SENKO Co., Ltd.

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Annual Report 2011
For the year ended March 31, 2011 SENKO Co., Ltd. Logistics of the Future Logistics of the Future

Profile

Established in Osaka in July 1946, Senko Co., Ltd. is an integrated distribution services company. The Company has grown steadily over the years, listing on the First Section of the Osaka Securities Exchange in 1975 and on the First Section of the Tokyo Stock Exchange in 1990.

As of March 31, 2011, the Senko Group had a nationwide network with 317 locations in Japan, an overseas network with facilities in 24 locations, 2,080,000 square meters of warehouse space, and a fleet of 19 owned and chartered ships. The Company has wide-ranging business activities centered on trucking. Including partner companies, Senko operates more than 10,000 trucks every day. Activities also encompass warehousing, marine transport, in-factory services, and multimodal international cargo transport.

Senko's forte lies in supplying integrated distribution services, from distribution consulting to system design and operations, that closely match customer needs.

These efficient integrated distribution services have an excellent reputation in the market based on the provision of efficient transportation and distribution systems centered on the Best Partner System that support the construction of customer supply chain management systems. The Company's Best Partner System is a new logistics system that takes full advantage of information technology.

Senko will continue to leverage information technology to provide high-quality, efficient logistics solutions on a global scale. The goal is to become a logistics information company with capabilities that go well beyond the conventional activities of logistics companies.

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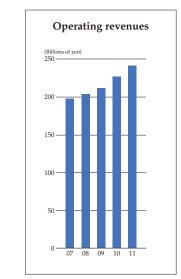
Cautionary Statement with Respect to Forward-Looking Statements

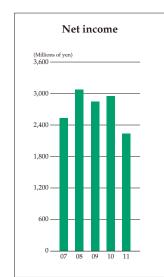
Plans and strategies concerning future business performance included in this annual report are forward-looking statements based not on historical facts but on management's assumptions and beliefs in the light of the information currently available to it, and thus involve a certain element of risk and uncertainty

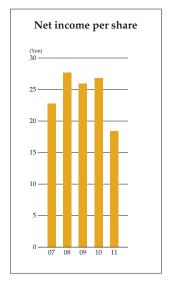
Consolidated Financial Highlights SENKO Co., Ltd. and Consolidated Subsidiaries

Years ended March 31	2011	2010	2011
	Millions of yen		Thousands of U.S. dollars
For the year:			
Operating revenues	¥241,046	¥227,692	\$2,898,930
Operating income	6,100	6,150	73,362
Net income	2,261	2,946	27,192
At year end:			
Total assets	177,285	168,131	2,132,110
Net assets	60,605	55,123	728,863
		Yen	U.S. dollars
Per share data:			
Net income	¥18.44	¥26.83	\$0.22
Cash dividends	10.00	8.00	0.12
Net assets	469.14	489.99	5.64

Note: U.S. dollar amounts are converted from yen, for convenience only, at the prevailing rate of ¥83.15 to U.S.\$1 on







A Message from the President



Senko is expanding operations in Japan and overseas to enter new markets by offering quality services with outstanding performance in relation to cost.

Overview of the Fiscal Year

Increasing demand in emerging countries and benefits of programs by the Japanese government to stimulate domestic demand kept the Japanese economy healthy in the fiscal year that ended in March 2011. However, there was no full-scale economic recovery because of the yen's strength and much higher prices for fuel and natural resources. Furthermore, massive and widespread damage caused by the Great East Japan Earthquake of March 11, 2011 caused production volume to drop sharply. But signs of a recovery are emerging due to the easing of restrictions on the supply of various products and materials. Exports and private-sector demand in Japan are expected to start rebounding as manufacturing activity recovers. However, the outlook remains uncertain

because of the high cost of natural resources and foreign exchange rate movements.

The past fiscal year was the first year of the Senko Group's new three-year medium-term business plan, which is based on the slogan "Moving Global." During the year, we took many actions in Japan and overseas that included the establishment of large logistics bases and new companies in order to generate profits.

In Japan, we started operations at the Fukui PD Center (Fukui prefecture) in April 2010 and at the Kanazawa PD Center (Ishikawa prefecture) in July. In September, we established the Maishima PD Center (Osaka prefecture) to strengthen and expand cargo storage and handling capabilities in the Kansai region. In March 2011, we further strengthened our Tokyo Metropolitan region logistics services by opening the Shin-Toda PD Center (Saitama prefecture).

Overseas, joint venture Senko-Lancaster Silk Road Logistics LLP was established in May 2010 to operate a new logistics business in Kazakhstan. In China, we established Qingdao Xuexing International Logistics Co., Ltd. in June 2010 to expand Japan-China integrated fashion distribution operations. The Qingdao Apparel Logistics Center started operations in December and the Dalian No. 2 Distribution Center started operations in January.

Operating revenues increased 5.9% to 241,046 million yen due to aggressive measures to establish relationships with new customers, substantial capital expenditures, the addition of Marufuji Co., Ltd. to the Senko Group in the previous fiscal year, and other factors. Operating income decreased 0.8% to 6,100 million yen. The impact of the Great East Japan Earthquake on business activities in the Tohoku and Kanto regions was one reason for this decline. However, ordinary income increased 2.3% to 6,375 million yen because of an improvement in net non-operating income and expenses. Due to an extraordinary loss for repairs and other

expenses for earthquake damage at distribution centers in the Tohoku region and at other facilities, net income was down 23.2% to 2,261 million yen.

Distribution of earnings

For the distribution of earnings, the Company has a fundamental policy of paying a stable dividend while setting the dividend at a level that reflects changes in our performance. The aim is to increase earnings that are returned to shareholders. At the same time, the dividend takes into account the need to retain the amount of earnings needed to fund growth in the future and strengthen our operations.

For the fiscal year that ended in March 2011, based on results of operations and other factors, the annual dividend was ¥10 per share, which is the sum of interim and year-end payments of ¥5 per share.

Developing new markets under our medium-term business plan

There were concerns about the effects of the Great East Japan Earthquake on manufacturing, consumer spending and other economic activity in Japan. However, demand for logistics services is growing because demand associated with earthquake recovery activities has emerged quickly. Although recovery demand is expected to be replaced by reconstruction demand, the outlook remains uncertain because of the high cost of natural resources and the yen's strength. In this environment, assisting customers with their earthquake recovery and reconstruction activities is the highest priority of the Senko Group. We are determined to do what is needed to meet the expectations of our customers.

This is the second year of the three-year medium-term business plan that we started in the previous fiscal year. During this year, we will focus on supplying services in Japan and overseas with superior quality and outstanding performance in relation to the cost. Developing new markets is another goal. At the same time, we are committed to fulfilling our obligations to society as a corporate citizen. We will upgrade the motivation, skills and health of our group's workforce while placing emphasis on compliance with laws and regulations, environmental protection, and safety.

We look forward to the continued support of our shareholders.

September 2011

Yasuhisa Fukuda President and Representative Director

Y. Fukuda

Outline of Medium-term Business Plan

Senko has now started its three-year medium-term business plan since April 2010. In accordance with the slogan of 'Moving Global', we aim to achieve our quantitative plan targets to mobilize all available group resources.

Group Slogan

Moving Global

Go beyond logistics, make the world go round, and revolutionize business.

Go beyond logistics

Provide customers with high-quality services beyond the framework of an existing logistics company.

Make the world go round

Conduct a "global" business with social consciousness.

Revolutionize business

Offer customers new value by cultivating an awareness of self-development in employees.

Medium-Term Business Policy

- Meet the needs of customers at home and abroad, and pioneer new markets.
- Achieve high overall efficiency as a group and provide customers with high-quality services and superior cost performance.
- Live up to our corporate social responsibility by improving the following three pillars of activities: Compliance, Environmental Preservation, and Safety.
- Introduce regulations and improve the work environment to promote incentive-based motivation, good health and skills upgrading of group employees.
- Advance financial measures focused on preserving financial soundness.

