100.0	227.7	100.0	150.3	7.1

(2) Operating Revenues by Business Segment

(Unit: Millions of Yen)

	March 2009		March 2010		Difference	
	Revenues	Composition (%)	Revenues	Composition (%)	Change	% Change
Transport	123,963	58.3	130,554	57.4	6,591	5.3
Retail distribution and processing	66,618	31.3	73,192	32.1	6,574	9.9
Others	22,076	10.4	23,945	10.5	1,869	8.5
Total	212,659	100.0	227,692	100.0	15,033	7.1

■ Revenues by Major Business

Transport							
	Track transport	105,590	49.7	113,360	49.8	7,770	7.4
	Railway forwarding	5,009	2.4	4,919	2.2	(90)	(1.8)
	Marine transport	6,557	3.1	6,340	2.8	(217)	(3.3)
	International transport	5,236	2.5	4,517	2.0	(719)	(13.7)
Retail distribution and processing							
	Warehousing	30,059	14.1	30,066	13.2	7	0.0
	Retail distribution	16,628	7.8	22,031	9.7	5,403	32.5
	In-factory works	15,277	7.2	13,591	6.0	(1,686)	(11.0)
Others							
	Petroleum sales	12,069	5.7	9,787	4.3	(2,282)	(18.9)
	Merchandise sales	6,538	3.1	11,653	5.1	5,115	78.2

Forecast of Consolidated Operating Results for the Year Ending March 2011

(Unit: Millions of Yen)

	March 2010		March 2011		Difference	
		Profit ratio (%)		Profit ratio (%)	Change	% Change
Operating revenues	227,692		240,000		12,308	5.4
Operating income	6,150	2.7	6,500	2.7	350	5.7
Ordinary income	6,232	2.7	6,500	2.7	268	4.3
Net income	2,946	1.3	3,100	1.3	154	5.2

(1) Operating Revenues by Products Handled (Forecast)

(Unit: Billions of Yen)

Products	March 2010		March 2011		Difference	
	Revenues	Composition (%)	Revenues	Composition (%)	Change	% Change
Retail logistics	65.6	28.8	71.2	29.7	5.6	8.5
Housing	52.3	23.0	53.9	22.5	1.6	3.2
Chemical	44.5	19.5	44.8	18.6	0.3	0.6
Merchandise sales international trading	21.5	9.4	26.2	10.9	4.7	22.0
Others	43.8	19.3	43.9	18.3	0.1	0.2
Total	227.7	100.0	240.0	100.0	12.3	5.4

※Recategorization have been made in the fiscal year ending March 2011.

(2) Operating Revenues by Business Segment (Forecast)

(Unit: Billions of Yen)

	March 2010		March 2011		Difference	
	Revenues	Composition (%)	Revenues	Composition (%)	Change	% Change
Transport	130.6	57.4	135.8	56.6	5.2	4.0
Retail logistics and processing	73.2	32.1	75.5	31.4	2.3	3.1
Others	24.0	10.5	28.8	12.0	4.8	20.1
Total	227.7	100.0	240.0	100.0	12.3	5.4

■ Revenues by Major Business (Forecast)

Transport							
	Track transport	11.3	49.8	116.9	48.7	3.5	3.1
	Railway forwarding	4.9	2.2	5.1	2.1	0.2	3.2
	Marine transport	6.3	2.8	6.5	2.7	0.2	3.1
	International transport	4.5	2.0	5.8	2.4	1.3	29.3
Retail distribution and processing							
	Warehousing	30.1	13.2	31.0	12.9	0.9	3.1
	Retail distribution	22.0	9.7	22.7	9.5	0.7	3.1
	In-factory works	13.6	6.0	14.0	5.8	0.4	3.1
Others							
	Petroleum sales	9.8	4.3	11.0	4.6	1.2	12.7
	Merchandise sales	11.7	5.1	15.2	6.3	3.5	30.1

[Reference]

Non-consolidated Operating Results for the Year Ended March 2010

(Unit: Millions of Yen)

	March 2009		March 2010		Difference	
		Profit ratio (%)		Profit ratio (%)	Change	% Change
Operating revenues	175,336		169,880		(5,456)	(3.1)
Operating income	4,450	2.5	5,113	3.0	662	14.9
Ordinary income	4,860	2.8	5,136	3.0	275	5.7
Net income	2,610	1.5	2,450	1.4	(159)	(6.1)

(1) Operating Revenues by Products Handled

(Unit: Billions of Yen)

