# Annual Report 2007 For the year ended March 31, 2007 SENKO Co., Ltd. Logistics of the Future Logistics of the Future Logistic

SENKO Co., Ltd.

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# Profile

Established in Osaka in July 1946, Senko Co., Ltd. is an integrated distribution services company. The Company has grown steadily over the years, listing on the First Section of the Osaka Securities Exchange in 1975 and on the First Section of the Tokyo Stock Exchange in 1990.

As of March 31, 2007, Senko boasted a national network in Japan of 267 offices, 2,489 vehicles, 17 owned and chartered ships, and 1,433,296 square meters of warehouse space. The Company engages in wide-ranging business operations, centered on trucking and extending to warehousing, marine transport, railway forwarding, infactory work, and multimodal international transportation.

Senko's forte lies in supplying integrated distribution services, from distribution consulting to system design and operations, that closely match customer needs.

These efficient integrated distribution services have an excellent reputation in the market based on the provision of efficient transportation and distribution systems centered on the Best Partner System that support the construction of customer supply chain management systems. The Company's Best Partner System is a new logistics system that takes full advantage of information technology.

Senko plans to take another major step forward in its transformation from an integrated distribution services company to a logistics information company through the even greater utilization of information technology to provide customers with high-quality, efficient logistics solutions.

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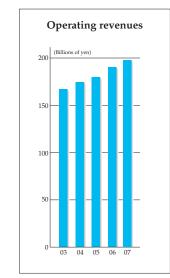
#### Cautionary Statement with Respect to Forward-Looking Statements

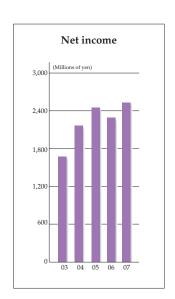
Plans and strategies concerning future business performance included in this annual report are forward-looking statements based not on historical facts but on management's assumptions and beliefs in the light of the information currently available to it, and thus involve a certain element of risk and uncertainty.

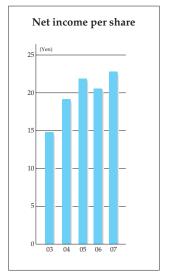
# Consolidated Financial Highlights SENKO Co., Ltd. and Consolidated Subsidiaries

	Millio	Millions of yen			
Years ended March 31	2007	2006	2007		
For the year:					
Operating revenues	¥198,189	¥190,330	\$1,678,856		
Operating income	5,491	4,658	46,514		
Net income	2,536	2,290	21,482		
At year end:					
Total assets	135,690	127,353	1,149,428		
Net assets	47,954	46,819	406,218		
Per share data: (Yen and U.S. dollars)					
Net income	¥22.80	¥20.52	\$0.19		
Cash dividends	8.00	8.50	0.07		
Net assets	433.57	419.04	3.67		

Note: U.S. dollar amounts are converted from yen, for convenience only, at the prevailing rate of ¥118.05 to U.S.\$1 on March 31, 2007









# Under a new medium-term business plan, "Logistics Information Company" while

#### **Business Environment**

In the fiscal year ended March 31, 2007, Senko posted growth in revenue and profit. Consolidated operating revenues advanced 4.1%, to  $\$198,\!189$  million, while consolidated operating income rose 17.9%, to  $\$5,\!491$  million and consolidated net income increased 10.7%, to  $\$2,\!536$  million.

During the fiscal year under review, the Japanese economy mounted a mild recovery despite the high price of crude oil and rising interest rates. Strong corporate performances supported firm capital investment and an improvement in the labor environment.

In the transport and distribution industry, the uncertain business climate continued as the high price of crude oil drove up fuel costs and the domestic freight market softened.

Under these conditions, the Senko Group continued to press forward with the expansion of its logistics network during final year of its three-year medium-term business plan, which is founded on the value structure underpinning the Group's slogan "The Challenge of Creative Logistics". Among the new facilities opened during the fiscal year were the Senboku No. 2 PD Center in Izumiotsu, Osaka; the AEON Tohoku RDC, in Yamatocho, Kurogawa Gun, Miyagi Prefecture; the Urawa PD Center, the Company's largest center, in Saitama, Saitama Prefecture; and the Oguchi PD Center in Oguchicho, Tanbagun, Aichi Prefecture. Moreover, we actively continued to maintain and promote expansion of its support business for the supply chain management (SCM) systems of customers in the procurement logistics field. In addition, we aimed to promote lower operating expenses and to improve financial structure by endeavoring to increase productivity and reduce costs.

Consequently, operating revenues of the housing logistics business rose 5.6%, to ¥51.8 billion, generating 26.1% of total operating revenues, edging up 0.3 percentage points from the previous fiscal year. Operating revenues of the retail logistics business, which combines the wholesale and retail and medical treatment and pharmaceutical fields, increased 9.6% year on year, to ¥34.1 billion, accounting for 17.2% of total operating revenues, up 0.8 percentage points year on year.

Although the higher fuel costs due to the hike in crude oil prices had an impact, we were able to increase prices to compensate. In addition, efforts to improve the cost structure and the growth in earnings by the core business resulted in operating income and net income expanding.

#### Outline of Medium-Term Business Plan

The first year under review was the final year of our medium-term business plan, which

# Senko targeted becoming a pursuing sales growth and improved profitability.

commenced in April 2004. Looking at results, in comparison with our final targets under the plan of consolidated operating revenues of ¥200 billion and operating income of ¥6.0 billion, we fell below our goals, ending with consolidated operating revenues of ¥198.2 billion and operating income of ¥5.5 billion. The unexpected sharp rise in the price of crude oil was a major factor behind not reaching our objectives.

Nevertheless, over the three years, we did implement "aggressive management", making capital investments of more than ¥40 billion. As a result, we expanded sales by approximately ¥25.0 billion, and we have achieved a steady strengthening of our growth base.

Beginning in the fiscal year ending March 2008, we have created a new medium-term business plan, the final year of which is the fiscal year ending March 2010. Continuing on with the goal of becoming a "Logistics Information Company," which was one of the goals of the previous business plan, we will be fully committing ourselves to achieving the final year goals of consolidated operating revenues of ¥250 billion and operating income of ¥7.5 billion, recurring income of ¥7.0 billion, and net income of ¥3.5 billion.

Specifically, we will be concentrating on expanding revenues in its three core businesses (Housing, Petroleum-related products and plastics, and retail logistics-related products businesses) while developing and reinforcing high-priority businesses and new businesses. In addition, we will endeavor to expand the foundations for growth for the entire Group, including the use of business alliances and mergers and acquisitions.

During the three years of the plan, we intend to make capital investment on the same level as in the previous medium-term business plan, ¥40 billion. This figure combines expenditures for maintenance and renewal as well as strategic investments. In terms of our distribution center network, new construction and expansion during the medium-term business plan will increase the total warehouse capacity of our distribution centers to 2.0 million square meters from 1.5 million square meters.

#### Outlook

The current fiscal year is the first year of the new medium-term business plan. We will be implementing various measures in accordance with our strategies under the plan.

In the housing materials logistics business, we will be constructing a comprehensive housing materials distribution center that has added functions of producing and commercial distribution such as parts and materials processing and quantity survey. Based on the new facilities, we will propose distribution services for construction industry, such as joint distribution or shared distribution bases.

# A Message from the President

Our goal in the petrochemical and plastics logistics business is to increase our comprehensive business contracts to provide customers with all domestic and international distribution services (3PL). At the same time, we will be developing the door-to-door bulk container business in Japan.

In the retail logistics business, our emphasis is on adjusting to changes due to the reorganization of the distribution systems of each retail company while adding new distribution centers and strengthening our controlled temperature distribution and settlement agency services. In addition, we will endeavor to expand our fashion apparel distribution business for both Japan and China for department stores and specialty shop chains.

In our overseas distribution business, are strengthening our distribution network to enable us to attract more petrochemical and apparel business. Specifically, we will add six new bases, including bases in Tianjin and Tsingtao in China, in Korea, Taiwan, India, and Vietnam. As a result, our international network will expand to 26 bases from 20 bases and our overseas warehousing capacity will increase to 28 thousand square meters from 9 thousand square meters.

Targeting improvement in profitability, we will continue to on cost reduction measures and thorough management of individual businesses based on the linkage of productivity with profitability. In addition, we are planning implement measures to improve efficiency of vehicle allocation and operations, refine our administration outsourcing and centralization, and to upgrade our accounting system.

#### **Corporate Social Responsibility Activities**

We are pursuing a structure that will ensure a high reputation for our corporate group among our customers and in society for social responsibility (CSR). We are working toward that goal by bolstering the internal guidance and promotional organizations within the Group through thorough implementation of corporate governance and compliance, improved safety and quality, and environmental preservation practices.

