

Supplemental Information about
Performance for the Fiscal Year
Ended March 2011

May 17, 2011

SENKO CO., LTD.

Consolidated Operating Results for the Year Ended March 2011

(Unit: Millions of Yen)

	March 2010		March 2011		Difference	
		Profit ratio (%)		Profit ratio (%)	Change	% Change
Operating revenues	227,692		241,046		13,354	5.9
Operating income	6,150	2.7	6,099	2.5	(50)	(0.8)
Ordinary income	6,232	2.7	6,375	2.6	142	2.3
Net income	2,946	1.3	2,261	0.9	(684)	(23.2)

Operating Revenues by Products Handled

(Unit: Millions of Yen)

Products		March 2010		March 2011			
		Revenues	Composition (%)	Revenues	Composition (%)	Difference	
						Change	% Change
	Retail Product Logistics	65,634	28.8	68,382	28.4	2,748	4.2
	Housing Logistics	52,326	23.0	55,053	22.8	2,727	5.2
	Chemical Logistics	44,453	19.5	45,872	19.0	1,419	3.2
	Others	41,333	18.2	42,201	17.5	868	2.1
Integrated Retail Logistics Total		203,746	89.5	211,508	87.7	7,762	3.8
	Trade and Commerce	21,441	9.4	26,687	11.1	5,246	24.5
	Others	2,503	1.1	2,850	1.2	347	13.9
Total		227,692	100.0	241,046	100.0	13,354	5.9

■ Revenues by Major Business

(Unit: Millions of Yen)

		March 2010		March 2011		Difference	
		Revenues	Composition (%)	Revenues	Composition (%)	Change	% Change
Integrated Retail Logistics							
	Track transport	113,360	49.8	115,162.0	47.8	1,802.0	1.6
	Railway forwarding	4,919	2.2	4,806.0	2.0	(113.0)	(2.3)
	Marine transport	6,340	2.8	6,578.0	2.7	238.0	3.8
	International transport	4,517	2.0	4,819.0	2.0	302.0	6.7
	Warehousing	30,066	13.2	31,513.0	13.1	1,447.0	4.8
	Retail distribution	22,031	9.7	23,022.0	9.6	991.0	4.5
	In-factory works	13,591	6.0	14,459.0	6.0	868.0	6.4
Others							
	Petroleum sales	9,787	4.3	12,529.0	5.2	2,742.0	28.0
	Merchandise sales	11,653	5.1	14,158.0	5.9	2,505.0	21.5

Forecast of Consolidated Operating Results for the Year Ending March 2011

(Unit: Millions of Yen)

	March 2011		March 2012		Difference	
		Profit ratio(%)		Profit ratio(%)	Change	% Change
Operating revenues	241,046		255,000		13,954	5.8
Operating income	6,099	2.5	6,600	2.6	501	8.2
Ordinary income	6,375	2.6	6,500	2.5	125	2.0
Net income	2,261	0.9	3,100	1.2	839	37.1

Operating Revenues by Products Handled (Forecast)

(Unit: Billions of Yen)

Products		March 2011		March 2012		Difference	
		Revenues	Composition (%)	Revenues	Composition (%)	Change	% Change
	Retail Product Logistics	68.4	28.4	74.3	29.1	5.9	8.7
	Housing Logistics	55.1	22.8	57.0	22.4	2.0	3.6
	Chemical Logistics	45.9	19.0	46.3	18.2	0.4	0.9
	Others	42.2	17.5	45.3	17.8	3.1	7.3
	Integrated Retail Logistics Total	211.5	87.7	222.9	87.4	11.4	5.4
	Trade and Commerce	26.7	11.1	29.1	11.4	2.4	9.0
	Others	2.9	1.2	3.0	1.2	0.1	5.2
	Total	241.0	100.0	255.0	100.0	14.0	5.8

※Recategorization have been made in the fiscal year ending March 2011.

Revenues by Major Business (Forecast)

(Unit: Billions of Yen)

		March 2011		March 2012		Difference	
		Revenues	Composition (%)	Revenues	Composition (%)	Change	% Change
Integrated Retail Logistics							
	Track transport	115.2	47.8	121.4	47.6	6.2	5.4
	Railway forwarding	4.8	2.0	5.1	2.0	0.3	5.3
	Marine transport	6.6	2.7	6.9	2.7	0.4	5.4
	International transport	4.8	2.0	5.6	2.2	0.7	15.2
	Warehousing	31.5	13.1	33.2	13.0	1.7	5.4
	Retail distribution	23.0	9.6	24.0	9.4	0.9	4.1
	In-factory works	14.5	6.0	15.1	5.9	0.6	4.2
Others							
	Petroleum sales	12.5	5.2	13.5	5.3	1.0	7.9
	Merchandise sales	14.2	5.9	15.6	6.1	1.5	10.3