Products	March 2008	March 2009	March 2010			
	Composition(%)	Composition(%)	Revenues	Composition(%)	Difference	
					Change	% Change
1 Retail logistics-related products	20.9	23.5	46.7	27.5	5.5	13.3
2 Housing	28.4	27.8	45.4	26.7	(3.3)	(6.7)
3 Petroleum related products, and plastics	21.6	20.5	32.3	19.0	(3.7)	(10.2)
4 Chemical and fertilizers	2.5	2.2	3.9	2.3	0.1	2.8
5 Foods	2.2	2.1	3.7	2.2	(0.1)	(1.9)
6 Electronics products and machinery	2.1	1.8	3.0	1.8	(0.1)	(2.3)
7 Robber products	0.5	0.5	0.6	0.4	(0.2)	(26.3)
8 Materials and fuels	0.3	0.3	0.6	0.4	0.0	4.9
9 Others	19.8	19.5	33.6	19.7	(0.7)	(2.0)
Total	100.0	100.0	169.9	72.5	(5.5)	(3.1)

(2) Operating Revenues by Business Segment

(Unit: Millions of Yen)

	March 2009		March 2010		Difference	
	Revenues	Composition (%)	Revenues	Composition (%)	Change	% Change
Transport	112,099	64.0	108,068	63.6	(4,031)	(3.6)
Retail distribution and processing	62,992	35.9	61,367	36.1	(1,625)	(2.6)
Others	244	0.1	443	0.3	199	81.6
Total	175,336	100.0	169,880	100.0	(5,456)	(3.1)

■ Revenues by Major Business

Transport							
Track transport	93,975	55.3	91,095	53.6	(2,880)	(3.1)	
Railway forwarding	5,013	3.0	4,909	2.9	(104)	(2.1)	
Marine transport	6,556	3.9	6,346	3.7	(210)	(3.2)	
International transport	5,171	3.0	4,485	2.6	(686)	(13.3)	
Retail distribution and processing							
Warehousing	30,475	17.9	30,320	17.8	(155)	(0.5)	
Retail distribution	16,238	9.6	16,461	9.7	223	1.4	
In-factory works	13,118	7.7	11,621	6.8	(1,497)	(11.4)	

[Reference]

Forecast of Capital Investments for the Year Ending March 2011

(1) Capital Investments

(Unit: Millions of Yen)

	March 2009	March 2010	March 2011
Consolidated	8,970	4,962	6,500
Non-consolidated	7,900	4,185	4,635

※Including guarantee deposits and investments in capital

(2) Composition of Estimated Capital Investments

(Unit: Millions of Yen)

	Total amounts of capital investments	Composition			
		Vehicles	Handling equipment and other	Facilities	Nonproductive facilities (EDP and other)
Consolidated	6,500	858	1,153	3,700	789
Non-consolidated	4,635	446	1,070	2,480	639

(3) Major Estimated Capital Investments

Name	Site	(m ²)	Completion
Fukui PD Center	Fukui City, Fukui Pref.	9,097	April 2010
Ibaraki Warehouse for Dangerous Objects	Koga City, Ibaraki Pref.	1,914	May 2010
Kanazawa PD Center	Hakusan City, Ishikawa Pref.	15,064	July 2010
Maisu PD Center (lease)	Konohana-ku, Osaka City	63,710	September 2010
Shin-Toda PD Center (lease)	Toda City, Saitama Pref.	18,862	March 2011
SBS Nobeoka Building for Office Use	Nobeoka City, Miyazaki Pref.	5,569	May 2010

(4) Depreciation and Amortization Expenses

(Unit: Millions of Yen)

	March 2009	March 2010	March 2011
Consolidated	4,032	4,968	5,503
Non-consolidated	3,505	4,146	4,679

Corporate Data	
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Name	SENKO Co., Ltd.
Stock Listing	First Section of Tokyo Stock Exchange and Osaka Securities Exchange
Security Code	9069
Head Office	1-30, Oyodonaka 1-chome, Kita-ku, Osaka
Established	July 20, 1946
Capital Stock	18,345 million yen
Number of Shares Outstanding	111,989,476 shares
Fiscal Year End	March 31

[Group Data]

Number of Branches and Offices	321
Number of Vehicles	3,174
Number of Vessels	19
Number of Vessels Owned	9
Total Warehouse Space	2,015,977 square meters
Licensed Warehouse	1,175,189 square meters
Number of Employees	8,073

(Supplemental Information/ Non-consolidated Data)

Number of Branches and Offices	219
Number of Vehicles	1,547
Number of Vessels	19
Number of Vessels Owned	9
Total Warehouse Space	1,730,701 square meters
Licensed Warehouse	1,100,133 square meters
Number of Employees	3,575

(As of March 31, 2010)