Among these efforts, we have made corporate governance its top priority management issue, and has given the board of directors an important role in this area. Meeting at least once a month, the board of directors is responsible for monitoring compliance with matters stipulated in the law, deciding important matters related to the management of the Company, and monitoring business execution.

We have adopted the auditor system by which four auditors including two external auditors attend meetings of the board of directors, objectively monitor the directors' execution of their duties. In addition, the auditors receive reports on the Group's compliance, business

operations, and risk management done by the internal audit department (staff of 7) and do their surveys as necessary.

On June 29, 2004, we reinforced the function of the board of directors by introducing a corporate officer system. The purpose of the new system is to separate the business decision and monitoring roles of the board from the business execution role of managers. In addition to clarifying the roles and responsibilities of these two functions, the new system also aims to provide an opportunity to achieve placement of the right person in the right job for a diverse range of the Company's personnel.

Among other CSR activities, we have introduced an ISO 14001 environmental management system, and are promoting environmental preservation activities throughout the Company. Commencing with the fiscal year ended March 2006, we began issuing an annual environmental report.

#### To Our Shareholders

Senko regards distribution of to shareholders as a management priority. Until now, our basic policy on profit distribution has been to continue to pay stable dividends that reflect underlying business performance while also retaining the internal reserves necessary to provide for future business development and strengthen business structure. In future, to further increase the return of profits to shareholders, we plan to link dividends to performance as well as maintaining stable dividends.

For the fiscal year under review, to step up our distribution of profits, we plan to pay a dividend of ¥8.0 per share (interim and year-end dividends of ¥4.00 per share), up ¥0.5 per share from our customary annual dividend of ¥7.5 per share (interim and year-end dividends of ¥3.75 per share).

Heading into the first year of a new medium-term business plan, we look forward to the continued support of our shareholders.

Yasuhisa Fukuda

President and Representative Director

Y. Fukuda

June 2007

# Corporate Social Responsibility

Senko aims to contribute to and be trusted by society as well as all human beings through the creation and provision of top class services based on its advanced logistics and information technology.

Under the medium-term business plan that commenced in March 2005, Senko is emphasizing the strengthening of its CSR activities by focusing on the environment, quality, and safety as one of its medium-term business strategies.

We strongly recognize our responsibility of preserving the environment of the Earth in the activities of its logistics business. For its social mission as a logistics company, we are providing logistics services that contribute to environmental preservation, such as reverse-logistics and modal-shift services, based on its development of supply chain management systems.

Furthermore, the Company positions quality and safety as the foundations of its logistics services, and works to improve quality and safety in its businesses.

The single theme that runs throughout and supports Senko's business activities is "Sincerity."

#### **Environmental Activities**

- 1. Through our environmental activities, we endeavor to reduce the impact of our business on the environment.
- 2. Aiming to spread environmental management throughout the Company, we continue to improve our environmental preservation activities.
- 3. We make public environmental information on our business activities.
- 4. We proactively propose services to customers that reduce environmental impact.

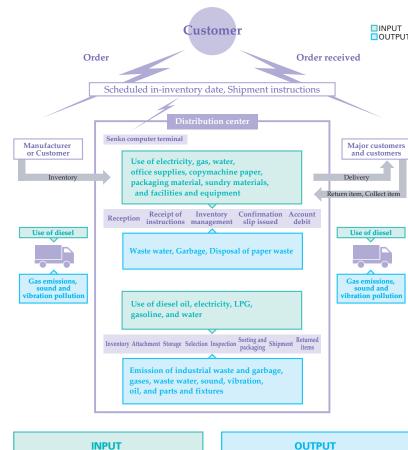
#### **Environmental Activity Promotional Organization**

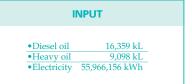
We have established the Senko Environmental Management System (SEMS), which is in accordance with ISO 14001 standards, and is spreading its use throughout the Company.

The Company has also set up an organization directly under the control of the president to promote SEMS and environmental preservation activities. The nucleus of the organization is the Environmental Committee, which considers individual issues regarding the Group's activities to improve the environment. The matters decided by the Environmental Committee are passed on to the Clean Energy, Green Logistics, CSR Promotional, and Energy Conservation committees for the formulation of detailed measures for implementing environmental activities.

#### Activities

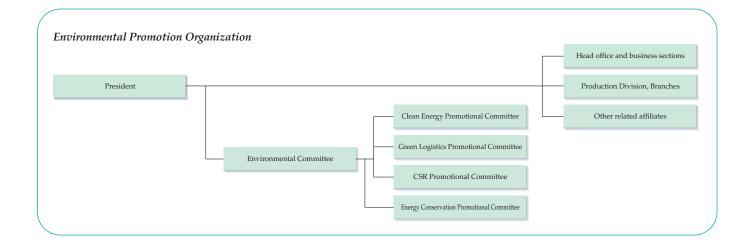
We endeavor to reduce the environmental burden caused by its operations in all of its business processes, including exhaust emissions from the vehicles used in transport or at our logistics bases, sound and vibration pollution, energy consumption at our distribution centers, and the production of waste as well as promoting recycling. We have divided its environmental measures into such categories as Preventing Global Warming, Greater Logistics Efficiency, Preventing Pollution, and Waste Measures. For each of these categories, we are implementing various activities to control the impact of its business on the environment, such as converting to Eco-Drive, Idle-Stop, Modal-Shift systems; reducing the pollution produced by its vehicles; preventing oil-spills by its ships, and recycling packaging and other materials.





CO2 emissions 99,237 t-CO2 (Note)

Note:The CO2 emissions-related figures are according to the enforcement regulations of the Law Regarding the Promotion of Measures Against Global Warming, which was revised on March



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# Review of Operations

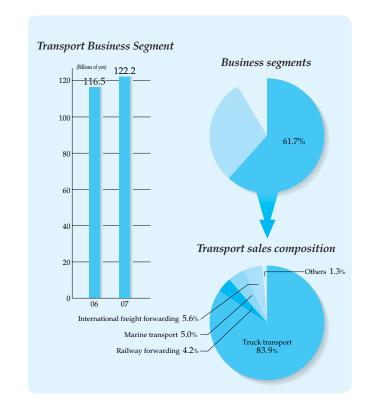
Beginning with the fiscal year under review, the Company's operations have been categorized into three business segments—transport, retail distribution and processing, and others—in consideration of business content and interrelated operations.

# **Transport**

In addition to truck transport operations, this business segment includes railway forwarding on trunk routes; marine transport by container ship, mixed cargo steamer, and specialty ship; and intermodal international freight forwarding.

The core truck transport operations have developed an extensive nationwide network, providing our customers with transportation and delivery services that match their products and distribution structure, including exclusive, combination, route, and joint transport services.

We transport industrial raw materials, machine products, construction materials, housing materials, agricultural products, and consumer items and provide moving services. In short, we handle almost any freight related to food, shelter, and clothing. We operate a diversified fleet comprised of medium-duty trucks, heavy-duty trucks, and tractor-trailers as well as specialty transport trucks, such as tankers, specialty loose powder carrying, and refrigerated trucks. Our diverse transportation capabilities have won the Company high marks from manufacturers and other customers.



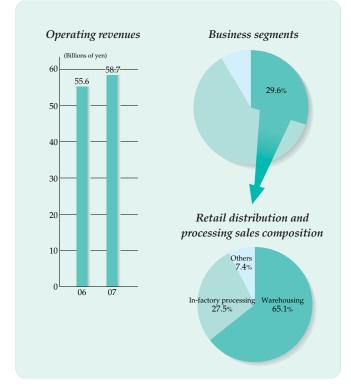












Operating revenues

# **Retail Distribution and Processing**

This business segment comprises warehousing and infactory work operations.

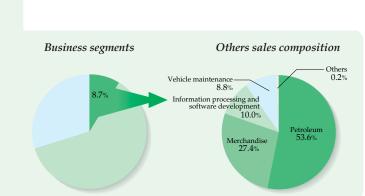
Our warehouses present a very different image from the warehouses of the past. These multifunctional distribution centers offer services that combine the delivery to and from the warehouse, storage (temperature controlled), set assembly, and labeling processes as well as warehousing, printing expiration dates, logistics history management, IC tag-based distribution and inventory management, and other distribution services provided by advanced warehousing management systems.

Our facilities provide a total storage space of approximately 1,500,000 square meters. With these warehousing bases as the core of our operations, we develop and install logistics information systems designed in anticipation of diverse customer needs. These capabilities allow us to offer a full range of logistics services that assist our customers' production and sales operations.

In-factory work comprises distribution and production processes spanning everything from loading and unloading raw materials at our customers' factories and warehouses to wrapping, packaging, and loading finished products. These professional distribution services give high priority to safe, quality operations that support the management of the flow of materials and products within factories.

## Others

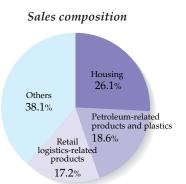
'The others' business segment includes petroleum sales; merchandise sales; information processing and software development; and vehicle maintenance.





