

**Supplemental Information about
Performance for the 2nd Quarter
Ended September 30, 2013**

November 01, 13

SENKO CO., LTD.

Consolidated Operating Results for the 2nd Quarter Ended September 30, 2013

(Unit: Millions of Yen)

	2012 Apr-Sep (six months)		2013 Apr-Sep (six months)		Difference	
		Profit ratio (%)		Profit ratio (%)	Change	% Change
Operating revenues	144,412		151,189		6,777	4.7
Operating income	4,658	3.2	5,465	3.6	807	17.3
Ordinary income	4,711	3.3	5,063	3.4	352	7.5
Net income	2,674	1.9	3,374	2.2	699	26.2

Operating Revenues by Products Handled

(Unit: Billions of Yen)

Products		2012 Apr-Sep (six months)		2013 Apr-Sep (six months)		Difference	
		Revenues	Composition (%)	Revenues	Composition (%)	Change	% Change
	Retail Product Logistics	47.7	33.0	49.1	32.5	1.4	3.0
	Housing Logistics	28.6	19.9	31.8	21.1	3.2	11.0
	Chemical Logistics	23.9	16.5	23.0	15.2	(0.9)	(3.7)
	Others	12.3	8.5	13.0	8.6	0.7	5.7
Integrated Retail Logistics Total		112.5	77.9	116.9	77.3	4.4	3.9
	Trade and Commerce	30.4	21.0	32.8	21.7	2.5	8.1
	Others	1.5	1.1	1.5	1.0	(0.1)	(5.4)
Total		144.4	100.0	151.2	100.0	6.8	4.7

Starting with the Fiscal Year that ending on March 31, 2014, Senko changed a part of classification about its business segments in Distribution. Each amount of sales in the years ended March 31, 2013 and ending March 31, 2014, is the result of operations based on the new classification.

■ Revenues by Major Business

(Unit: Billions of Yen)

		2012 Apr-Sep (six months)		2013 Apr-Sep (six months)		Difference	
		Revenues	Composition (%)	Revenues	Composition (%)	Change	% Change
Integrated Retail Logistics							
	Track transport	59.5	41.2	62.8	41.6	3.3	5.6
	Railway forwarding	2.2	1.5	2.3	1.5	0.1	2.5
	Marine transport	3.5	2.4	3.5	2.3	0.0	0.4
	Warehousing	19.0	13.2	19.4	12.8	0.4	2.0
	Retail distribution	12.7	8.8	12.8	8.5	0.1	1.1
	In-factory works	7.0	4.9	7.1	4.7	0.1	1.1
Others							
	Petroleum sales	8.0	5.5	9.2	6.1	1.2	15.4
	Merchandise sales	22.4	15.5	23.6	15.6	1.2	5.4

Forecast of Consolidated Operating Results for the Year Ending March 2014

(Unit: Millions of Yen)

	March 2013		March 2014		Difference	
		Profit ratio(%)		Profit ratio(%)	Change	% Change
Operating revenues	293,534		325,000		31,466	10.7
Operating income	9,908	3.4	12,200	3.8	2,292	23.1
Ordinary income	10,100	3.4	11,400	3.5	1,300	12.9
Net income	5,202	1.8	6,400	2.0	1,198	23.0

Operating Revenues by Products Handled (Forecast)

(Unit: Billions of Yen)

Products		March 2013		March 2014		Difference	
		Revenues	Composition (%)	Revenues	Composition (%)	Change	% Change
	Retail Product Logistics	96.2	32.7	99.6	30.6	3.4	3.5
	Housing Logistics	59.6	20.3	65.6	20.2	6.0	10.0
	Chemical Logistics	47.8	16.3	46.5	14.3	(1.3)	(2.7)
	Others	24.6	8.4	25.5	7.9	0.9	3.7
	Integrated Retail Logistics Total	228.2	77.7	237.2	73.0	9.0	3.9
	Trade and Commerce	62.1	21.2	84.7	26.1	22.6	36.4
	Others	3.2	1.1	3.1	0.9	(0.1)	(2.5)
	Total	293.5	100.0	325.0	100.0	31.5	10.7

Starting with the Fiscal Year that ending on March 31, 2014, Senko changed a part of classification about its business segments in Distribution. Each amount of sales in the years ended March 31,2013 and ending March 31,2014, is the result of operations based on the new classification.

