

Supplemental Information about
Performance for the Fiscal Year
Ended March 2015

May 8, 2015

SENKO Co., Ltd.

Consolidated Operating Results for the Year Ended March 2015

(Millions of Yen , %)

	Fiscal year ended March 31, 2014		Fiscal year ended March 31, 2015		Difference	
		Margin		Margin		%
Operating revenues	333,883		398,447		64,563	19.3
Operating income	12,122	3.6	13,649	3.4	1,527	12.6
Ordinary income	11,305	3.4	13,234	3.3	1,929	17.1
Net income	6,503	2.0	7,073	1.8	569	8.8

Operating Revenues by Products Handled

(Billions of Yen , %)

	Fiscal year ended March 31, 2014		Fiscal year ended March 31, 2015		Difference	
		Composition		Composition		%
Retail Product Logistics	100.7	30.2	135.0	33.9	34.3	34.0
Housing Logistics	65.3	19.5	62.5	15.7	(2.8)	(4.3)
Chemical Logistics	47.8	14.3	49.3	12.4	1.5	3.3
Others	25.9	7.8	26.8	6.7	0.9	3.6
Distribution Total	239.7	71.8	273.6	68.7	33.9	14.2
Trading & Commerce	90.7	27.2	120.7	30.3	30.0	33.1
Others	3.5	1.0	4.1	1.0	0.7	19.1
Total	333.9	100.0	398.4	100.0	64.6	19.3

Revenues by Major Business

(Billions of Yen , %)

	Fiscal year ended March 31, 2014		Fiscal year ended March 31, 2015		Difference	
		Composition		Composition		%
[Distribution]						
Track transport	128.6	38.5	156.8	39.4	28.2	21.9
Railway forwarding	4.8	1.5	4.8	1.2	0.0	(0.5)
Marine transport	7.3	2.2	6.4	1.6	(0.9)	(11.9)
Warehousing	40.2	12.0	44.5	11.2	4.3	10.8
Retail distribution	25.8	7.7	24.5	6.1	(1.3)	(5.1)
In-factory works	14.5	4.4	14.6	3.7	0.1	0.4
Others	18.5	5.5	22.0	5.5	3.5	19.2
[Trading & Commerce]						
Petroleum sales	18.9	5.7	20.1	5.1	1.2	6.6
Merchandise sales	71.8	21.5	100.6	25.2	28.8	40.0
[Others]	3.5	1.0	4.1	1.0	0.7	19.1

* In the year ended March 31, 2015, and changed some of the recognition of sectors, its influence is as follows.

"Retail distribution" (27) → "Track transport" 16 , "Warehousing" 11

Forecast of Consolidated Operating Results for the Year Ending March 2016

(Millions of Yen , %)

	Fiscal year ended March 31, 2015		Fiscal year ended March 31, 2016		Difference	
		Margin		Margin		%
Operating revenues	398,447		440,000		41,553	10.4
Operating income	13,649	3.4	16,800	3.8	3,151	23.1
Ordinary income	13,234	3.3	16,000	3.6	2,766	20.9
Net income	7,073	1.8	8,700	2.0	1,627	23.0

Operating Revenues by Products Handled (Forecast)

(Billions of Yen , %)

	Fiscal year ended March 31, 2015		Fiscal year ended March 31, 2016		Difference	
		Composition		Composition		%
Retail Product Logistics	135.0	33.9	167.3	38.0	32.3	23.9
Housing Logistics	62.5	15.7	61.6	14.0	(0.9)	(1.4)
Chemical Logistics	49.3	12.4	50.4	11.5	1.1	2.2
Others	26.8	6.7	27.3	6.2	0.5	1.8
Distribution Total	273.6	68.7	306.6	69.7	33.0	12.0
Trading & Commerce	120.7	30.3	128.9	29.3	8.2	6.8
Others	4.1	1.0	4.5	1.0	0.4	9.1
Total	398.4	100.0	440.0	100.0	41.6	10.4

Revenues by Major Business (Forecast)

(Billions of Yen , %)

	Fiscal year ended March 31, 2015		Fiscal year ended March 31, 2016		Difference	
		Composition		Composition		%
[Distribution]						
Track transport	156.8	39.4	190.5	43.3	33.7	21.5
Railway forwarding	4.8	1.2	5.0	1.1	0.2	3.4
Marine transport	6.4	1.6	7.1	1.6	0.7	10.5
Warehousing	44.5	11.2	46.0	10.5	1.5	3.3
Retail distribution	24.5	6.1	25.2	5.7	0.7	3.0
In-factory works	14.6	3.7	14.1	3.2	(0.5)	(3.4)
Others	22.0	5.5	18.7	4.3	(3.3)	(14.8)
[Trading & Commerce]						
Petroleum sales	20.1	5.1	17.8	4.1	(2.3)	(11.4)
Merchandise sales	100.6	25.2	111.1	25.2	10.5	10.5
[Others]	4.1	1.0	4.5	1.0	0.4	9.1

Forecast of Capital Investments for the Year Ending March 2016

(1) Capital Investments (Millions of Yen)

	Fiscal year ended March 31, 2014	Fiscal year ended March 31, 2015	Fiscal year ended March 31, 2016
Consolidated	24,000	14,182	13,825
Non-consolidated	22,815	9,430	11,257

* Including guarantee deposits and investments in capital

(2) Composition of Estimated Capital Investments (Millions of Yen)

	Total amounts of capital investments	Composition			
		Vehicles	Handling equipment and other	Facilities	Nonproductive facilities (EDP and other)
Consolidated	13,825	2,380	1,286	9,725	434
Non-consolidated	11,257	646	1,126	9,211	274

(3) Major Estimated Capital Investments

Name	Site	(m ²)	Completion
[Japan]			
Sayama PD Center	Sayama City, Saitama Pref.	21,500	Apr. 2015
* Ichikawa-Shiohama Warehouse	Ichikawa City, Chiba Pref.	12,700	Apr. 2015
* Narita Fashion Logistics Center I	Tomisato City, Chiba Pref.	36,000	May. 2015
Daimon Distribution Center, Dangerous goods No.2 Warehouse	Moriyama City, Shiga Pref.	1,000	Sep. 2015
Sendai Port PD Center	Sendai City, Miyagi Pref.	34,400	Oct. 2015
* Narita Fashion Logistics Center II	Tomisato City, Chiba Pref.	40,600	May. 2016
[Overseas]			
Laem Chabang Distribution Center	Chonburi, Thailand	21,400	Aug. 2015
Silkroad Logistics Center	Horgos, Kazakhstan	6,600	Autumn 2016

* rented

(4) Depreciation and Amortization Expenses (Millions of Yen)

	Fiscal year ended March 31, 2014	Fiscal year ended March 31, 2015	Fiscal year ended March 31, 2016
Consolidated	6,738	7,606	8,334
Non-consolidated	5,646	5,854	5,962

Corporate Data

Name	SENKO Co., Ltd.
Stock Listing	First Section of Tokyo Stock Exchange
Security Code	9069
Head Office	1-30, Oyodonaka 1-chome, Kita-ku, Osaka
Established	July 20, 1946
Capital Stock	23,098 million yen
Number of Shares Outstanding	141,927,426 shares
Fiscal Year End	March 31
Number of Branches and Offices	451
Number of Vehicles	4,530
Number of Vessels	11
Number of Vessels Owned	7
Total Warehouse Space	2,809,461 square meters
Number of Employees	12,455

(As of March 31, 2015)