# Review of Operations by Product Category

In addition to business segments, we disclose sales on a product category basis determined based on groupings of the special cargo and distribution characteristics of customers. This information is provided as part of our efforts to enable shareholders to gain a better understanding of our business.



## Housing

For a core group of three major prefabricated housing manufacturers, we provide just-in-time delivery services covering raw material procurement to delivery at the installment location. In addition, we develop SCM systems to comply with zero emissions at the installment site and other requirements. Through this process, we are also responding to the trend toward joint distribution system within the prefabricated housing industry.



## Petroleum-Related Products and Plastics

Leveraging its nationwide business development capabilities and its diversified transport system, we provide a full-range of services, from raw material procurement and accepting orders to delivery to end customers. We can also accommodate customers moving into overseas markets and develop SCM systems. These capabilities have earned Senko the top share of the general-purpose plastics transport market in Japan. We are also aiming to capture the top share of the domestic lubricant oil market.

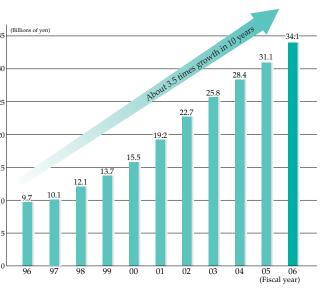




# **Retail Logistics-Related Products**

This product category is the main pillar of our growth strategy. We are acquiring new customers among chain stores, adapting to customers' expansion to other locations and regions, and pursuing outsourcing contracts with apparel companies. Furthermore, in the medical and pharmaceutical fields, we also aim to be on of the top third-party logistics (3PL) companies in the domestic market. Some of our efforts in this area include developing a nursing care product logistics service and creating new logistics models for hospitals.

#### $Change\ in\ sales\ volume\ of\ retail\ logistics-related\ products$



# Financial Review

#### Performance

Consolidated operating revenues for the fiscal year ended March 2007 advanced 4.1%, to \$198,189 million. These results can be attributed to revenues growth in transport segment and retail distribution segment, mainly in accordance with the business expansion of housing material distribution and the effect of newly opened distribution centers.

In terms of profits, consolidated operating income increased 17.9%, to \$5,491 million. Due to the hike in crude oil prices, fuel expenses, the major cost of the transport segment, increased. In addition, startup costs related to large-scale capital investment for new facilities at our bases expanded. However, the earnings growth of the core transport segment was able to absorb these additional costs, resulting in an increase in profits. Consequently, the operating income ratio improved 0.3 percentage points, to 2.8%.

Income before income taxes and minority interests climbed 11.7% year on year, to 44,818 million, reflecting the higher operating income and a substantial decline in impairment losses and fixed asset evaluation losses.

Moreover, despite an increase in deferred income taxes, consolidated net income rose 10.7%, to ¥2,536 million. The ratio of net income to operating revenues improved 0.1 percentage points, to 1.3%.

#### Performance by Business Segment

By business segment, transport operating revenues for the fiscal year under review increased  $\$5,\!688$  million, or 4.9%, to  $\$122,\!204$  million, generating 61.7% of total operating revenues. Sales growth can be attributed to a substantial increase in housing materials distribution center business,

additional revenues related to the opening of a new distribution center, and increased distribution of goods for a major discount store chain.

The operating revenues of the retail distribution and processing business segment amounted to \$58,680 million, rising \$3,128 million, or 5.6% and accounting for 29.6% of total operating revenues. The sales benefits from the new AEON Hokkaido RDC and AEON Tohoku RDC centers and aggressive efforts to win new distribution business from wholesaler and retailer were behind the successful performance.

Operating revenues from the others business segment decreased \$957 million, or 5.2%, to  $\$17,\!305$  million, contributing 8.7% of total operating revenues. Performance was affected by a decline in the number of large-scale projects handled by the segment's trading company.

#### Performance by Principal Products Category

We have three core product categories: housing-related, petroleum-related and plastics, and retail logistics-related (wholesale and retail and medical treatment and pharmaceuticals logistics fields). For the fiscal year ended March 2007, these three core product categories accounted for 61.9% of total operating revenues.

Accounting for 26.1% of operating revenue, housing-related products can be separated into distribution services from the factories and housing materials distribution services. During the fiscal year, factory distribution services revenues grew 1.5%. In housing materials distribution services, there was favorable growth in the interior housing materials distribution center business from major housing manufacturers and expansion in our pick-up style procurement material collecting and distribution services with the cooperation of other major

housing manufacturers. As a result, operating revenues from housing-related products increased \$2,740 million, or 5.6%, year on year to \$51,750 million.

The petroleum-related and plastics product category, which generates 18.6% of total operating revenues, aimed at expanding its bulk container comprehensive distribution system business during the fiscal year. This system uses containers that can hold 16 metric tons of plastic resin or other materials. After filling the container at the factory, we deliver the container using its rail, trucking, and marine distribution network, unloads the container, and returns the empty container to the customer. Based on large lots, this door-to-door system provides cost reducing for transport, contamination-prevention, and operating efficiency advantages. As a result of these measures, operating revenues rose ¥730 million, or 2.0%, to ¥36,880 million.

The retail logistics-related product category, which contributed 17.2% of total operating revenues, saw business expansion in the retail logistics field, which has recently been recording high growth. Contributing to the increase in business were the opening of the AEON Hokkaido RDC and AEON Tohoku RDC centers and a higher volume of business from a major discount store chain. Consequently, operating revenues from retail logistics-related products advanced ¥2,990 million, or 9.6%, to ¥34,130 million.

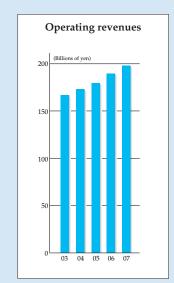
#### **Financial Position**

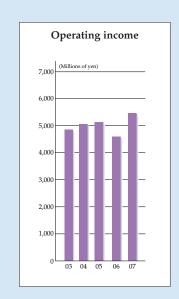
Total assets at March 31, 2007 increased from a year earlier,

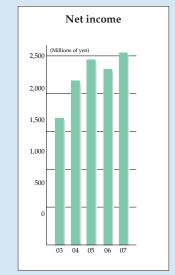
#### Consolidated Operating Revenues by Products Handled

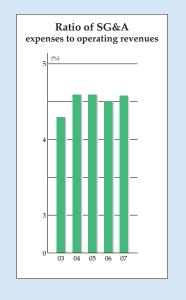
(Units: billions of yen, %)

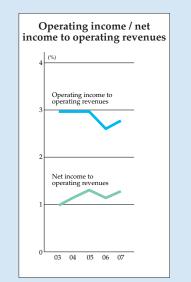
	Year ended	d March 2007	Year ende	Year ended March 2006		
_	Revenues	Composition	Revenues	Composition	Change	% Change
Housing	51.8	26.1	49.0	25.8	2.8	5.6
Petroleum- related products, and plastics	36.9	18.6	36.2	19.0	0.7	2.0
Retail logistics- related products	34.1	17.2	31.1	16.4	3.0	9.6
International freight forwarding and modal shifts	g 18.0	9.1	16.6	8.7	1.4	8.3
Chemicals and fertilizers	3.6	1.8	4.0	2.1	(0.4)	(9.0)
Foods	3.8	1.9	4.0	2.1	(0.2)	(5.7)
Electronics products and machinery	4.2	2.1	3.5	1.8	0.7	19.8
Others	45.8	23.2	45.9	24.1	(0.1)	(0.2)
Total	198.2	100.0	190.3	100.0	7.9	4.1

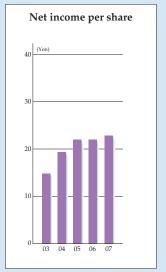


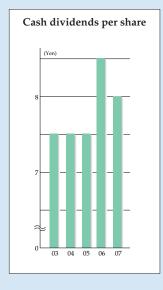














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rising \$8,337 million, to \$135,690 million. Current assets declined \$1,618 million, to \$40,981 million, primarily because of major capital investment that reduced cash and cash equivalents.

Total fixed assets expanded ¥9,955 million year on year, to ¥94,709 million.

Net property and equipment increased ¥5,560 million, to ¥70,954 million. The growth can be mainly attributed to increases in facilities and equipment due to active outfitting of distribution bases.

Investments and other assets climbed \$4,395 million, to \$23,755 million. The increase primarily resulted growth in special purpose company (SPC) loans and other assets at the end of the fiscal year related to the construction of distribution centers.

Major components of capital investment during the fiscal year were investments for the construction of the AEON Tohoku RDC, the Rinko PD Center, and the Hamamatsu PD Center. In addition, we made loans for the construction of the Senboku No. 2 PD Center, the Urawa PD Center, and the Nishi-Kobe PD Center (Temporary name).