Non-consolidated Operating Results for the Year Ended March 2011

(Unit: Millions of Yen)

	March 2010		March 2011		Difference	
		Profit ratio (%)		Profit ratio (%)	Change	% Change
Operating revenues	169,880		174,299		4,419	2.6
Operating income	5,113	3.0	4,794	2.8	(319)	(6.2)
Ordinary income	5,136	3.0	4,937	2.8	(198)	(3.9)
Net income	2,450	1.4	952	0.5	(1,498)	(61.1)

Operating Revenues by Products Handled

(Unit: Millions of Yen)

Products		March 2010		March 2011		Difference	
		Revenues	Composition (%)	Revenues	Composition (%)	Change	% Change
	Retail Product Logistics	46,744	27.5	49,680	28.5	2,936	6.3
	Housing Logistics	46,388	27.3	45,821	26.3	(567)	(1.2)
	Chemical Logistics	43,044	25.3	42,081	24.1	(963)	(2.2)
	Others	33,259	19.6	35,744	20.5	2,485	7.5
Integrated Retail Logistics Total		169,435	99.7	173,326	99.4	3,891	2.3
Trade and Commerce		445	0.3	973	0.6	528	118.7
Total		169,880	100.0	174,299	100.0	4,419	2.6

Revenues by Major Business

(Unit: Millions of Yen)

		March 2010		March 2011		Difference	
		Revenues	Composition (%)	Revenues	Composition (%)	Change	% Change
Integrated Retail Logistics							
	Track transport	91,095	53.6	91,578	52.5	483	0.5
	Railway forwarding	4,909	2.9	4,942	2.8	33	0.7
	Marine transport	6,346	3.7	6,619	3.8	273	4.3
	International transport	4,485	2.6	4,821	2.8	336	7.5
	Warehousing	30,320	17.8	31,865	18.3	1,545	5.1
	Retail distribution	16,461	9.7	18,279	10.5	1,818	11.0
	In-factory works	11,621	6.8	11,508	6.6	(113)	(1.0)

[Reference]

Forecast of Capital Investments for the Year Ending March 2012

(1) Capital Investments

(Unit: Millions of Yen)

	March 2010	March 2011	March 2012
Consolidated	4,962	10,255	14,181
Non-consolidated	4,185	8,966	13,720

※Including guarantee deposits and investments in capital

(2) Composition of Estimated Capital Investments

(Unit: Millions of Yen)

	Total amounts of capital investments	Composition			
		Vehicles	Handling equipment and other	Facilities	Nonproductive facilities (EDP and other)
Consolidated	14,181	773	1,989	10,930	489
Non-consolidated	13,720	485	1,935	Revenues	370

(3) Major Estimated Capital Investments

Name	Site	(m ²)	Completion
【Domestic】			
Noda No.1 PD Center	Noda City, Chiba Pref.	82,878	August, 2011
Noda No.2 PD Center	Noda City, Chiba Pref.	33,563	November, 2011
Hyuga PD Center	Hyuga City, Miyazaki Pref.	24,979	December, 2011
Kitahiroshima PD Center	Kitahiroshima City, Hokkaido	25,275	January, 2012
【Overseas】			
Silkroad Logistics Center	Horgos, Kazakhstan	6,000	July, 2011
Kentucky Logistics Center	Kentucky, U.S.A	6,600	July, 2011

(4) Depreciation and Amortization Expenses

(Unit: Millions of Yen)

	March 2010	March 2011	March 2012
Consolidated	4,968	5,590	5,616
Non-consolidated	4,146	4,653	4,908

Corporate Data	
----------------	--

Name	SENKO Co., Ltd.
Stock Listing	First Section of Tokyo Stock Exchange and Osaka Securities Exchange
Security Code	9069
Head Office	1-30, Oyodonaka 1-chome, Kita-ku, Osaka
Established	July 20, 1946
Capital Stock	20,521 million yen
Number of Shares Outstanding	128,989,476 shares
Fiscal Year End	March 31

[Group Data]

Number of Branches and Offices	317
Number of Vehicles	3,294
Number of Vessels	19
Number of Vessels Owned	9
Total Warehouse Space	2,078,957 square meters
Licensed Warehouse	1,239,905 square meters
Number of Employees	8,167

(Supplemental Information/ Non-consolidated Data)

Number of Branches and Offices	213
Number of Vehicles	1,379
Number of Vessels	19
Number of Vessels Owned	9
Total Warehouse Space	1,785,540 square meters
Licensed Warehouse	1,184,880 square meters
Number of Employees	3,096

(As of March 31, 2011)