Goals of Medium-Term Business Plan

Operating Revenues: 300 billion yen

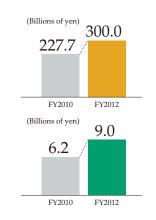
- Aim at net sales of 300 billion yen by expanding market share and business field, and expanding sales from the following businesses by 72.0 billion yen:
- Physical distribution center business, international logistics business, retail-related business, 3PL (Third-Party Logistics) business.
- Promote mergers and acquisitions to gain synergistic effect in business.

Profitability

Operating Income: 9.0 billion ven

(Operating income margin: 3%)

• Ordinary Income: 8.5 billion yen Net Income: 4.3 billion yen



Medium-Term Business Strategy

- Break into new "Overseas Markets"
- Take proactive action towards "Mergers & Acquisitions" and the need for "Third-Party Logistics"
- Expand operations in Physical Distribution Business
- Expand Trading & Commerce Business
- Expand market share and business field with a more varied sales menu

Major Plans by Business Category

Retail-related Products Logistics

Operation of Physical Distribution Business overseas,

Further cultivation of logistics services for chain stores, Expansion of fashion logistics, etc.

Expansion of Housing Logistics

Provision of overseas logistics operations, Establishment of cooperative procurement centers, Provision of logistics for Eco-friendly home equipment products, etc.

Chemical-related Products Logistics

Promotion of Third-party Logistics, Expansion of Special Cargo Transport, Responding to customer needs when setting up operations overseas, etc.

Trading and Commerce Business

Strengthening and expanding wholesale trading, Promotion of businesses that fuse commercial distribution and physical distribution, etc.

Other Logistics-related Businesses

Expansion of logistics services overseas, Proactive involvement in the business of Moving, Transport-related and Manpower, etc.

Response to the Great East Japan Earthquake

The Great East Japan Earthquake of March 11, 2011 damaged a number of Senko Group facilities. Immediately after this disaster, all Group employees began working as a unified team on restoring business operations. Activities were resumed as repairs were completed and all locations had returned to normal operations by July.

We fulfilled our responsibilities to society as a logistics company with a strong commitment to public service by transporting emergency supplies and other materials for recovery activities in response to requests from local governments and our customers.

We will continue to extend support for the recovery and reconstruction activities of our customers. At the same time, we will offer proposals for building disaster-resistant supply chains and other ideas to meet the expectations of our customers.

As our distribution centers perform increasingly sophisticated tasks, these facilities are becoming more reliant year after year on information technology. We have established a data backup center in an area of Japan with a small earthquake risk to prevent a disruption in distribution activities (in the supply of our customers' products) in the event that our data systems become inoperative.





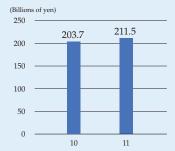
Review of Operations

This section is a review of operations for business segments. Senko started using the following three business segments in the fiscal year that ended in March 2011: Distribution, Trading and Commerce, and Others.

Distribution

Business segments 87.7%

Operating revenues



Distribution encompasses a broad array of activities. Senko transports cargo by truck, rail and ship and handles international cargo shipments. We also perform distribution operations at factories, operate distribution centers in Japan and overseas, and conduct other operations.

The Senko Group meets customers' needs by improving efficiency and optimizing operations across the entire supply chain. We have distribution facilities in Japan and overseas and can handle almost any type of cargo associated with food, clothing and shelter. Operations include industrial raw materials, industrial products, construction materials, homebuilding materials, agricultural products, food, consumer products, cargo for relocations and many other types of cargo. Furthermore, we provide transport, storage, inventory management and other services that precisely match the characteristics of each type of cargo.

Due to aggressive measures to attract new customers and substantial capital expenditures, operating revenues in this segment were ¥211.5 billion, 3.8% higher than one year earlier.







Trading and Commerce

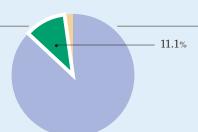
This segment includes sales of petroleum products, trading sales and international trade.

Many activities in this segment are associated with the Group's core distribution business. Operations include the sale of petroleum cards and the sale of logistics products such as industrial vehicles, cargo distribution and loading equipment, and other large logistics equipment as well as cargo wrapping materials. Activities also include wholesale sales of household products and Internet sales of food products.

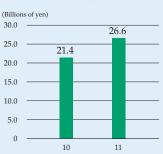
In addition, we handle imports and exports of merchandise by integrating the functions of a trading company and logistics company in order to improve the efficiency of distribution activities for customers.

The 24.5% increase in revenues to ¥26.6 billion was the result of the acquisition of Marufuji Co., Ltd. and growth in sales of petroleum products.

Business segments



Operating revenues



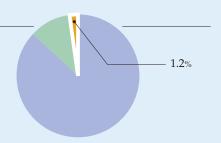
Others

This segment consists of activities other than the operations of the distribution and trading and commerce business segments. Operations include outsourced data processing services, motor vehicle maintenance, insurance agency services and other activities

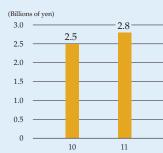
As a provider of logistics services that make extensive use of IT, we can offer IT services that take advantage of our many years of experience in the utilization of IT. Our vehicle maintenance business is backed by expertise that we have accumulated since we started operations. Activities in this segment also include insurance agency, transportation safety education and other services.

Revenues increased 13.9% to ¥2.8 billion because of growth in the outsourced information processing business.

Business segments

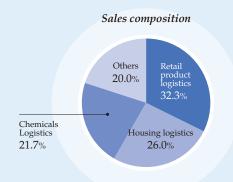


Operating revenues





Review of Operations by Product Category



In addition to the disclosure of business segment information, we report performance in the distribution segment based on cargo and distribution characteristics of customers. This information is provided to give shareholders a better understanding of our business operations.

Retail Product Logistics

This category is the nucleus of our growth strategy. We are one of Japan's leading providers of third-party logistics (3PL) for retail products. Our expertise covers logistics for home improvement centers, large retailers and other chain stores, comprehensive logistics services for apparel companies, oversight for the distribution of medical and pharmaceutical products, creating new logistics models for hospitals, and many other activities.

In the fiscal year that ended in March 2011, revenues in this category increased 4.2% to ¥68.4 billion mainly because of new customers in the chain store, apparel, and medical and pharmaceutical sectors and growth in the volume of cargo handled.







Housing Logistics

We provide SCM systems for housing construction for major prefabricated housing manufacturers and other companies. Services include just-in-time delivery services extending from raw material procurement to deliveries to construction sites. We can also comply with zero-emission requirements at construction sites and other customer needs. SCM operations for manufacturers of homebuilding materials and other construction materials are another part of this category. This diversity allows us to meet the increasing demand for joint logistics systems for the entire homebuilding industry.

Revenues increased 5.2% to ¥55.1 billion. Growth in the volume of products transported for prefabricated house companies was one reason. Performance also benefited from adding new customers in the homebuilding materials manufacturing sector.



Chemicals Logistics

We have a broad range of SCM activities backed by know-how acquired from chemical logistics activities dating back to the inception of Senko. Operations extend from raw material procurement to transporting chemicals to end users and assisting customers start overseas operations. We handle ordinary and specialty resins as well as film products, molded plastic products, liquids, hazardous substances, rubber products and many other items.

Revenues increased 3.2% to 445.9 billion as the addition of new customers offset a decline in the cargo volume at current customers.



Others

This category includes all logistics services other than for retail products, housing and chemicals. Currently, the major activities in this category are logistics services for food, electrical and other machinery, and goods handled by trading companies and a moving service.

Revenues increased 2.1% to ¥42.2 billion mainly because of new customers for the transport of food and electrical and other machinery.