Revenues by Major Business (Forecast)

(Unit: Billions of Yen)

		March 2013		March 2014		Difference	
		Revenues	Composition (%)	Revenues	Composition (%)	Change	% Change
Integrated Retail Logistics							
	Track transport	121.6	41.4	127.2	39.1	5.6	4.6
	Railway forwarding	4.6	1.6	4.7	1.4	0.1	1.9
	Marine transport	7.2	2.4	7.1	2.2	0.0	(0.2)
	Warehousing	38.3	13.0	40.2	12.4	1.9	4.9
	Retail distribution	25.7	8.8	25.4	7.8	(0.3)	(1.2)
	In-factory works	14.2	4.8	14.0	4.3	(0.2)	(1.6)
Others							
	Petroleum sales	16.4	5.6	17.8	5.5	1.5	9.1
	Merchandise sales	45.8	15.6	66.9	20.6	21.1	46.1

[Reference]

Forecast of Capital Investments for the Year Ending March 2014

(1) Capital Investments

(Unit: Millions of Yen)

	March 2012	March 2013	March 2014
Consolidated	14,967	4,404	24,710
Non-consolidated	13,969	3,314	23,716

※Including guarantee deposits and investments in capital

(2) Composition of Estimated Capital Investments

(Unit: Millions of Yen)

	Total amounts of capital investments	Composition			
		Vehicles	Handling equipment and other	Facilities	Nonproductive facilities (EDP and other)
Consolidated	24,710	1,235	1,119	21,780	577
Non-consolidated	23,716	521	1,043	21,780	372

(3) Major Estimated Capital Investments

Name	Site	(m ²)	Completion
【Distribution Center】			
Sapporo PD Center No. 2 Warehouse	Sapporo City, Hokkaido	21,900	April, 2013
Daimon Distribution Center No. 2 Warehouse and Dangerous Goods No.1 Warehouse	Moriyama City, Shiga Pref.	7,700	April, 2013
Komaki No.2 PD Center	Komaki City, Aichi Pref.	28,300	September, 2013
Shiomi Center	Tokyo Metropolis	5,300	December, 2013
Kitaosaka PD Center	Ibaraki City, Osaka Pref.	48,000	February, 2014
Nagoya No.2 PD Center	Nagoya City, Aichi Pref.	13,000	July, 2014
Expansion of Kitakanto Logistics Center	Ota City, Gunma Pref.	32,400	August, 2014
Land for new center of Sendai port	Sendai City, Miyagi Pref.	7,100	March, 2015
Land for new center of Sayama	Sayama City, Saitama Pref.	21,500	April, 2015
【Others】			
Asphalt tanker "Great Crane"			May, 2013
Photovoltaic power generation facilities	seven distribution centers across Japan		September, 2013

(4) Depreciation and Amortization Expenses

(Unit: Millions of Yen)

	March 2012	March 2013	March 2014
Consolidated	6,160	6,738	7,486
Non-consolidated	5,192	5,646	5,772

Corporate Data	
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Name	SENKO Co., Ltd.
Stock Listing	First Section of Tokyo Stock Exchange and Osaka Securities Exchange
Security Code	9069
Head Office	1-30, Oyodonaka 1-chome, Kita-ku, Osaka
Established	July 20, 1946
Capital Stock	20,521 million yen
Number of Shares Outstanding	128,989,476 shares
Fiscal Year End	March 31

[Group Data]

Number of Branches and Offices	341
Number of Vehicles	3,260
Number of Vessels	18
Number of Vessels Owned	10
Total Warehouse Space	2,428,916 square meters
Number of Employees	9,121

(Supplemental Information/ Non-consolidated Data)

Number of Branches and Offices	211
Number of Vehicles	1,326
Total Warehouse Space	2,053,851 square meters
Number of Employees	3,088

(As of September 30, 2013)