

August 2019

 **SENKO Group Holdings Co., Ltd.**

Financial Summary for the First Quarter of the Fiscal Year Ending March 31, 2020



SENKO Group Holdings

1. Summary of Operating Results for the First Quarter of FY Ended March 31, 2020 **SENKO**

(Millions of yen, %)

	FY 3/19 1Q		FY 3/20 1Q		YoY Change	
	(previous term)	Margin	(current term)	Margin	Change	%
Operating revenue	129,365	—	137,121	—	7,756	6.0
Operating profit	4,697	3.6	4,995	3.6	298	6.3
Ordinary profit	4,856	3.8	4,985	3.6	129	2.7
Profit attributable to owners of parent	2,919	2.3	3,142	2.3	222	7.6

Year-on-year increase of **¥7.8 billion** **6.0% increase**

● Revenue growth effect	+	¥5.7 billion
● Price revision	+	¥1.2 billion
● Consolidation effect	+	¥2.6 billion



+ ¥9.5 billion

● Change in material quantity (¥1.7 billion)



(¥1.7 billion)

+7.8 billion yen

3. Summary of Operating Revenue in Each Business Area for the First Quarter of FY Ended March 31, 2020

SENKO

(Billion of yen, %)

		FY 3/19 1Q (previous term)	FY 3/20 1Q (current term)	YoY Change		YoY Change Breakdown			
				Change	%	Revenue growth	Price revision	M&A and others	Existing cargo volume
	Retail Product Logistics	51.1	54.1	3.0	5.9	3.2	0.6	1.4	(2.2)
	Housing Logistics	14.6	15.5	0.8	5.8	0.4	0.2		0.2
	Chemicals Logistics	18.1	19.6	1.6	8.7	1.3	0.3	0.4	(0.4)
	Others	7.4	7.2	(0.1)	(1.8)	0.5			(0.6)
Logistics Total		91.1	96.4	5.3	5.8	5.4	1.2	1.8	(3.0)
Trading & Commerce		35.5	36.7	1.2	3.4	0.2			1.0
Others		2.8	4.0	1.3	45.7	0.1		0.8	0.4
Total		129.4	137.1	7.8	6.0	5.7	1.2	2.6	(1.7)

* International commerce and trade included in the above

Global logistics (including commerce and trade)	7.0	9.0	2.0	28.1
Composition (%)	5.4	6.5		

* International commerce and trade including non-consolidated overseas subsidiaries

Global logistics (including commerce and trade)	8.7	10.0	1.3	14.9
---	-----	------	-----	------

Year-on-year increase in ordinary profit of ¥0.13 billion 2.7% increase

● Revenue growth effect	+	¥0.87 billion	➡	¥2.18 billion
● Price revision	+	¥1.15 billion		
● Cost improvement, productivity improvement	+	¥0.09 billion		
● Consolidation effect	+	¥0.07 billion		
● Change in material quantity		(¥0.41 billion)	➡	(¥1.88 billion)
● Increase in vehicle subcontracting cost (including work fees)		(¥0.95 billion)		
● Effect of increases in basic salaries		(¥0.20 billion)		
● Change of other costs		(¥0.32 billion)		
● Change in non-operating revenues and expenses			➡	(¥0.17 billion)
● Ordinary profit			➡	¥0.13 billion

5. Summary of Operating Results by Segment for the First Quarter of
FY Ended March 31, 2020

SENKO

(Millions of yen, %)

Operating revenue	FY 3/19 1Q (previous term)	FY 3/20 1Q (current term)	YoY Change	
			Change	%
Logistics	91,101	96,390	5,289	5.8
Trading & Commerce	35,472	36,662	1,190	3.4
Others	2,791	4,067	1,276	45.7
Consolidated F/S	129,365	137,121	7,756	6.0

(Millions of yen, %)

Operating profit	FY 3/19 1Q		FY 3/20 1Q		YoY Change	
	(previous term)	Margin	(current term)	Margin	Change	%
Logistics	3,854	4.2	4,290	4.5	436	11.3
Trading & Commerce	675	1.9	473	1.3	(202)	(30.0)
Others	231	8.3	395	9.7	164	70.9
Adjustment	(63)	-	(164)	-	(100)	—
Consolidated F/S	4,697	3.6	4,995	3.6	298	6.3

Moving Global

**Go beyond logistics, make the world go round,
and revolutionize business.**

Contact Information



SENKO Group Holdings Co., Ltd.

Public Relations Office

(14th floor, Umeda Sky Building Tower West)

1-1-30-1400 Oyodonaka, Kita-ku, Osaka-shi 531-6114

Tel.: 06-6440-5156

Fax: 06-6440-5148

Website: <http://www.senkogrouphd.co.jp/en/>