Corporate Social Responsibility

The transport industry to which Senko's core business belongs has a highly public mission. It is essential to its continued viability as a company that Senko contribute to society through the practice of its core business and fulfill its public responsibilities. This "corporate social responsibility" is also a priority in the medium-term business plan that started in 2010, and we are pursuing initiatives focused on compliance, global environmental protection, and safety.

Stakeholder Relationships in Senko's Business



Reinforcing our CSR Initiatives

The Senko Group views regulatory compliance, environmental responsibility, and safety-consciousness as the core elements of managing our business in a socially responsible way in order to create a corporate culture that allows us to gain the trust of all of our stakeholders. A high level of awareness among all of our employees will allow us to contribute to society through our business activities.

As a legallycompliant company

Sustainable business operations at the company, legality related to the continuation of the company and organizationbuilding that prioritizes transparency

Promotion of activities that reduce environmental impact, such as green logistics and procurement, as a part of our mission to reduce CO₂ emissions as a company

Use of a PDCA management cycle to reduce motor vehicle accidents and workplace accidents as part of initiatives aimed

at achieving an accident-free workplace

Deepening our commitment to corporate social responsibility

The CSR Committee oversees committees for compliance, corporate ethics, internal controls, risk management, health and safety, and environmental protection.

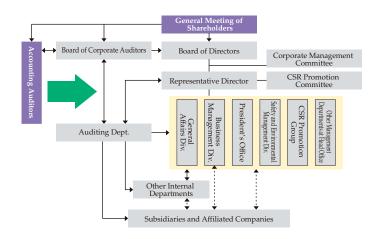
We are dedicated to upgrading our CSR activities by clearly defining the domains of our social responsibility.



Corporate Governance and Compliance

Corporate Governance Philosophy and Systems

The Senko Group, as a business involved in logistics work of a highly public nature, makes every effort to ensure that its corporate activities are thoroughly compliant with laws, based on awareness that proper corporate governance is the foundation of our existence as a business and is regarded as a high priority managerial issue.



Implementing Responsibilities; Auditing and Monitoring

- ① The board of directors meets at least once a month to decide upon important matters pertaining to the management of the company, in addition to legally required items; it is also seen as an organization for the monitoring of business operations. Furthermore, an operating officer system has been introduced with the idea of functional strengthening of the board through the division of the functions of "management decision-making and monitoring" and "business operations", thereby strengthening each function and clarifying the responsibilities; at the same time, a corporate management committee, attended by the operating officers, has been established to verify the status of business operations and bring about more transparent management.
- ② The auditors observe the performance of directors from an objective perspective, work with the Auditing Department (the company's internal monitoring department) and accounting auditing bodies to ensure thorough compliance at both the company and its subsidiaries, and perform strict audits.

Compliance-based Management

The Senko Group adheres to the principle of operating honestly and fairly. Every department ensures that the Senko Standards of Business Conduct, the Senko Group Corporate Ethics Committee, and the Business Ethics Helpline are known throughout the organization and are constantly being reinforced. The Board of Directors determines the guidelines and substance of priority items.

Building a Crisis Management Framework

We are compiling a Crisis Response Manual from the standpoint of prioritizing human life, minimizing property damage (economic losses), quickly resuming business operations, maintaining public confidence, and assisting the local community in the event of an emergency. We are also formulating and using Risk Management Rules that take a systematic approach to risk and clarify departmental responsibilities.

Protecting Personal Information

Senko receives personal information about customers in the course of receiving shipment and delivery requests, and therefore it is our duty to ensure that we have a rigorous information protection system in place, starting with implementing an information security policy.

Corporate Social Responsibility

Measures to Reduce our Environmental Impact

As an "advanced environmental organization," the Senko Group launched the Eco Innovation 2012 campaign in fiscal 2010 with the aim of reducing its impact on the environment. Numerical targets have been established for activities for combating global warming.

All of our business activities incorporate aggressive and voluntary programs to conserve energy and resources and protect the environment in other ways. We are determined to play a part in preserving and consistently improving the environment.

The Senko Group's goal is to cut the environmental impact associated with business activities to the absolute minimum. To achieve this goal, we determine the quantity of resources and energy used (the input) and the quantity of CO2 and waste materials we produce (the output). By using this approach, we are monitoring and lowering the burden that our collective business operations place on the environment.



	INPUT	INPUT	INPUT	INPUT	
Customers and Business partners	Diesel oil, Natural gas	Electricity, water, Diesel oil, heavy oil gasoline, natural gas, LP gas, packaging material, paper, secondary materials	Diesel oil, natural gas, heavy oil	Diesel oil, natural gas, gasoline	
V	Collection of cargo	Logistics Center Sorting and shipment	Transport	Logistics Center Eza- Delivery	.
	Emission gases, Noise, Vibration	Emission gases, water pollution, waste, waste oil, vibration, noise	Emission gases, Noise, Vibration	Emission gases, Noise, Vibration, waste	Store, Customer's delivery center, Office and Plant
	ОИТРИТ	ОИТРИТ	OUTPUT	оитрит	

1	00	
		NPUT
	Diesel oil	13,348 kL
	Heavy oil	10,617 kL

00	JTPUT
CO ₂ emissions	90,845 t-CO ₂

61,534,343 kWh

ordinances related to measures for global warming that were revised on March 29, 2006.

CO ₂ Emissions Compo	sition by Causes	
CNG ———— 67t-CO ₂		
0.1%		Automobile (Diesel oil) 34,437t-CO ₂
Offices and warehouses, etc. (Electricity)	Total	37.9%
26,453t-CO ₂ 29.1%	CO ₂ Emissions	
Shipping (C heavy oil) —		
11,537t-CO ₂ 12.7%		Shipping (A heavy oil) 18,351t-CO ₂ 20.2%

Our Basic Principles

- We will obey legal and regulatory requirements, ordinances, and agreements concerning environmental matters, and we will endeavor to prevent environmental pollution and to protect the environment.
- We will examine and assess the environmental impact of our business activities, and continuously strive to mitigate the factors that place a burden on the environment. We will implement new technologies and equipment and reduce the environmental burden.
- We will tirelessly exercise our creativity so that we can offer sophisticated logistics systems that help the environment.
- In order to adhere to these principles, we will establish a program for advancing environmental initiatives, rules to protect the environment, and environmental objectives.
- In order to ensure that these principles are understood by all of our employees, along with conducting environmental training and educational activities, we will disclose these principles externally and provide relevant information.

Senko Receives Eco-Services Award at the Eco-Products Awards

The 7th Eco-Products Awards ceremony was held on December 9, 2010 by the Global Environmental Forum. Senko received the Minister of Land, Infrastructure, Transport and Tourism Award from the Japanese government in the eco-services category. We received this honor for our bulk container distribution system in the chemical distribution sector, which is one of our primary services.

For the long-distance transport of raw materials for resins, which



are powders and granules, we developed a unique ISO-standard

container. The container lowers the environmental burden by

making it possible to transport these materials by train and ship

rather than trucks. This cuts CO2 emissions in half and lowers the



Safety Initiatives

The Senko Group conducts safety programs based on the themes of "respect for individuals" and "giving safety priority above all else." The goal is to eliminate serious accidents.

We have programs to ensure that every employee understands that safety in our business operations is at the core of how we do business and that everyone must work on improving safety.

In addition, senior executives and all employees at the Senko Group work as a unified team to maintain and enhance workplace safety.



Fundamental Policy for Safety Activities

- We will aim for constant improvements in safety management systems and health and safety activities with the goal of preventing accidents and lowering exposure to risks to safety.
- We will comply with laws, regulations, rules and agreements as well as other items with which we agree with regard to health and safety.
- We will aggressively disclose information about our health and safety activities.
- To accomplish the goals of this safety policy, we will establish objectives and targets, make sure that everyone at the Senko Group knows about these objectives and targets, and upgrade employees' knowledge and commitment concerning safety.

