

**Supplemental Information about  
Performance for the Fiscal Year  
Ended March 2014**

**May 08, 14**

**SENKO CO., LTD.**

## Consolidated Operating Results for the Year Ended March 2014

(Unit: Millions of Yen)

	March 2013		March 2014		Difference	
		Profit ratio (%)		Profit ratio (%)	Change	% Change
Operating revenues	293,534		333,883		40,349	13.7
Operating income	9,908	3.4	12,122	3.6	2,213	22.3
Ordinary income	10,100	3.4	11,305	3.4	1,205	11.9
Net income	5,202	1.8	6,503	2.0	1,300	25.0

### Operating Revenues by Products Handled

(Unit: Billions of Yen)

Products		March 2013		March 2014		Difference	
		Revenues	Composition (%)	Revenues	Composition (%)	Change	% Change
	Retail Product Logistics	96.2	32.7	100.7	30.2	4.6	4.8
	Housing Logistics	59.6	20.3	65.3	19.5	5.7	9.6
	Chemical Logistics	47.8	16.3	47.8	14.3	(0.1)	(0.2)
	Others	24.6	8.4	25.9	7.8	1.3	5.3
Integrated Retail Logistics Total		228.2	77.7	239.7	71.8	11.5	5.0
	Trade and Commerce	62.1	21.2	90.7	27.2	28.6	46.0
	Others	3.2	1.1	3.5	1.0	0.3	8.8
<b>Total</b>		<b>293.5</b>	<b>100.0</b>	<b>333.9</b>	<b>100.0</b>	<b>40.4</b>	<b>13.7</b>

### ■ Revenues by Major Business

(Unit: Billions of Yen)

				March 2013		March 2014		Difference	
				Revenues	Composition (%)	Revenues	Composition (%)	Change	% Change
Integrated Retail Logistics									
	Track transport	121.6	41.4	128.6	38.5	7.0	5.8		
	Railway forwarding	4.6	1.6	4.8	1.4	0.2	4.4		
	Marine transport	7.2	2.4	7.3	2.2	0.1	2.2		
	Warehousing	38.3	13.0	40.2	12.0	1.9	5.0		
	Retail distribution	25.7	8.8	25.8	7.7	0.1	0.4		
	In-factory works	14.2	4.8	14.5	4.3	0.3	2.2		
Others									
	Petroleum sales	16.4	5.6	18.9	5.7	2.5	15.5		
	Merchandise sales	45.8	15.6	71.8	21.5	26.0	56.9		

## Forecast of Consolidated Operating Results for the Year Ending March 2015

(Unit: Millions of Yen)

	March 2014		March 2015		Difference	
		Profit ratio(%)		Profit ratio(%)	Change	% Change
Operating revenues	333,883		380,000		46,117	13.8
Operating income	12,122	3.6	14,000	3.7	1,878	15.5
Ordinary income	11,305	3.4	13,000	3.4	1,695	15.0
Net income	6,503	2.0	7,400	1.9	897	13.8

### Operating Revenues by Products Handled (Forecast)

(Unit: Billions of Yen)

Products		March 2014		March 2015		Difference	
		Revenues	Composition (%)	Revenues	Composition (%)	Change	% Change
	Retail Product Logistics	100.7	30.2	111.1	29.2	10.3	10.2
	Housing Logistics	65.3	19.5	65.0	17.1	-0.3	-0.5
	Chemical Logistics	47.8	14.3	49.2	13.0	1.5	3.1
	Others	25.9	7.8	26.7	7.0	0.7	3.0
	Integrated Retail Logistics Total	239.7	71.8	252.0	66.3	12.2	5.1
	Trade and Commerce	90.7	27.2	124.2	32.7	33.5	36.9
	Others	3.5	1.0	3.8	1.0	0.4	11.1
	<b>Total</b>	<b>333.9</b>	<b>100.0</b>	<b>380.0</b>	<b>100.0</b>	<b>46.1</b>	<b>13.8</b>

### Revenues by Major Business (Forecast)

(Unit: Billions of Yen)

		March 2014		March 2015		Difference	
		Revenues	Composition (%)	Revenues	Composition (%)	Change	% Change
Integrated Retail Logistics							
	Track transport	128.6	38.5	136.4	35.9	7.8	6.0
	Railway forwarding	4.8	1.4	5.0	1.3	0.2	4.4
	Marine transport	7.3	2.2	7.2	1.9	(0.1)	(1.1)
	Warehousing	40.2	12.0	45.1	11.9	4.9	12.2
	Retail distribution	25.8	7.7	23.3	6.1	(2.5)	(9.6)
	In-factory works	14.5	4.3	16.0	4.2	1.5	10.0
Others							
	Petroleum sales	18.9	5.7	20.1	5.3	1.2	6.4
	Merchandise sales	71.8	21.5	104.1	27.4	32.3	45.0

[Reference]

## Forecast of Capital Investments for the Year Ending March 2014

### (1) Capital Investments

(Unit: Millions of Yen)

	March 2013	March 2014	March 2015
Consolidated	4,404	24,000	10,100
Non-consolidated	3,314	22,815	9,143

※Including guarantee deposits and investments in capital

### (2) Composition of Estimated Capital Investments

(Unit: Millions of Yen)

	Total amounts of capital investments	Composition			
		Vehicles	Handling equipment and other	Facilities	Nonproductive facilities (EDP and other)
Consolidated	10,100	1,197	1,507	7,090	306
Non-consolidated	9,143	435	1,376	7,090	242

### (3) Major Estimated Capital Investments

Name	Site	(m <sup>2</sup> )	Completion
<b>【Domestic】</b>			
Tawaramoto Distribution Center	Tawaramoto Town, Nara Pref.	3,500	May, 2014
Moriyama PD Center No. 3 Warehouse	Moriyama City, Shiga Pref.	15,500	June, 2014
Expansion of Kitakanto Logistics Center	Ota City, Gunma Pref.	32,400	August, 2014
Nagoya No.2 PD Center	Nagoya City, Aichi Pref.	13,000	December, 2014
Sayama PD Center	Sayama City, Saitama Pref.	21,500	April, 2015
Tomisato Fashion Logistics Center	Tomisato City, Chiba Pref.	36,000	April, 2015
Sendai port PD Center	Sendai City, Miyagi Pref.	34,400	October, 2015
<b>【Overseas】</b>			
Silkroad Logistics Center	Horgos, Kazakhstan	6,600	October, 2014
Import and export logistics center in Laem Chabang	Chon Buri Province, Thailand	21,400	April, 2015

### (4) Depreciation and Amortization Expenses

(Unit: Millions of Yen)

	March 2013	March 2014	March 2015
Consolidated	6,738	7,606	8,017
Non-consolidated	5,646	5,854	6,180

Corporate Data	
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Name	SENKO Co., Ltd.
Stock Listing	First Section of Tokyo Stock Exchange and Osaka Securities Exchange
Security Code	9069
Head Office	1-30, Oyodonaka 1-chome, Kita-ku, Osaka
Established	July 20, 1946
Capital Stock	20,521 million yen
Number of Shares Outstanding	128,989,476 shares
Fiscal Year End	March 31

[Group Data]

Number of Branches and Offices	398
Number of Vehicles	3,352
Number of Vessels	11
Number of Vessels Owned	8
Total Warehouse Space	2,523,015 square meters
Number of Employees	9,341

(As of March 31, 2014)