At March 31, 2007, current liabilities totaled ¥45,138 million, increasing ¥2,102 million from the previous fiscal year. The significant growth in current liabilities could be attributed to an increase in trade accounts and notes payable due to the rise in operating revenues and to an increase in short-term loans.

Long-term liabilities advanced \$5,100 million, to \$42,598 million. A \$4,961 million increase in long-term debt because of the aggressive capital investment was the cause of the jump in long-term liabilities.

As a result, interest-bearing debt at fiscal year-end expanded \$5,473 million, to \$45,368 million. The ratio of interest-bearing debt to total assets increased 2.1 percentage points, to 33.4%.

Net assets at fiscal year-end amounted to  $\frac{447,954}{100}$  million, improving  $\frac{1}{100}$  million from a year earlier. The rise in shareholders' equity came mainly from an increase in retained earnings as a result of growth in net increase.

Although the equity ratio decreased 1.5 percentage points, to 35.3%, there was positive growth in net assets.

#### Cash Flows

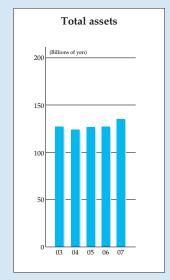
For the year ended March 31, 2007, net cash provided by operating activities increased  $\pm$ 654 million, or 12.2%, to  $\pm$ 6,001 million. This increase can mainly be attributed to an increase in income before income taxes and minority interests and a decrease in sales receivables.

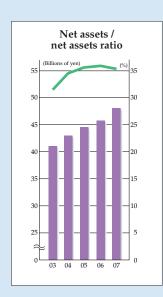
Net cash used in investing activities jumped \$5,772 million, or 99.0%, to \$11,600 million from the previous fiscal year. Payments for purchases of fixed assets were primarily responsible for this increase.

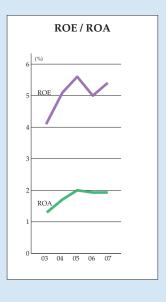
Consequently, free cash flow at fiscal year-end was minus \$5,599 million, down \$5,118 million, from the previous fiscal year.

Net cash provided by financing activities increased ¥2,918 million, or 272.5%, to ¥3,989 million. This increase resulted primarily from an increase in borrowings due to capital expenditures.

As a result, cash and cash equivalents at end of year totaled \$10,590\$ million, declining \$1,525\$ million, or 12.6% from the prior fiscal year.







# Report of Independent Certified Public Accountants

To the Board of Directors of SENKO CO., Ltd.

We have audited the accompanying consolidated balance sheets of SENKO CO., Ltd. and its consolidated subsidiaries as of March 31, 2007 and 2006, and the related consolidated statements of income, changes in net assets, and cash flows for each of the three years in the period ended March 31,2007, all expressed in Japanese yen. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of SENKO CO., Ltd. and its consolidated subsidiaries as of March 31, 2007 and 2006, and the consolidated results of their operations and their cash flows for each of three years in the period ended March 31,2007 in conformity with accounting principles generally accepted in Japan.

#### Supplemental information

As described in Note 3, with effect from the year ended March 31,2007, the Company changed its depreciation method of fixtures attached to the buildings, structures and vehicles from the declining-balance method to the straight-line method.

The United States dollar amounts shown in the accompanying consolidated financial statements have been translated solely for convenience. We have reviewed this translation and, in our opinion, the consolidated financial statements expressed in Japanese yen have been translated into United States dollars on the basis described in Note 1.

Osaka, Japan June 28, 2007

Ohtemae Audit Co.
Ohtemae Audit Corporation

# Consolidated Balance Sheets SENKO Co., Ltd. and Consolidated Subsidiaries

March 31, 2007 and 2006	Millions	Thousands of U.S.dollars	
ASSETS	2007	2006	2007
Current assets:			
Cash and cash equivalents	¥10,590	¥12,115	\$89,708
Trade accounts and notes receivable-			
Non-consolidated subsidiaries and affiliates	167	179	1,415
Others	26,107	26,420	221,152
Less allowance for doubtful accounts	(20)	(16)	(169
Inventories	585	<i>77</i> 1	4,956
Deferred tax asset (Note 12)	1,548	1,447	13,113
Prepaid expenses and other current assets	2,004	1,683	16,975
Total current assets	40,981	42,599	347,150
Investments in and long-term loans to non-consolidated subsidiaries and affiliates	879	891	7,446
Investment securities (Notes 4 and 8)	1,670	1,898	14,147
Property and equipment, at cost (Notes 5 and 8)	125,129	118,694	1,059,966
Less accumulated depreciation	(54,175)	(53,300)	(458,916
Net property and equipment	70,954	65,394	601,050
Long-term deferred tax assets (Note 12)	5,480	5,994	46,421
Other assets	15,726	10,577	133,214

LIABILITIES AND NET ASSETS	2007	2006	2007
Current liabilities:			
Short-term loans (Note 6)	¥11,950	¥9,950	\$101,228
Current portion of long-term debt (Note 6)	4,260	5,748	36,086
Trade accounts and notes payable—			
Non-consolidated subsidiaries and affiliates	34	30	288
Others	18,362	17,384	155,544
Accrued expenses	5,118	5,040	43,355
Accrued income taxes	1,192	1,060	10,097
Other current liabilities	4,222	3,824	35,765
Total current liabilities	45,138	43,036	382,363
Long-term debt, less current portion (Note 6)	29,158	24,197	246,997
Accrued Retirement Benefits (Note 7)	9,670	9,997	81,914
Other long-term liabilities	3,770	3,304	31,936
Contingent liabilities (Note 9)			
Net assets (Note 11):			
Common stock:			
Authorized—294,999,000 shares			
Issued—111,746,167 shares	18,296	18,296	154,985
Capital surplus	16,559	16,559	140,271
Retained earnings	13,201	11,609	111,825
Less treasury stock, at cost-1,151,067shares			
in 2007 and 86,526 shares in 2006	(419)	(33)	(3,549)
Net unrealized holdings gain on securities	291	385	2,465
Loss on deferred hedges	(2)	_	(16)
Translation adjustments	25	_	212
Minority interests	3	3	25
Total net assets	47,954	46,819	406,218
Total liabilities and net assets	¥135,690	¥127,353	\$1,149,428

¥127,353

\$1,149,428

¥135,690

**Total assets** 

Thousands of U.S.dollars

Millions of yen

# Consolidated Statements of Income SENKO Co., Ltd. and Consolidated Subsidiaries

Years ended March 31, 2007, 2006 and 2005		U.S.dollars		
	2007	2006	2005	2007
Operating revenues	¥198,189	¥190,330	¥179,501	\$1,678,856
Operating costs and expenses:				
Operating costs of revenues	183,621	177,038	166,194	1,555,451
Selling, general and administrative expenses	9,077	8,634	8,182	76,891
	192,698	185,672	174,376	1,632,342
Operating income	5,491	4,658	5,125	46,514
Other income (expenses):				
Interest and dividend income	439	232	157	3,719
Interest expenses	(630)	(497)	(467)	(5,337)
Impairment loss	(177)	(2,122)	_	(1,499)
Amortization of prior service costs	_	3,804	_	_
Loss on revaluation of property	_	(1,537)	_	_
Others, net	(305)	(225)	(262)	(2,584)
	(673)	(345)	(572)	(5,701)
Income before income taxes and minority interests	4,818	4,313	4,553	40,813
Income taxes (Note12):				
Current	1,805	1,324	2,102	15,290
Deferred	477	699	(6)	4,041
	2,282	2,023	2,096	19,331
Minority interests in gain of a consolidated subsidiary	(0)	(0)	_	(0)
Net income	¥2,536	¥2,290	¥2,457	\$21,482

Per share of common stock		Yen		U.S.dollars
Net income	¥22.80	¥20.52	¥21.90	\$0.19
Cash dividends applicable to the year	8.00	8.50	7.50	0.07