Financial Review

Performance

In the fiscal year that ended in March 2011, operating revenues increased 5.9% to 241,046 million yen even though market conditions were extremely challenging. The volume of cargo transported in Japan decreased for the 11th consecutive year and operations were affected by the Great East Japan Earthquake of March 11, 2011. Revenues increased because of actions taken under the medium-term management plan that was started in the previous fiscal year and covers a three-year period. The Senko Group constructed large distribution centers in Japan and overseas, established new companies and took other actions. Revenues also benefited from the continuation of aggressive sales activities to build relationships with new customers and grow in other ways.

Operating income decreased 0.8% to 6,100 million yen mainly because of the impact of the Great East Japan Earthquake on business activities in the Tohoku and Kanto regions.

As a result, operating income decreased by 0.2 percentage point to 2.5% of operating revenues. Income before income taxes decreased 21.0% to 4,288 million yen because of the decline in operating income and losses caused by the Great East Japan Earthquake. Net income decreased 23.2% to 2,261 million yen.

Consolidated sales by segment

Business segment performance for the fiscal ended March 2011 was as follows:

1) In the Distribution segment, operating revenues increased 3.8% to 211,508 million yen because of extensive activities to capture orders from new customers and investments in large logistics facilities.

Consolidated sales by product category

Eartha fissal and ad

	March 31, 2011		March 31, 2010			
	Sales	Component ratio (%)	Sales	Component ratio (%)	Difference	Growth rate (%)
Distribution	211,508	87.7	203,746	89.5	7,762	3.8
Retail Product Logistics	68,382	28.4	65,634	28.8	2,748	4.2
Housing Logistics	55,053	22.8	52,326	23.0	2,727	5.2
Chemicals	45,872	19.0	44,453	19.5	1,419	3.2

(Units: millions of yen)

13.354

Logistics	68,382	28.4	65,634	28.8	2,748	4.2
Housing Logistics	55,053	22.8	52,326	23.0	2,727	5.2
Chemicals Logistics	45,872	19.0	44,453	19.5	1,419	3.2
Others	42,201	17.5	41,333	18.2	868	2.1
Trading & Commerce	26,687	11.1	21,442	9.4	5,245	24.5
Others	2,851	1.2	2,504	1.1	347	13.9

241,046 100.0 227,692 100.0

- 2) In the Trading and Commerce segment, operating revenues increased 24.5% to 26,687 million yen because of the acquisition of Marufuji and higher sales of petroleum products.
- 3) In the Other segments, operating revenues increased 13.9% to 2,850 million yen because of growth in the outsourced information processing business.

Financial Position

Total assets were 177,285 million yen at the end of the fiscal year, 9,154 million yen higher (5.4%) than one year earlier. There was an increase of 4,467 million yen in property, plant and equipment mainly because of the construction of new distribution centers, the purchase of land to prepare for future growth and other substantial capital expenditures.

Current liabilities increased 2,564 million yen (5.0%) to 53,924 million yen. There was an increase of 1,676 million yen in the current portion of long-term debt and other current liabilities were higher in part because of an increase in the allowance for disaster losses associated with the Great East Japan Earthquake. Long-term debt, less current portion increased 934 million yen and total interest-bearing liabilities at the end of the fiscal year were 60,776 million yen, an increase of 2,160 million yen (3.7%) from one year earlier. But interest-bearing liabilities decreased by 0.6 percentage

point from one year earlier to 34.3% of total assets.

Net assets increased 5,481 million yen (9.9%) to 60,605 million yen. This was mainly the result of increases of 2,175 million yen in common stock and the capital surplus because of the June public offering of stock and 1,201 million yen increase in retained earnings. The equity ratio increased by 1.3 percentage point to 33.3%.

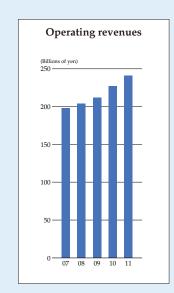
Planned and actual use of proceeds of public offering of stock at market value

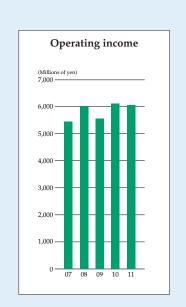
Proceeds of 3,839 million yen. There was also a private placement of stock for a secondary offering associated with an over-allotment that generated proceeds of 511 million yen. A summary of planned and actual uses of these proceeds is presented below.

- Planned use of proceeds
 Capital expenditures for purchase of land and construction of buildings for the Noda No. 1 PD Center and the Noda No. 2 PD Center
- 2) Actual use of proceeds
 Proceeds were used primarily as planned.

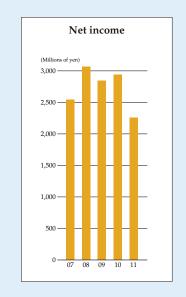
Capital Expenditures and Depreciation

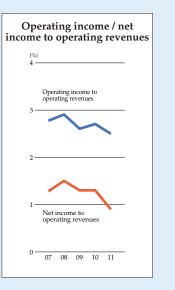
Capital expenditures increased 5,293 million yen (106.7%) to

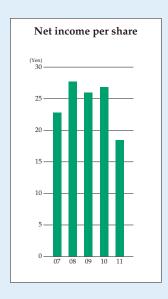


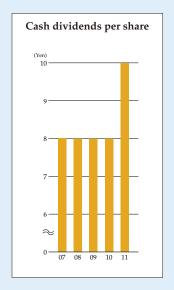


Total









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10,255 million yen in the fiscal year that ended in March 2011. This increase was mainly the result of investments in large distribution bases and other facilities in Japan and overseas to enlarge the business infrastructure in accordance with the three-year medium-term management plan.

In the fiscal year ending in March 2012, we plan to make capital expenditures of 14,181 million yen as we increase the pace of building distribution centers in Japan and other countries.

Depreciation increased 622 million yen (12.5%) to 5,590 million yen and is expected to be 5,616 million yen in the fiscal year ending in March 2012.

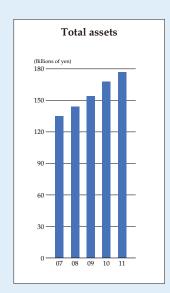
Cash flows

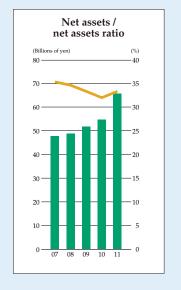
In the fiscal year that ended in March 2011, net cash provided by operating activities was 7,409 million yen. Major components are income before income taxes of 4,288 million yen, depreciation and amortization of 5,590 million yen and income taxes paid of 2,882 million yen.

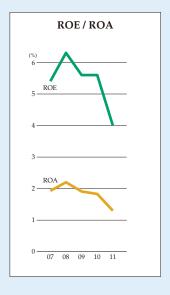
Net cash used in investing activities was 11,390 million yen. Major uses of cash were payments of 9,646 million yen for the purchase of property, plant and equipment and 1,565 million yen for long-term loans receivable.

Net cash provided by financing activities was 3,405 million yen. There were proceeds of 9,100 million yen from long-term loans payable and 4,350 million yen from the issuance of common stock. Uses of cash included payments of 6,490 million yen for the repayment of long-term loans payable, 1,544 million yen for the repayment of finance lease obligations and 1,072 million yen for cash dividends paid.

As a result, there was a net decrease of 110 million yen in cash and cash equivalents to 14,394 million yen at the end of the fiscal year







Report of Independent Certified Public Accountants

Report of Independent Certified Public Accountants

To the Board of Directors of SENKO CO., Ltd.

