

SENKO Group Holdings Co., Ltd.

Financial Summary for the First Quarter of the Fiscal Year Ending March 31, 2020



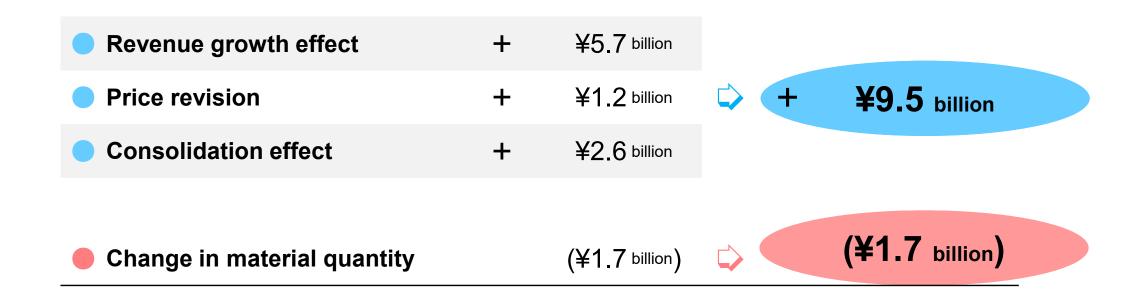
1. Summary of Operating Results for the First Quarter of FY Ended March 31, 2020 SEVKO

(Millions of yen, %)

	FY 3/19 1Q	9	FY 3/20 1Q		I YOY Change		hange
	(previous term)	Margin	(current term)	Margin	Change	%	
Operating revenue	129,365	1	137,121	ı	7,756	6.0	
Operating profit	4,697	3.6	4,995	3.6	298	6.3	
Ordinary profit	4,856	3.8	4,985	3.6	129	2.7	
Profit attributable to owners of parent	2,919	2.3	3,142	2.3	222	7.6	



Year-on-year increase of **¥7.8 billion 6.0% increase**



+7.8 billion yen

3. Summary of Operating Revenue in Each Business Area for the First Quarter of SENKO FY Ended March 31, 2020



(Billion of yen, %)

				YoY Change		YoY Change Breakdown			
		FY 3/19 1Q (previous term)	FY 3/20 1Q (current term)	Change	%	Revenue growth	Price revision	M&A and others	Existing cargo volume
	Retail Product Logistics	51.1	54.1	3.0	5.9	3.2	0.6	1.4	(2.2)
	Housing Logistics	14.6	15.5	8.0	5.8	0.4	0.2		0.2
	Chemicals Logistics	18.1	19.6	1.6	8.7	1.3	0.3	0.4	(0.4)
	Others	7.4	7.2	(0.1)	(1.8)	0.5			(0.6)
	Logistics Total	91.1	96.4	5.3	5.8	5.4	1.2	1.8	(3.0)
-	Frading & Commerce	35.5	36.7	1.2	3.4	0.2			1.0
	Others	2.8	4.0	1.3	45.7	0.1		0.8	0.4
_	Total	129.4	137.1	7.8	6.0	5.7	1.2	2.6	(1.7)

^{*} International commerce and trade included in the above

Global logistics (including commerce and trade)	7.0	9.0	2.0	28.1
Composition (%)	5.4	6.5		

^{*} International commerce and trade including non-consolidated overseas subsidiaries

Global logistics	8 7	10.0	1.3	14.9
(including commerce and trade)	0.7	10.0	110	14.0

4. Summary of Operating Results for the First Quarter of FY Ended March 31, 2020 (Profit)



Year-on-year increase in ordinary profit of **¥0.13 billion 2.7% increase**

Revenue growth effect	+	¥0.87 billion		
Price revision	+	¥1.15 billion	_\	
Cost improvement, productivity improvement	+	¥0.09 billion		¥2.18 billion
Consolidation effect	+	¥0.07 billion		
Change in material quantity		(¥0.41 billion)		
Increase in vehicle subcontracting cost (including work fees)		(¥0.95 billion)		(¥1.88 billion)
Effect of increases in basic salaries		(40.20 billion)		(11100 5
Change of other costs		(¥0.32 billion)		
Change in non-operating revenues and expenses			\Diamond	(¥0.17 billion)

5. Summary of Operating Results by Segment for the First Quarter of FY Ended March 31, 2020



(Millions of yen, %)

Operating	FY 3/19	FY 3/20	YoY Change		
revenue	1Q (previous term)	1Q (current term)	Change	%	
Logistics	91,101	96,390	5,289	5.8	
Trading & Commerce	35,472	36,662	1,190	3.4	
Others	2,791	4,067	1,276	45.7	
Consolidated F/S	129,365	137,121	7,756	6.0	

(Millions of yen, %)

Operating	FY 3/19 1Q		FY 3/20 1Q)	YoY Change	
profit	(previous term)	Margin	(current term)	Margin	Change	%
Logistics	3,854	4.2	4,290	4.5	436	11.3
Trading & Commerce	675	1.9	473	1.3	(202)	(30.0)
Others	231	8.3	395	9.7	164	70.9
Adjustment	(63)	-	(164)	-	(100)	_
Consolidated F/S	4,697	3.6	4,995	3.6	298	6.3



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Contact Information



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