# Consolidated Statements of Changes in Net Assets SENKO Co., Ltd. and Consolidated Subsidiaries

Years ended March 31, 2007, 2006 and 2005

Thousands of

	Thousands	nds Millions of Yen								
	Number of shares of common stock issued	Common stock	Capital surplus	Retained earnings	Treasury stock (at cost)	Net unrealized holding gain on securities	Loss on deferred hedges	Translation adjustment	Minority interests	Total net assets
Balance at April 1, 2004	111,746	¥18,296	¥16,387	¥8,577	¥(181)	¥82	¥ —	¥—	¥—	¥43,161
Net income	_	_	_	2,457	_	_	_	_	_	2,457
Cash dividends	_	_	_	(832)	_	_	_	_	_	(832)
Bonuses to directors and statutory auditors	_	_	_	(43)	_	_	_	_	_	(43)
Unrealized holding gain on securities	_	_	_	_	_	76	_	_	_	76
Treasury stock	_	_	121	_	(114)	_	_	_	_	7
Balance at March 31, 2005	111,746	¥18,296	¥16,508	¥10,159	¥(295)	¥158	¥ —	¥-	¥_	¥44,826
Net income	_	_	_	2,290	_	_	_	_	_	2,290
Cash dividends	_	_	_	(825)	_	_	_	_	_	(825)
Bonuses to directors and statutory auditors	_	_	_	(29)	_	_	_	_	_	(29)
Adjustment of retained earnings										
for a newly consolidated subsidiary	_	_	_	14	_	_	_	_	_	14
Unrealized holding gain on securities	_	_	_	_	_	227	_	_	_	227
Treasury stock	_	_	51	_	262	_	_	_	_	313
Balance at March 31, 2006	111,746	¥18,296	¥16,559	¥11,609	¥(33)	¥385	¥ —	¥-	¥_	¥46,816
Reclassified balance as of March 31, 2006	_	_	_	_	_	_	_	_	3	3
Net income	_	_	_	2,536	_	_	_	_	_	2,536
Cash dividends	_	_	_	(975)	_	_	_	_	_	(975)
Bonuses to directors and statutory auditors	_	_	_	(26)	_	_	_	_	_	(26)
Purchases of treasury stock	_	_	_	_	(387)	_	_	_	_	(387)
Retirement of treasury stock	_	_	(0)	_	1	_	_	_	_	1
Adjustment of retained earnings										
for newly consolidated subsidiaries	_	_	_	51	_	_	_	_	_	51
Adjustment of retained earnings										
for a newly share subsidiary	_	_	_	6	_	_	_	_	_	6
Other changes	_	_	_	_	_	(94)	(2)	25	0	(71)
Balance at March 31, 2007	¥111,746	¥18,296	¥16,559	¥13,201	¥(419)	¥291	¥(2)	¥25	¥3	¥47,954

	Thousands of U.S. dollars								
	Common stock	Capital surplus	Retained earnings	Treasury stock (at cost)	Net unrealized holding gain on securities	Loss on deferred hedges	Valuation and translation adjustment	Minority interests	Total net assets
Balance at March 31, 2006	\$154,985	\$140,271	\$98,340	\$(280)	\$3,261	<b>\$</b> —	<b>\$</b> —	<b>\$</b> —	\$396,577
Reclassified balance as of March 31, 2006	_	_	_	_	_	_	_	25	25
Net income	_	_	21,482	_	_	_	_	_	21,482
Cash dividends	_	_	(8,259)	_	_	_	_	_	(8,259)
Bonuses to directors and statutory auditors	_	_	(220)	_	_	_	_	_	(220)
Purchases of treasury stock	_	_	_	(3,278)	_	_	_	_	(3,278)
Retirement of treasury stock	_	(0)	_	9	_	_	_	_	9
Adjustment of retained earnings for									
newly consolidated subsidiaries	_	_	432	_	_	_	_	_	432
Adjustment of retained earnings for a									
newly share subsidiary	_	_	50	_	_	_	_	_	50
Other changes	_	_	_	_	(796)	(16)	212	0	(600)
Balance at March 31, 2007	\$154,985	\$140,271	\$111,825	\$(3,549)	\$2,465	\$(16)	\$212	\$25	\$406,218

# Consolidated Statements of Cash Flows

SENKO Co., Ltd. and Consolidated Subsidiaries

Year ended March 31, 2007, 2006 and 2005		Thousands of U.S.dollars		
	2007	Millions of yen 2006	2005	2007
Cash flows from operating activities:				
Income before income taxes and minority interests	¥4,818	¥4,313	¥4,553	\$40,813
Adjustments for:				
Depreciation and amortization	2,693	2,860	2,854	22,812
Loss on disposals of property and equipment	296	320	128	2,507
Impairment losses	177	2,122	_	1,499
Loss on revaluation of property	_	1,537	_	_
Decrease in allowance for employee retirement	(327)	(4,420)	(311)	(2,770)
Increase (decrease) in accrued bonuses to employees	(0)	158	(69)	(0)
Interest and dividends income	(439)	(232)	(157)	(3,719)
Interest expense	630	497	467	5,337
Decrease (increase) in trade receivables	264	(623)	(109)	2,236
Decrease (increase) in inventories	186	(139)	33	1,576
Increase in trade payables	921	1,219	1,367	7,802
Other	(874)	(278)	(325)	(7,403)
Sub total	8,345	7,334	8,431	70,690
Interest and dividend income received	155	168	159	1,313
Interest expenses paid	(631)	(500)	(463)	(5,345)
Income tax paid	(1,868)	(1,655)	(2,518)	(15,824)
Net cash provided by operating activities	6,001	5,347	5,609	50,834
Cash flows from investing activities:				
Payments for purchases of fixed assets	(7,874)	(4,793)	(3,397)	(66,701)
Proceeds from sales of fixed assets	167	211	136	1,415
Payments for purchases of investment securities	(39)	(239)	(415)	(330)
Proceeds from sales of investment securities	55	178	142	466
Proceeds from sales of subsidiary	_	_	100	_
Payments for purchases of non-consolidated subsidiaries	(44)	(45)	(50)	(373)
Other	(3,865)	(1,140)	(1,028)	(32,740)
Net cash used in investing activities	(11,600)	(5,828)	(4,512)	(98,263)
Cash flows from financing activities:				
Increase (decrease) in short-term loans, net	2,000	200	(590)	16,942
Proceeds from long-term debt	9,400	8,450	2,950	79,627
Repayment of long-term debt	(5,927)	(6,978)	(2,447)	(50,208)
Purchases of treasury stock	(387)	(675)	(624)	(3,278)
Sales of treasury stock	1	988	631	8
Dividends paid	(973)	(825)	(833)	(8,242)
Other	(125)	(89)	(64)	(1,059)
Net cash provided (used in) by financing activities	3,989	1,071	(977)	33,790
Effect of exchange rate changes on cash and cash equivalents	9	3	1	77
Net increase (decrease) in cash and cash equivalents	(1,601)	593	121	(13,562)
Cash and cash equivalents at beginning of year	12,115	11,521	11,400	102,626
Net increase in cash and cash equivalents of newly consolidated subsidiaries	76	1	_	644
Cash and cash equivalents at end of year	¥10,590	¥12,115	¥11,521	\$89,708
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See the accompanying notes to the consolidated financial statements.

### Notes to the Consolidated Financial Statements

SENKO Co., Ltd. and Consolidated Subsidiaries

#### 1. Basis of Presenting Consolidated Financial Statements:

SENKO Co., Ltd. (the "Company") and its domestic subsidiaries maintain their accounts and records in accordance with the provisions set forth in the Corporation Law of Japan and Securities Exchange Law and in conformity with accounting principles generally accepted in Japan, which are different from the accounting and disclosure requirements of International Accounting Standards.

The Company's foreign subsidiaries maintain their accounts and records in conformity with generally accepted accounting principles and practices prevailing in their respective countries of domicile.

The accompanying consolidated financial statements are prepared based on consolidated financial statements of the Company and its subsidiaries(the "Companies") which were filed with the Director of Kanto Local Finance Bureau as required by the Securities and Exchange Law. In preparing the accompanying consolidated financial statements, certain reclassifications and rearrangements have been made to the

consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan.

Effective the year ended March 31, 2007, the Company has adopted a new accounting standard for the presentation of net assets in the balance sheet and the related implementation guidance. In addition, effective the year ended March 31, 2007, the Company is required to prepare consolidated statements of changes in net assets. In this connection, the previously reported consolidated balance sheet as of March 31, 2006 and consolidated statement of shareholders' equity for the year then ended have been restated to conform to the presentation and disclosure of the consolidated financial statements for the year ended March 31, 2007.

Through March 31, 2006, the Company voluntarily prepared the statement of shareholders' equity for the convenience of readers outside Japan.

Certain amounts in the consolidated balance sheet as of March 31, 2006 have been reclassified to conform to the 2007 presentation.

The translation of Japanese yen amounts into U.S. dollars is included solely for the convenience of the reader, using the exchange rate prevailing at March 31, 2007, which was ¥118.05 to US\$1.00. These convenience translations should not be construed as representations that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S.dollars at this or any other rate of exchange.

#### 2. Summary of Significant Accounting Policies:

#### (a) Principles of consolidation

The consolidated financial statements include the accounts of the Company and its significant subsidiaries. All significant intercompany balances and transactions are eliminated.

Non-consolidated subsidiaries, whose combined assets, net sales, net income and retained earnings in the aggregate are not significant in relation to those of the consolidation with the Companies.

Adjustment for consolidated account, at the time of acquisition, between the cost and underlying net equity of investments in consolidated subsidiaries are amortized over a five-year period on straight-line method.

The Company has adopted the equity method of accounting for investments in a significant affiliate. The investments in other insignificant unconsolidated subsidiaries and affiliate are stated at cost.