We have audited the accompanying consolidated balance sheets of SENKO CO., Ltd. and its consolidated subsidiaries as of March 31, 2011 and 2010, and the related consolidated statements of income, changes in net assets, and cash flows for each of the three years in the period ended March 31, 2011, and consolidated statement of comprehensive income for the year ended March 31, 2011, all expressed in Japanese yen. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of SENKO CO., Ltd. and its consolidated subsidiaries as of March 31, 2011 and 2010, and the consolidated results of their operations and their cash flows for each of the three years in the period ended March 31, 2011 in conformity with accounting principles generally accepted in Japan.

The United States dollar amounts shown in the accompanying consolidated financial statements have been translated solely for convenience. We have reviewed this translation and, in our opinion, the consolidated financial statements expressed in Japanese yen have been translated into United States dollars on the basis described in Note 1.

Osaka, Japan June 29, 2011

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Consolidated Balance Sheets SENKO Co., Ltd. and Consolidated Subsidiaries

March 31, 2011 and 2010	Million	Thousands of U.S.dollars	
ASSETS	2011	2010	2011

ASSETS	2011	2010	2011	
Current assets:				
Cash and cash equivalents	¥ 14,394	¥ 14,505	\$ 173,109	
Trade accounts and notes receivable—				
Non-consolidated subsidiaries and affiliates	465	178	5,592	
Others	31,676	30,610	380,950	
Less: allowance for doubtful accounts	(29)	(44)	(349)	
Inventories	1,016	1,577	12,219	
Deferred tax asset (Note 12)	2,506	1,933	30,139	
Prepaid expenses and other current assets	2,806	2,686	33,746	
Total current assets	52,834	51,445	635,406	
Investments in and long-term loans to non-consolidated subsidiaries and affiliates	2,647	973	31,834	
Investment securities (Notes 4 and 8)	2,272	2,464	27,324	
Property and equipment, at cost (Notes 5 and 8)	152,767	145,186	1,837,246	
Less : accumulated depreciation	(66,063)	(62,950)	(794,504)	
Net property and equipment	86,704	82,236	1,042,742	
Long-term deferred tax assets (Note 12)	4,970	5,007	59,771	
Other assets	27,858	26,006	335,033	

	Millions	of yen	Thousands of U.S.dollars
LIABILITIES AND NET ASSETS	2011	2010	2011
Current liabilities:			
Short-term loans (Note 6)	¥ 8,380	¥ 8,830	\$ 100,782
Current portion of long-term debt (Note 6)	8,166	6,490	98,208
Lease obligations	1,608	1,087	19,339
Trade accounts and notes payable—			
Non-consolidated subsidiaries and affiliates	48	81	577
Others (Note 12)	22,558	22,395	271,293
Accrued expenses	6,638	6,308	79,832
Accrued income taxes	1,719	1,845	20,673
Other current liabilities	4,807	4,323	57,811
Total current liabilities	53,924	51,359	648,515
Long-term debt, less current portion (Note 6)	44,231	43,297	531,942
Lease obligations	4,136	3,970	49,741
Accrued retirement benefits (Note 7)	9,724	9,907	116,945
Other long-term liabilities	4,665	4,475	56,104
Contingent liabilities (Note 9)			
Net assets (Note 10):			
Shareholders' equity			
Common stock:			
Authorized—294,999,000 shares			
Issued—128,989,476 shares in	20,521	18,346	246,795
2011 and 111,989,476 shares in 2010			
Capital surplus	18,782	16,607	225,881
Retained earnings	20,807	19,605	250,235
Less: Treasury stock, at cost—3,174,635 shares in			
2011 and 2,172,362 shares in 2010	(1,047)	(772)	(12,592)
Total Shareholders' equity	59,063	53,786	710,319
Accumulated other comprehensive income:			
Net unrealized holdings gain on securities	3	50	36
Loss on deferred hedges	(10)	(23)	(120)
Translation adjustments	(31)	(4)	(373)
Total accumulated other comprehensive income:	(38)	23	(457)
Stock acquisition rights (Note 11)	108	80	1,298
Minority interests	1,472	1,234	17,703
Total net assets	60,605	55,123	728,863
Total liabilities and net assets	¥ 177,285	¥ 168,131	\$ 2,132,110

¥ 168,131

\$ 2,132,110

¥ 177,285

Total assets

Consolidated Statements of Income SENKO Co., Ltd. and Consolidated Subsidiaries

Years ended March 31, 2011, 2010 and 2009		Thousands of U.S.dollars		
-	2011	2010	2009	2011
Operating revenues	¥ 241,046	¥ 227,692	¥ 212,659	\$ 2,898,930
Operating costs and expenses:				
Operating costs of revenues	220,569	208,311	196,141	2,652,664
Selling, general and administrative expenses	14,377	13,231	10,954	172,904
	234,946	221,542	207,095	2,825,568
Operating income	6,100	6,150	5,564	73,362
Other income (expenses):				
Interest and dividend income	1,085	1,096	907	13,049
Interest expenses	(1,187)	(1,163)	(933)	(14,275)
Others, net	(1,710)	(662)	(301)	(20,566)
	(1,812)	(729)	(327)	(21,792)
Income before income taxes and minority interests	4,288	5,421	5,237	51,570
Income taxes (Note 12):				
Current	2,708	2,801	1,928	32,568
Deferred	(561)	(188)	460	(6,747)
_	2,147	2,613	2,388	25,821
Income before minority interests	2,141	2,808	2,849	25,749
Minority interests in loss (gain) of consolidated subsidiaries	120	138	(1)	1 442
Net income	¥ 2,261	¥ 2,946	¥ 2,848	1,443
- The medical	+ 2,201	± 2,740	+ 2,040	\$ 27,192
Per share of common stock		Yen		U.S.dollars
Net income	¥ 18.44	¥ 26.83	¥ 25.95	\$ 0.22
Diluted net income	16.72	24.16	23.39	0.20
Cash dividends applicable to the year	10.00	8.00	8.00	0.12

Consolidated Statements of Comprehensive Income

SENKO Co., Ltd. and Consolidated Subsidiaries		
Years ended March 31, 2011	2011	Thousands of
	Millions of yen	U.S.dollars
	2011	2011
Income before minority interests	¥ 2,141	\$ 25,749
Other comprehensive income:		. ,
Net unrealized holding loss on securities	(41)	(493)
Loss on deferred hedges	19	228
Translation adjustments	(30)	(361)
Share of other comprehensive income of an affiliate accounted for using equity method	(6)	(72)
Total other comprehensive loss		
r	(58)	(698)
Comprehensive income	¥ 2,083	\$ 25,051
Total comprehensive income attributable to:		
Owners of the parent	¥ 2,205	\$ 26,518
Minority interests	¥ (122)	\$ (1,467)
	- (,	, \- / /

Consolidated Statements of Changes in Net Assets SENKO Co., Ltd. and Consolidated Subsidiaries