#### (b) Cash equivalents

Cash and cash equivalents comprise cash in hand, deposits held at call with banks, net of overdrafts and all highly liquid investments with maturities of three months or less.

#### (c) Investment Securities

Investment securities are classified and accounted for, depending on management's intent. Marketable other securities, which are not classified as either trading securities or held-to-maturity debt securities, are reported at fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of net assets.

Non-marketable other securities are stated at cost.

The cost of other securities sold is determined by the moving-average method.

The Companies classified all securities as other securities.

#### (d) Allowance for Doubtful Accounts

The allowance for doubtful accounts is stated in amounts considered to be appropriate based on the companies' past credit loss experience or an evaluation of potential losses in the receivables outstanding.

#### (e) Inventories

Purchased goods are stated at cost determined by the first-in first-out method. Supplies are stated at cost determined by the moving-average cost method. Real estate for sale and work in process are stated at cost determined by the specific cost method.

#### (f) Property and Equipment and Depreciation

Property and equipment are stated at cost. Depreciation is computed on the straight-line method for the buildings (including fixtures attached to the buildings), structures and vehicles, and on the declining-balance method for the others, on the estimated useful lives of assets.

The principal estimated useful lives are as follows:

Buildings and structures 3 to 60 years Machinery and equipment 3 to 17 years

#### (g) Accrued Retirement Benefits

The Company and certain domestic consolidated subsidiaries have retirement benefit plans for their employees. Such benefits are provided through the unfunded lump-sum severance indemnity plan and the funded noncontributory pension plan.

The amount of retirement benefits are determined on the basis of length of service, basic salary and certain other factors at the time of termination of employment.

Allowance for retirement benefits has been provided for employees' retirement benefits, based on the amount of projected benefit obligation reduced by pension plan assets at fair value at the balance sheet date.

Actuarial gains and losses are amortized by the straight-line method over a period of 14 years, which is within the estimated average remaining years of service of the Companies' employees. The amortization of such gains and losses is recognized effective the year subsequent to the year in which they are incurred. Prior service costs are amortized in the fiscal year in which they are incurred.

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The Company and certain consolidated subsidiaries also have a severance indemnity plan for directors and corporate auditors, whose accrued severance indemnities are stated at 100% of the amount which is computed according to internal rules.

#### (h) Income Taxes

Deferred income taxes are recognized by the asset and liability method. Under the asset and liability method, deferred tax assets and liabilities are determined based on difference of between financial reporting and the tax basis of the assets and liabilities, and are measured using the enacted tax rate and laws that will be in effect when the differences are expected to reverse.

#### (i) Appropriation of Retained Earnings

Cash dividends and bonuses to directors and corporate auditors are recorded in the financial year in which a proposed appropriation of retained earnings is approved by shareholders.

In Japan finance leases other than those that are deemed to transfer the ownership of the leased assets to lessees are accounted for by a method similar to that applicable to ordinary operating leases.

#### (k) Per Share information

Basic net income per share is computed based on the net income available for distribution to shareholders of common stock and the weightedaverage number of shares of common stock outstanding for the period.

Diluted net income per share is not disclosed because there was no dilutive potential common shares that were outstanding during each of the three years in the period ended March 31, 2007.

Cash dividends per share are dividends applicable to the respective years including dividends to be paid after the end of the year.

#### (l) Translation of Foreign Currencies

All monetary assets and liabilities denominated in foreign currencies are translated into Japanese yen at the exchange rate at the balance sheet date. Revenue and expenses are translated at the rate of exchange prevailing when transactions are made.

#### 3. Change of accounting policies

#### (Property and equipment)

With effect from the year ended March 31, 2007, the Company changed its depreciation method of fixtures attached to the buildings, structures and vehicles from the declining-balance method to the straight-line method. The change of depreciation method of vehicles was made for the purpose of improving the matching of revenue and costs by leveling out depreciation expenses over the useful lives of the vehicles following the end to widespread replacement of vehicles to meet new emissions control standards. The use of these existing vehicles is expected to remain stable in the future owing to improvement of their performance and durability.

Also, the change of depreciation method of fixtures attached to the building and structures was made for the purpose of adapting the same depreciation method that was applied to the building, since they were used with building, inseparably.

As a result of these changes, depreciation expense for the year ended March 31, 2007 decreased by ¥543million (\$4,600thousand) and operating income and income before income taxes and minority interests increased by ¥543million (\$4,600thousand) as compared with the previous method.

#### (Bonuses to directors)

Effective the year ended March 31, 2007, the Company and its domestic consolidated subsidiaries have adopted "Accounting Standard for Directors' Bonuses" (Accounting Standards Board of Japan ("ASBJ") Statement No.4 issued on November 29, 2005).

As a result of the adoption of this accounting standard, income before income taxes and minority interests decreased by 40million (\$339thousand) for the year ended March 31, 2007 from the amount which would have been recorded under the method applied in the previous year.

#### 4. Investment Securities:

The carrying amounts of investment securities at March 31, 2007 and 2006, consisted of the following:—

			Thousands of
	Millions of yen		U.S.dollars
	2007	2006	2007
Marketable securities	¥ 1,203	¥ 1,364	\$ 10,191
Non-marketable securities	467	534	3,956
	¥ 1,670	¥ 1,898	\$ 14,147

The following is a summary of marketable securities included in investment securities, at March 31, 2007 and 2006.

		Millions of yen			
		Gross	Gross	Book	
	Acquisition	unrealized	unrealized	value	
2007	cost	gains	losses	(Market value)	
Equity security	¥ 708	¥ 492	¥ (7)	¥ 1,193	
Bonds and Others	10	0	(0)	10	
	¥ 718	¥ 492	¥ (7)	¥ 1,203	

	Millions of yen			
		Gross	Gross	Book
	Acquisition	unrealized	unrealized	value
2006	cost	gains	losses	(Market value)
Equity security	¥ 704	¥ 655	¥ (6)	¥ 1,353
Bonds and Others	11	0	(0)	11
	¥ 715	¥ 655	¥ (6)	¥ 1,364
		Thousands o		
		Gross	Gross	Book
	Acquisition	unrealized	unrealized	value
2007	cost	gains	losses	(Market value)
Equity security	\$ 5,997	\$ 4,168	\$ (59)	\$ 10,106
Bonds and Others	85	0	(0)	85
	\$ 6,082	\$ 4,168	\$ (59)	\$ 10,191

Proceeds from sales of other securities were ¥35million (US\$ 296 thousand) and ¥178million for the years ended March 31, 2007 and 2006, respectively. The gross realized gains and losses on those sales were \(\frac{1}{2}\) million (US\(\frac{1}{2}\) 17 thousand) and \(\frac{1}{2}\) 102 thousand), respectively, for the year ended March 31, 2007. The gross realized gains and losses on those sales were ¥44million and ¥3million for the ended March 31, 2006.

#### 5. Property and Equipment:

At March31, 2007 and 2006, property and equipment at cost consisted of the following:—

			1110 4341143 01
	Million	Millions of yen	
	2007	2006	2007
Land	¥ 33,098	¥ 32,976	\$ 280,372
Buildings and structures	72,282	67,111	612,300
Machinery and equipment, vehicle and vessels	15,864	15,172	134,384
Tools, furniture and fixtures	3,577	3,261	30,301
Construction in Progress	308	174	2,609
	¥ 125,129	¥ 118,694	\$ 1,059,966

Thousands of

Thousands of

#### 6. Short-term Loans and Long-term Debt:

At March 31, 2007 and 2006, short-term loans consisted of the following:—

	Millions	of yen	U.S.dollars	
	2007	2006	2007	
0.70% to 1.28% unsecured loans from banks	¥ 11,950	¥ 9,950	\$ 101,228	
At March 31, 2007 and 2006, long-term debt consisted of the following:—				
			Thousands of	
	Millions	of yen	U.S.dollars	
	2007	2006	2007	
0.92% bonds due 2009	¥ 7,000	¥ 7,000	\$ 59,297	
0.74% to 2.37% loans from banks and insurance companies:				
Unsecured	26,418	22,945	223,786	
	33,418	29,945	283,083	
Less current portion	(4,260)	(5,748)	(36,086)	
	¥ 29,158	¥ 24,197	\$ 246,997	

The annual maturities of long-term debt at March 31, 2007 for the next five years are as follows:—

Year ending		Thousands of
March 31	Millions of yen	U.S.dollars
2008	¥ 4,260	\$ 36,086
2009	4,948	41,914
2010	7,838	66,396
2011	5,883	49,835
2012	5,908	50,047
There after	4,581	38,805

At March 31,2007, the Company has committed line and overdraft contracts with twelve banks aggregating \(\frac{42}{2000}\) million (\\$191,444\)thousand). Of the total credit limit, ¥8,250 million (\$69,885thousand) was used as the above short-term and long-term borrowing, and the rest ¥14,350 million (\$121,559thousand) was unused.

#### 7. Accrued Retirement Benefit:

The following table sets forth the changes in benefit obligation, plan assets and funded status of the Company and its certain subsidiaries at March 31, 2007 and 2006.

			Thousands of
	Millions of yen		U.S.dollars
	2007	2006	2007
Benefit obligation at the end of year	¥ (24,733)	¥ (25,155)	\$ (209,513)
Fair value of plan assets at the end of the year	17,801	18,474	150,792
Unfunded retirement benefit obligation	(6,932)	(6,681)	(58,721)
Unrecognized actuarial loss	(1,747)	(3,316)	(14,799)
Net retirement benefit obligation	(8,679)	(9,997)	(73,520)
Prepaid pension cost	991	_	8,394
Accrued retirement benefit	¥ (9,670)	¥ (9,997)	\$ (81,914)

Retirement benefit costs of the Company and its certain subsidiaries included the following components for the year ended March 31, 2007, 2006 and 2005.

				Thousands of
		Millions of yen		U.S.dollars
	2007	2006	2005	2007
Service cost	¥1,355	¥ 1,184	¥ 1,378	\$ 11,478
Interest cost	612	627	717	5,184
Expected return on plan assets	(543)	(361)	_	(4,600)
Amortization:				
Recognized actuarial loss	(136)	277	263	(1,152)
Prior service costs	_	(3,804)	_	_
Net periodic benefit cost	¥(1,288)	¥ (2,077)	¥ 2,358	\$ (10,910)
	¥(1,288)	¥ (2,077)	¥ 2,358	\$ (10,910)

Assumption used in the accounting for the defined benefit plans for the year ended March 31, 2007, 2006 and 2005 is as follows:

	2007	2006	2005
Method of attributing benefit to periods of service	Straight-line	Straight-line	Straight-line
	basis	basis	basis
Discount rate	2.5%	2.5%	2.5%
Expected rate of return on fund assets	3.0%	3.0%	0.0%
Amortization period of prior service costs	1 year	1 year	1 year
Amortization period of actuarial losses	14 years	14 years	14 years

#### 8. Pledged Assets:

The following assets were pledged as collateral as at March 31, 2007 and 2006—

0			
			Thousands of
	Millions	of yen	U.S.dollars
	2007	2006	2007
Land	¥ 2,393	¥ 2,393	\$ 20,271
Buildings	1,024	1,013	8,674
Vehicles	4	6	34
Investment securities	10	10	85
	¥ 3,431	¥ 3,422	\$ 29,064
Obligations which were secured on the above assets were as follows:—			
			Thousands of
	Millions	of yen	U.S.dollars
	2007	2006	2007
Long-term debt, including current portion	¥ 20	¥ 40	\$ 169

#### 9. Contingent Liabilities:

At March 31, 2007 and 2006, contingent liabilities were as follows:

			Thousands of
	Million	s of yen	U.S.dollars
	2007	2006	2007
Guarantees of installment obligation and lease obligation for the third parties	¥ 5	¥ 74	\$ 42
Trade notes discounted	15	9	127
Buyback obligations associated with securitization of receivables	373	469	3,160
	¥ 393	¥ 552	\$ 3,329

#### 10. Lease:

At March 31, 2007 and 2006, financing lease transactions whose ownership are not to be transferred were as follows:

					Thousands of
		Millions of yen			
		20	007		2007
	Purchase	Accumulated	Accumulated		
	cost	depreciation	impairment loss	Book value	Book value
Machinery and equipment	¥ 12,593	¥ 4,860	¥ 317	¥ 7,416	\$ 62,821
Tools, furniture and fixtures	14,493	6,060	213	8,220	69,632
	¥ 27,086	¥ 10,920	¥ 530	¥ 15,636	\$ 132,453

	Millions of yen			
		20	06	
	Purchase Accumulated Accumulated			
	cost	depreciation	impairment loss	Book value
Machinery and equipment	¥ 11,518	¥ 4,957	¥ 317	¥ 6,244
Tools, furniture and fixtures	14,587	6,640	207	7,740
	¥ 26,105	¥ 11,597	¥ 524	¥ 13,984

At March 31, 2007 and 2006, obligations under finance leases were as follows:

			Thousands of
	Millions	s of yen	U.S.dollars
	2007	2006	2007
Due within one year	¥ 4,740	¥ 4,608	\$ 40,152
Due after one year	12,214	10,366	103,465
	¥ 16,954	¥ 14,974	\$ 143,617

At March 31, 2007 and 2006, obligations under non-cancelable operating leases were as follows:

	M:II:	ons of ven	U.S.dollars
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	2007	2006	2007
Due within one year	¥ 1,554	¥ 371	\$ 13,164
Due after one year	14,489	5,242	122,736
	¥ 16,043	¥ 5,613	\$ 135,900

#### 11. Net assets

The Corporation Law of Japan(the "Law") provides that an amount equal to at least 10% of the amounts to be disbursed as distributions of earnings be appropriated to the legal reserve until such reserve and additional paid-in capital equals 25% of the common stock account. The Law also stipulates that, on condition that the sum of the additional paid-in capital and the legal reserve exceeds 25% of the common stock account, the amount of any such excess is available for appropriation by resolution of the shareholders.

The retained earnings account in the accompanying consolidated financial statements at March 31, 2007, included the Company's legal reserve of ¥1,506 million (\$12,757thousand).

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#### 12. Income Taxes:

The Company and its subsidiaries are subject to several taxes based on income, which in the aggregate resulted in a normal effective statutory tax rates of approximately 40.6% for the years ended March31, 2007 and 2006.

(1) Significant components of deferred tax assets and liabilities at March 31, 2007 and 2006 were as follows:

			Thousands of
	Millions of yen		U.S.dollars
	2007	2006	2007
Deferred tax assets:			
Accrued severance indemnities to employees	¥ 5,127	¥ 5,698	\$ 43,431
Accrued bonuses to employees	1,085	1,084	9,191
Impairment losses	853	822	7,226
Loss on revaluation of land	351	351	2,973
Social insurance premium	169	162	1,432
Loss carry forward	128	_	1,084
Accrued enterprise tax	123	104	1,042
Loss on revaluation of golf club membership	_	106	_
Other	596	471	5,049
Gross deferred tax assets	8,432	8,798	71,428
Less: Valuation allowance	(193)	(80)	(1,635)
Total deferred tax assets	8,239	8,718	69,793
Deferred tax liabilities:			
Reserve for reduction in costs of fixed assets	(987)	(989)	(8,361)
Net unrealized holding gains on available-for-sale securities	(199)	(264)	(1,686)
Other	(185)	(187)	(1,567)
Gross deferred tax liabilities	(1,371)	(1,440)	(11,614)
Net deferred tax assets	¥ 6,868	¥7,278	\$ 58,179
	<del></del>		

(2) Reconciliation of the statutory effective income tax rate and the income tax rate as a percentage of income before income taxes and minority interests at March 31, 2007 and 2006 were as follows:

	2007	2006
Statutory tax rate	40.6%	40.6%
Adjustment:		
Non-deductible expenses	2.2	2.3
Inhabitants' per capita taxes	3.2	3.6
Non-taxable dividend income	(1.2)	(1.4)
Other	2.5	1.8
Income tax rate as a percentage of income before income taxes and minority interests	47.3%	46.9%

#### 13. Segment information

Business segment information of the Company and its consolidated subsidiaries for the years ended March 31, 2007 and 2006 is summarized as follows:

			Million	s of yen		
		2007				
	Transport	Retail Distribution and Processing	Others	Total	Elimination or Corporate	Consolidated
a. Operating revenues and operating income:						
Customers	¥122,204	¥58,680	¥17,305	¥198,189	¥ —	¥198,189
Intersegment	3,062	3,665	11,076	17,803	(17,803)	_
Total operating revenues	125,266	62,345	28,381	215,992	(17,803)	198,189
Operating costs and expenses	122,016	60,610	27,845	210,471	(17,773)	192,698
Operating income	¥3,250	¥1,735	¥536	¥5,521	¥(30)	¥5,491
b. Assets, depreciation, Impairment losses and capital expenditures						
Assets	¥45,612	¥75,158	¥6,576	¥127,346	¥8,344	¥135,690
Depreciation	866	1,711	74	2,651	42	2,693
Impairment losses	_	177	_	177	_	177
Capital expenditures	1,989	6,525	52	8,566	260	8,826