Years ended March 31, 2011, 2010 and 2009

	Thousands					Millions	of Yen				
	Number of shares of common stock issued	Common stock	Capital surplus	Retained earnings	Treasury stock (at cost)	Net unrealized holding gain (loss) on securities	Loss on deferred hedges	Translation adjustment	Stock acquisition rights	Minority interests	Total net assets
Balance at March 31, 2008	111,746	¥ 18,296	¥ 16,554	¥ 15,554	¥ (717)	¥ 98	¥—	¥ 32	¥ 26	¥ 3	¥ 49,846
Net income	_	_	_	2,848	_	_	_	_	_	_	2,848
Conversion of convertible bonds	243	50	50	_	_	_	_	_	_	_	100
Cash dividends	_	_	_	(878)	_	_	_	_	_	_	(878)
Purchases of treasury stock	_	_	_	_	(75)	_	_	_	_	_	(75)
Retirement of treasury stock	_	_	4	_	15	_	_	_	_	_	19
Adjustment of retained earnings											
for newly consolidated subsidiaries	_	_	_	(4)	_	_	_	_	_	_	(4)
Increase in treasury stock due to changes											
in shareholding ratio of an affiliate	_	_	_	_	(2)	_	_	_	_	_	(2)
Other changes	_	_	_	_	_	(124)	_	(43)	34	409	276
Balance at March 31, 2009	111,989	¥ 18,346	¥ 16,608	¥ 17,520	¥ (779)	¥ (26)	¥ —	¥ (11)	¥ 60	¥ 412	¥ 52,130
Net income	_	_	_	2,946	_	_	_	_	_		2,946
Cash dividends	_	_	_	(878)	_	_	_	_	_	_	(878)
Purchases of treasury stock	_	_	_	_	(4)	_	_	_	_	_	(4)
Retirement of treasury stock	_	_	(1)	_	11	_	_	_	_	_	10
Adjustment of retained earnings											
for newly consolidated subsidiaries	_	_	_	17	_	_	_	_	_	_	17
Other changes						76	(23)	7	20	822	902
Balance at March 31, 2010	111,989	¥ 18,346	¥ 16,607	¥ 19,605	¥ (772)	¥ 50	¥ (23)	¥ (4)	¥ 80	¥ 1,234	¥ 55,123
Net income	_	_	_	2,261	_	_	_	_	_	_	2,261
Issuance of common stock	17,000	2,175	2,175	_	_	_	_	_	_	_	4,350
Cash dividends	_	_	_	(1,073)	_	_	_	_	_	_	(1,073)
Purchases of treasury stock	_	_	_	_	(276)	_	_	_	_	_	(276)
Retirement of treasury stock	_	_	(0)	_	1	_	_	_	_	_	1
Adjustment of retained earnings											
for a newly consolidated subsidiary	_	_	0	14	_	_	_	_	_	_	14
Other changes	_	_	_	_	_	(47)	13	(27)	28	238	205
Balance at March 31, 2011	128,989	¥ 20,521	¥ 18,782	¥ 20,807	¥ (1,047)	¥ 3	¥ (10)	¥ (31)	¥ 108	¥ 1,472	¥ 60,605

	Thousands of U.S. dollars									
	Common stock	Capital surplus	Retained earnings	Treasury stock (at cost)	Net unrealized holding gain (loss) on securities	Loss on deferred hedges	Translation adjustments	Stock acquisition rights	Minority interests	Total net assets
Balance at March 31, 2010	\$ 220,637	\$ 199,723	\$ 235,779	\$ (9,284)	\$ 601	\$ (276)	\$ (48)	\$ 961	\$ 14,841	\$ 662,934
Net income	_	_	27,192	_	_	_	_	_	_	27,192
Issuance of common stock	26,158	26,158	_	_	_	_	_	_	_	52,316
Cash dividends	_	_	(12,904)	_	_	_	_	_	_	(12,904)
Purchases of treasury stock	_	_	_	(3,320)	_	_	_	_	_	(3,320)
Retirement of treasury stock	_	(0)	_	12	_	_	_	_	_	12
Adjustment of retained earnings										
for a newly consolidated subsidiary	_	0	168	_	_	_	_	_	_	168
Other changes	_	_	_	_	(565)	156	(325)	337	2,862	2,465
Balance at March 31, 2011	\$ 246,795	\$ 225,881	\$ 250,235	\$ (12,592)	\$ 36	\$ (120)	\$ (373)	\$ 1,298	\$ 17,703	\$ 728,863

See the accompanying notes to the consolidated financial statements.

Consolidated Statements of Cash Flows

 $SENKO\ Co., Ltd.\ and\ Consolidated\ Subsidiaries$

Year ended March 31, 2011, 2010 and 2009	Millions of yen			Thousands of U.S.dollars
•	2011	2010	2009	2011
Cash flows from operating activities:				
Income before income taxes and minority interests	¥ 4,288	¥ 5,421	¥ 5,237	\$ 51,570
Adjustments for:	, , , , , , , , , , , , , , , , , , , ,		, , , , , , , , , , , , , , , , , , , ,	, ,
Depreciation and amortization	5,590	4,969	4,032	67,228
Impairment loss	451	´ —	´ —	5,424
Loss on disposals of property and equipment	181	331	225	2,177
Loss on disaster	977	_	_	11,750
Loss on adjustment for changes of accounting standard for asset retirement obligations	130	_	_	1,563
Equity in losses (gains) of affiliates	(3)	(17)	197	(36)
Decrease in allowance for employee retirement	(183)	(94)	(427)	(2,201)
Increase (decrease) in accrued bonuses to employees	(531)	513	(54)	(6,386)
Interest and dividends income	(1,085)	(1,096)	(907)	(13,049)
Interest expenses	1,187	1,163	933	14,275
Decrease (increase) in trade receivables	(729)	(2,827)	3,560	(8,767)
Decrease (increase) in inventories	560	(682)	713	6,735
Increase (decrease) in trade payables	775	2,035	(4,419)	9,321
Other	(398)	(727)	79	(4,787)
Sub total	11,210	8,989	9,169	134,817
Interest and dividend income received	275	278	183	3,307
Interest expenses paid	(1,194)	(1,150)	(934)	(14,360)
Income tax paid	(2,882)	(1,997)	(2,726)	(34,660)
Net cash provided by operating activities	7,409	6,120	5,692	89,104
Cash flows from investing activities:				
Payments for purchases of fixed assets	(9,646)	(2,456)	(6,852)	(116,007)
Proceeds from sales of fixed assets	661	325	351	7,949
Payments for purchases of investment securities	(29)	(20)	(690)	(349)
Proceeds from sales of investment securities	76	72	59	914
Increase in long-term loans receivable to non-consolidated subsidiaries	(1,565)		_	(18,821)
Payments for purchases of non-consolidated subsidiaries	(573)	(239)	(195)	(6,891)
Proceeds from sales of a non-consolidated subsidiary and an affiliate	_	134	3	_
Purchase of shares of newly consolidated subsidiaries		(478)	(18)	-
Other	(314)	428	208	(3,776)
Net cash used in investing activities	(11,390)	(2,234)	(7,134)	(136,981)
Cash flows from financing activities:	(450)	(1.605)	1 550	(F. 440)
Increase (decrease) in short-term loans, net	(450)	(1,685)	1,750	(5,412)
Proceeds from long-term debt	9,100	4,400	9,473	109,441
Repayment of long-term debt Proceeds from issuance of convertible bond	(6,490)	(1,527)	(8,136)	(78,052)
	_	7,000	(810)	_
Payment for redemption of bonds Repayments of finance lease obligations	(1 = 44)	(7,000)	` '	(10 = (0)
Proceeds from issuance of common stock	(1,544)	(1,065)	(330)	(18,569)
Purchases of treasury stock	4,350 (276)	(4)	(75)	52,316 (3,320)
Sales of treasury stock	1	(4) 2	19	(3,320)
Dividends paid	(1,072)	(878)	(878)	(12,892)
Other	(214)	(407)	(170)	(2,574)
Net cash provided by (used in) financing activities	3,405	(1,164)	843	40,950
Effect of exchange rate changes on cash and cash equivalents	(31)	0	(30)	(373)
Net increase (decrease) in cash and cash equivalents	(607)	2,722	(629)	(7,300)
Cash and cash equivalents at beginning of year	14,505	11,748	12,318	174,444
Net increase in cash and cash equivalents of newly consolidated subsidiaries	496	35	59	5,965
Cash and cash equivalents at end of year	¥ 14,394	¥ 14,505	¥ 11,748	\$ 173,109
1	,	-/	-/	

See the accompanying notes to the consolidated financial statements.

Notes to the Consolidated Financial Statements

SENKO Co., Ltd. and Consolidated Subsidiaries

1. Basis of Presenting Consolidated Financial Statements:

SENKO Co., Ltd. (the "Company") and its domestic subsidiaries maintain their accounts and records in accordance with the provisions set forth in the Japan Companies Act and the Financial Instruments and Exchange Law of Japan and in conformity with accounting principles generally accepted in Japan, which are different in several respects as to the accounting and disclosure requirements of International Accounting Standards.

The Company's foreign subsidiaries maintain their accounts and records in conformity with generally accepted accounting principles and practices prevailing in their respective countries of domicile.

The accompanying consolidated financial statements are prepared based on the consolidated financial statements of the Company and its subsidiaries (the "Companies") which were filed with the Director of Kanto Local Finance Bureau as required by the Financial Instruments and Exchange Law of Japan.

In preparing the accompanying consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan.

The translation of Japanese yen amounts into U.S. dollars is included solely for the convenience of the reader, using the exchange rate prevailing at March 31, 2011, which was \(\frac{4}{83.15}\) to US\(\frac{5}{1.00}\). These convenience translations should not be construed as representations that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S.dollars at this or any other rate of exchange.

2. Summary of Significant Accounting Policies:

(a) Principles of Consolidation

The consolidated financial statements include the accounts of the Company and its significant subsidiaries. All significant intercompany balances and transactions are eliminated.

Non-consolidated subsidiaries, whose combined assets, net sales, net income and retained earnings in the aggregate are not significant in relation to those of the consolidation with the Companies.

The Company has adopted the equity method of accounting for investments in a significant affiliate. The investments in other insignificant unconsolidated subsidiaries and affiliates are stated at cost.

(b) Cash and Cash Equivalents

Cash and cash equivalents comprise cash in hand, deposits held at call with banks, net of overdrafts and all highly liquid investments with maturities of three months or less.

(c) Investment Securities

Investment securities are classified and accounted for, depending on management's intent.

Marketable other securities, which are not classified as either trading securities or held-to-maturity debt securities, are reported at fair value, with unrealized gains and losses, net of applicable taxes, reported in a separate component of net assets.

Non-marketable other securities are stated at cost.

The cost of other securities sold is determined by the moving-average method.

The Companies classified all securities as other securities.

(d) Allowance for Doubtful Accounts

The allowance for doubtful accounts is stated in amounts considered to be appropriate based on the Companies' past credit loss experience or an evaluation of potential losses in the receivables outstanding.

(e) Inventorie

Purchased goods are stated at cost determined by the first-in first-out method (with book values written down on the balance sheet based on decreased profitability of assets.). Supplies are stated at cost determined by the moving-average method. Real estate for sale and work in process are stated at cost determined by the specific method (with book values written down on the balance sheet based on decreased profitability of assets.).

(f) Property and Equipment and Depreciation (Except for Leased Assets)

Property and equipment are stated at cost. Depreciation is computed on the straight-line method for the buildings (including fixtures attached to the buildings), structures and vehicles, and on the declining-balance method for the others, on the estimated useful lives of assets.

The principal estimated useful lives are as follows:

Buildings and structures 3 to 60 years Machinery and equipment 3 to 17 years

(g) Leased Assets

Financial leases other than those that are deemed to transfer the ownership of leased assets to the lessees are accounted for in a similar way to purchases and depreciation for lease assets is computed under the straight-line method with zero residual value over the lease term.

Financial leases other than those that are deemed to transfer the ownership of leased assets to the lessees, which commenced in fiscal years beginning prior to April 1, 2008, are accounted for in a similar way to operating leases.

(h) Accrued Retirement Benefits

The Company and certain domestic consolidated subsidiaries have retirement benefit plans for their employees. Such benefits are provided through the unfunded lump-sum severance indemnity plan and the funded noncontributory pension plan.

The amount of retirement benefits are determined on the basis of length of service, basic salary and certain other factors at the time of termination of employment.

Allowance for retirement benefits has been provided for employees' retirement benefits, based on the amount of projected benefit obligation reduced by pension plan assets at fair value at the balance sheet date.

Actuarial gains and losses are amortized by the straight-line method over a period of 13 years, which is within the estimated average remaining years of service of the Companies' employees. The amortization of such gains and losses is recognized effective the year subsequent to the year in which they are incurred. Prior service costs are amortized in the fiscal year in which they are incurred.

Certain consolidated subsidiaries also have a severance indemnity plan for directors and corporate auditors, whose accrued severance indemnities are stated at 100% of the amount which is computed according to internal rules.

(i) Income Taxes

Deferred income taxes are recognized by the asset and liability method. Under the asset and liability method, deferred tax assets and liabilities are determined based on difference of between financial reporting and the tax basis of the assets and liabilities, and are measured using the enacted tax rate and laws that will be in effect when the differences are expected to reverse.

(j) Goodwill

Goodwill amortized over a period of 5 years by the straight-line method. If the economic useful life can be estimated, the useful life is used as the amortization period.

(k) Per Share Information

Basic net income per share is computed on the basis of the weighted-average number of shares of common stock outstanding for the period.

Diluted net income per share is computed on the basis of the weighted-average number of shares of common stock outstanding during each year after giving effect to the dilutive potential of the shares of common stock to be issued upon the conversion of convertible bonds and exercise of stock acquisition rights.

Cash dividends per share are dividends applicable to the respective years including dividends to be paid after the end of the year.

(l) Translation of Foreign Currencies

All monetary assets and liabilities denominated in foreign currencies are translated into Japanese yen at the exchange rate at the balance sheet date. Revenue and expenses are translated at the rate of exchange prevailing when transactions are made.

Foreign currency financial statements amounts of overseas consolidated subsidiaries are translated into Japanese yen at the exchange rate for prevailing at the respective balance sheet dates of those subsidiaries for assets and liabilities, and at the historical exchange rate for net assets. All income and expense amounts are translated at the average rate of exchange during the fiscal year of those subsidiaries.

The resulting translation adjustments are included in net assets as translation adjustments.

(m) Comprehensive Income

In the year ended March 31, 2011, the Companies apply the "Accounting Standard for Presentation of Comprehensive Income" (ASBJ Statement No. 25 issued on June 30, 2010).

The comparative information for the year ended 31st March, 2010 is as follows:—

Other comprehensive income:	Millions of yen 2010
	27.74 =>
Net unrealized holding loss on securities	¥ (15)
Loss on deferred hedges	(34)
Translation adjustments	4
Share of other comprehensive income of an affiliate accounted for using equity method	2
Total other comprehensive loss	¥ (43)
Total comprehensive income attributable to:	
Owners of the parent	¥ 2,923
Minority interests	(159)
Comprehensive income	¥ 2,764

3. Changes of Accounting Policies

(a) Accounting Standard for Asset Retirement Obligations

In the year ended March 31, 2011, the Companies apply the "Accounting Standard for Asset Retirement Obligations" (ASBJ Statement No. 18 issued on March 31, 2008) and the "Guidance on Accounting Standard for Asset Retirement Obligations" (ASBJ Guidance No. 21 issued on March 31, 2008).

As a result, operating income decreased by $\frac{1}{2}$ 20 million (\$ 241 thousand) and income before income taxes decreased by $\frac{1}{2}$ 150 million (\$ 1,804 thousand) respectively.

(b) Accounting Standard for Equity Method of Accounting for Investment and Practical Solution on Unification of Accounting Policies Applied to Associates Accounted for Using the Equity Method

In the year ended March 31, 2011, the Companies apply the "Accounting Standard for Equity Method of Accounting for Investment" (ASBJ Statement No. 16 issued on March 10, 2008) and the "Practical Solution on Unification of Accounting Policies Applied to Associates Accounted for Using the Equity Method" (ASBJ PITF No. 24 issued on March 10, 2008).

There is no impact on the Companies' consolidated financial statements for the year as a result of this change.

4. Investment Securities

The carrying amounts of investment securities at March 31,2011 and 2010, consisted of the following:—

			Thousands of
	Millio	Millions of yen	
	2011	2010	2011
Marketable securities	¥ 1,329	¥ 1,505	\$ 15,983
Non-marketable securities	943	959	11,341
	¥ 2,272	¥ 2,464	\$ 27,324

The following is a summary of marketable securities included in investment securities, at March 31, 2011 and 2010.