		Millions of yen						
			2006					
			Retail Distribution			Elimination or		
		Transport	and Processing	Others	Total	Corporate	Consolidated	
a.	Operating revenues and operating income:							
	Customers	¥116,516	¥55,552	¥18,262	¥190,330	¥ —	¥190,330	
	Intersegment	3,041	3,590	10,023	16,654	(16,654)	_	
	Total operating revenues	119,557	59,142	28,285	206,984	(16,654)	190,330	
	Operating costs and expenses	117,131	57,307	27,847	202,285	(16,613)	185,672	
	Operating income	¥2,426	¥1,835	¥438	¥4,699	¥(41)	¥4,658	
b.	Assets, depreciation and capital expenditures;							
	Assets	¥41,192	¥68,509	¥6,866	¥116,567	¥10,786	¥127,353	
	Depreciation	996	1,705	103	2,804	56	2,860	
	Impairment losses	_	2,116	_	2,116	6	2,122	
	Capital expenditures	1,137	3,935	146	5,218	280	5,498	

		Thousands of U.S. dollars						
			2007					
		Transport	Retail Distribution and Processing	Others	Total	Elimination or Corporate	Consolidated	
a.	Operating revenues and operating income:							
	Customers	\$1,035,188	\$497,078	\$146,590	\$1,678,856	<b>\$</b> —	\$1,678,856	
	Intersegment	25,938	31,046	93,825	150,809	(150,809)	_	
_	Total operating revenues	1,061,126	528,124	240,415	1,829,665	(150,809)	1,678,856	
	Operating costs and expenses	1,033,596	513,426	235,875	1,782,897	(150,555)	1,632,342	
	Operating income	\$27,530	\$14,698	\$4,540	\$46,768	\$(254)	\$46,514	
b.	Assets, depreciation, Impairment losses and capital expenditures;							
	Assets	\$386,379	\$636,662	\$55,705	\$1,078,746	\$70,682	\$1,149,428	
	Depreciation	7,336	14,493	627	22,456	356	22,812	
	Impairment losses	_	1,499	_	1,499	_	1,499	
	Capital expenditures	16,849	55,273	440	72,562	2,202	74,764	

#### 14. Subsequent Event

Shareholders approved the following appropriation of retained earning at the annual meeting held on June 28, 2007

		Thousands of	
	Millions of yen	U.S.dollars	
Cash dividends	¥ 442	\$3,744	

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# Board of Directors and Corporate Auditors, Executive Officers (As of June 29, 2007)



President and Representative Director Yasuhisa Fukuda

#### President and Representative Director Yasuhisa Fukuda

**Executive Vice President and Representative Director**Kenichi Shibukawa

#### **Directors and Managing Executive Officers**

Takeyo Teduka Mitsuru Muramoto Kengo Tanaka Hisao Takahashi Sadayuki Wada

#### **Directors and Executive Officers**

Yutaka Toyama Masahito Kanno Yasushi Morimoto



Executive Vice President and Representative Director Kenichi Shibukawa

#### **Full-time Corporate Auditors**

Kunihiro Sanada Masakazu Tsuji Kazuo Saga

#### **Corporate Auditor**

Hiroshi Itawaki

#### **Senior Executive Officers**

Katsuhiko Miyagawa Masuo Tanaka

#### **Executive Officers**

Toshinori Mine Koujirou Matsuda Kazuhiro Yamanaka Yoshihiro Kawase Takao Morita Kazuaki Oike Yoshio Shigeno

# Consolidated Subsidiaries and Affiliated Companies (As of March 31, 2007)

Company Name	Paid-in Capital E	quity Ownership	Location	Main Business
SENKO TRADING Co., Ltd.	¥300 million	100.0%	Tokyo	Sales of petroleum-related products and distribution and information processing equipment
SENKO INFORMATION SYSTEM Co., Ltd.	¥60 million	100.0%	Osaka	Information processing
SENKO MOVING PLAZA Co., Ltd.	¥60 million	100.0%	Tokyo	Trucking, in-factory work, moving services
SAPPORO SENKO TRANSPORT Co., Ltd.	¥30 million	100.0%	Sapporo	Trucking
TOHOKU SENKO TRANSPORT Co., Ltd.	¥30 million	100.0%	Miyagi	Trucking, in-factory work
KANTO SENKO TRANSPORT Co., Ltd.	¥90 million	100.0%	Saitama	Trucking, in-factory work
SAITAMA SENKO TRANSPORT Co., Ltd.	¥50 million	100.0%	Saitama	Trucking, in-factory work, vehicle maintenance
TOKYO SENKO TRANSPORT Co., Ltd.	¥30million	100.0%	Tokyo	Trucking, in-factorywork
KANAGAWA SENKO TRANSPORT Co., Ltd.	¥10million	100.0%	Kanagawa	Trucking, in-factorywork
CHIBA SENKO TRANSPORT Co., Ltd.	¥30 million	100.0%	Chiba	Trucking, in-factory work, vehicle maintenance
FUJI SENKO TRANSPORT Co., Ltd.	¥30 million	100.0%	Shizuoka	Trucking, in-factory work
TOKAI SENKO TRANSPORT Co., Ltd.	¥30 million	100.0%	Aichi	Trucking, in-factory work
TOYOHASHI SENKO TRANSPORT Co., Ltd.	¥30million	100.0%	Aichi	Trucking, in-factory work, moving services
HOKURIKU SENKO TRANSPORT Co., Ltd.	¥20 million	95.0%	Fukui	Trucking, in-factory work
SHIGA SENKO TRANSPORT Co., Ltd.	¥30 million	100.0%	Shiga	Trucking, in-factory work, vehicle maintenance
OSAKA SENKO TRANSPORT Co., Ltd.	¥90 million	100.0%	Osaka	Trucking, in-factory work, vehicle maintenance
CHUSHIKOKU LOGISTICS Co., Ltd.	¥80 million	100.0%	Okayama	Trucking, in-factory work, warehousing
SHIKOKU REEFER TRANSPORT AND WAREHOUSING Co., Ltd.	¥50 million	100.0%	Kagawa	Trucking, warehousing
SANKYO FREIGHT Co., Ltd.	¥10 million	100.0%	Hiroshima	Trucking, in-factory work
SANYO SENKO TRANSPORT Co., Ltd.	¥20 million	100.0%	Yamaguchi	Trucking, in-factory work
FUKUOKA SENKO TRANSPORT Co., Ltd.	¥50 million	100.0%	Fukuoka	Trucking
MINAMI KYUSHU SENKO Co., Ltd.	¥25 million	100.0%	Kumamoto	Trucking, in-factory work
MIYAZAKI SENKO TRANSPORT Co., Ltd.	¥90 million	100.0%	Miyazaki	Trucking, in-factory work, vehicle maintenance
Guangzhou Senko Logistics Co., Ltd.	US\$200thousand	100.0%	Guangzhou (China)	Freight forwarding, trucking
SENKO International Logistics Pte. Ltd.	S\$860thousand	100.0%	Singapore	Freight forwarding, trucking
ASICS PHYSICAL DISTRIBUTION CORPORATION	¥300 million	20.0%	Hyogo	Product control, vehicle shipment agency
DFTZ Best International Trade & Logistics Co., Ltd.	US\$1,800thousan	d 33%	Dalian (China)	Freight forwarding, trucking, warehousing

# Corporate Data (As of June 30, 2007)

Date of Establishment: July 1946

Paid-in Capital: ¥18,295,643,751

Authorized Shares: 294,999,000

Outstanding Shares: 111,746,167

Number of Shareholders: 8,430

Stock Listing: Tokyo Stock Exchange

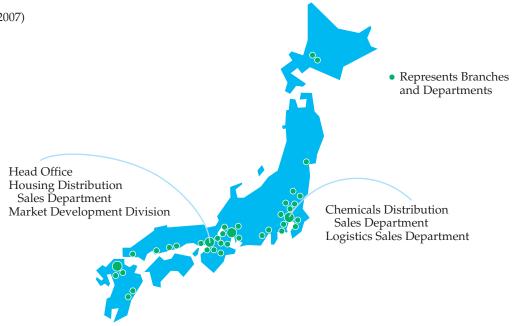
Osaka Securities Exchange

Transfer Agent: Mitsubishi UFJ Trust and Banking Corporation

4-5, Marunouchi, 1-chome Chiyoda-ku, Tokyo 100-8212, Japan

Network:

(As of July 1, 2007)



Branches: Sapporo, Sapporo Minami, Sendai, Kita, Ibaraki, Kita Kanto, Saitama, Omiya, Saitama Minami,

Kashiwa, Tokyo, Kanagawa, Kanto Jyutaku, Chiba, Shizuoka Higashi, Shizuoka Nishi, Nagoya, Nagoya

Higashi, Komaki, Mie, Keiji, Keiji Higashi, Keiji Minami, Osaka, Hanshin, Minami Osaka, Nara, Okayama, Kurashiki, Hiroshima, Yamaguchi, Fukuoka, Kita Kyushu, Minami Kyushu, Nobeoka

Departments: International Business, Marine Transport, Railway Forwarding, Air Cargo & KYN, Logistics Solution