		Millions	s of yen	
	Acquisition	Gross unrealized	Gross unrealized	Book value
2011	cost	gains	losses	(Market value)
Equity security	¥ 1,135	¥ 184	¥ (131)	¥ 1,188
Bonds and Others	148	0	(7)	141
	¥ 1,283	¥ 184	¥ (138)	¥ 1,329
		Millions	s of yen	
		Gross	Gross	Book
	Acquisition	unrealized	unrealized	value
2010	cost	gains	losses	(Market value)
Equity security	¥ 1,232	¥ 235	¥ (106)	¥ 1,361
Bonds and Others	149	0	(5)	144
	¥ 1,381	¥ 235	¥ (111)	¥ 1,505
		Thousands o	f U.S.dollars	
		Gross	Gross	Book
	Acquisition	unrealized	unrealized	value
2011	cost	gains	losses	(Market value)
Equity security	\$ 13,650	\$ 2,213	\$ (1,576)	\$ 14,287
Bonds and Others	1,780	0	(84)	1,696
	\$ 15,430	\$ 2,213	\$ (1,660)	\$ 15,983

The proceeds from sales of , and gross realized gain and loss on , other securities for the years at March 31,2011 and 2010 are summarized as follows.

			Thousands of
	Millions	U.S.dollars	
·	2011	2010	2011
Proceeds from sales	¥ 59	¥ 44	\$ 710
Gross realized gain	0	4	0
Gross realized loss	63		758

5. Property and Equipment:

At March 31, 2011 and 2010, property and equipment at cost consisted of the following:—

	Million	Millions of yen	
	2011	2010	2011
Land	¥ 39,233	¥ 35,402	\$ 471,834
Buildings and structures	83,805	81,683	1,007,877
Machinery and equipment, vehicle and vessels	18,326	18,543	220,397
Tools, furniture and fixtures	4,476	4,256	53,830
Construction in Progress	1,340	485	16,115
Lease assets	5,587	4,817	67,193
	¥ 152,767	¥ 145,186	\$ 1,837,246

Thousands of

6. Short-term Loans and Long-term Debt:

At March 31, 2011 and 2010, short-term loans consisted of the following:—

	2.6111		Thousands of
	Millions	s of yen	U.S.dollars
	2011	2010	2011
0.68% to 0.84% unsecured loans from banks	¥ 8,380	¥ 8,830	\$ 100,782

At March 31, 2011 and 2010, long-term debt consisted of the following:—

			Thousands of
	Millions	Millions of yen	
	2011	2010	2011
1.31% bonds due 2014	¥ 7,000	¥ 7,000	\$ 84,185
Convertible bond due 2012	4,900	4,900	58,930
0.94% to 2.44% loans from banks and insurance companies:			
Unsecured	40,497	37,887	487,035
	52,397	49,787	630,150
Less current portion	(8,166)	(6,490)	(98,208)
	¥ 44,231	¥ 43,297	\$ 531,942

On July 20, 2007, the Company issued \pm 5,000 million (\$ 60,132 thousand) of zero coupon convertible bonds with stock acquisition rights due in 2012. The stock acquisition rights are exercisable during the period from July 6, 2012 at a conversion price of \pm 395 (\$ 4.75) per share.

The annual maturities of long-term debt at March 31, 2011 are as follows:—

Year ending	2.600	Thousands of
March 31	Millions of yen	U.S.dollars
2012	¥ 8,166	\$ 98,208
2013	9,468	113,867
2014	7,718	92,820
2015	13,678	164,498
2016	5 <i>,</i> 717	68,755
There after	7,650	92,002

At March 31, 2011, the Company has committed line and overdraft contracts with thirteen banks aggregating \pm 25,000 million (\$ 300,661 thousand). Of the total credit limit, \pm 6,650 million (\$ 79,976 thousand) was used as the above short-term and long-term borrowing, and the rest \pm 18,350 million (\$ 220,686 thousand) was unused.

7. Accrued Retirement Benefit:

The following table sets forth the changes in benefit obligation, plan assets and funded status of the Company and its certain subsidiaries at March 31, 2011 and 2010.

			Thousands of
	Millions	of yen	U.S.dollars
	2011	2010	2011
Benefit obligation at the end of year	¥ (23,980)	¥ (24,150)	\$ (288,395)
Fair value of plan assets at the end of the year	12,004	12,039	144,366
Unfunded retirement benefit obligation	(11,976)	(12,111)	(144,029)
Unrecognized actuarial loss	4,666	4,459	56,116
Net retirement benefit obligation	(7,310)	(7,652)	(87,913)
Prepaid pension cost	2,414	2,255	29,032
Accrued retirement benefit	¥ (9,724)	¥ (9,907)	\$ (116,945)

Retirement benefit costs of the Company and its certain subsidiaries included the following components for the year ended March 31, 2011, 2010 and 2009.

				Thousands of
		Millions of yen		U.S.dollars
	2011	2010	2009	2011
Service cost	¥ 1,206	¥ 1,200	¥ 1,182	\$ 14,504
Interest cost	566	582	585	6,807
Expected return on plan assets	(349)	(302)	(402)	(4,197)
Amortization:				
Recognized actuarial loss	525	632	321	6,314
Net periodic benefit cost	¥ 1,948	¥ 2,112	¥ 1,686	\$ 23,428

Assumption used in the accounting for the defined benefit plans for the year ended March 31, 2011, 2010 and 2009 is as follows:

	2011	2010	2009
Method of attributing benefit to periods of service	Straight-line	Straight-line	Straight-line
	basis	basis	basis
Discount rate	2.5%	2.5%	2.5%
Expected rate of return on fund assets	3.0%	3.0%	3.0%
Amortization period of prior service costs	1 year	1 year	1 year
Amortization period of actuarial gain	13 years	13 years	13 years

8. Pledged Assets:

The following assets were pledged as collateral as at March 31, 2011 and 2010—

	Millions of yen		U.S.dollars
	2011	2010	2011
Land	¥ 2,392	¥ 2,392	\$ 28,767
Buildings	776	844	9,333
Vehicles	1	1	12
Investment securities	10	10	120
	¥ 3,179	¥ 3,247	\$ 38,232

Thousands of

Obligations which were secured on the above assets were as follows:—

			rnousands or
	Millions	s of yen	U.S.dollars
	2011	2010	2011
Long-term debt, including current portion	¥ 100	¥ 100	\$ 1,203

9. Contingent Liabilities:

At March 31, 2011 and 2010, contingent liabilities were as follows:

			Thousands of
	Millions of yen		U.S.dollars
	2011	2010	2011
Guarantees of lease obligation for a non-consolidated subsidiary	¥ 180	¥ 8	\$ 2,165
Buyback obligations associated with securitization of receivables	853	1,389	10,259
Recourse obligation associated with securitization of guarantee deposits	150	150	1,803
	¥ 1,183	¥ 1,547	\$ 14,227

10. Net Assets:

The Japan Companies Act provides that an amount equal to at least 10% of the amounts to be disbursed as distributions of earnings be appropriated to the legal reserve until such reserve and additional paid-in capital equals 25% of the common stock account. The Japan Companies Act also stipulates that, on condition that the sum of the additional paid-in capital and the legal reserve exceeds 25% of the common stock account, the amount of any such excess is available for appropriation by resolution of the shareholders.

The retained earnings account in the accompanying consolidated financial statements at March 31, 2011, included the Company's legal reserve of ¥ 1,506 million (\$ 18,112 thousand).

11. Stock Option Plans:

The stock option plans of the Company approved by the shareholders in accordance with the Japan Companies Act at March 31, 2011 were as follows:

(1) Description of stock options

stock option	Grantees 1	Number of shares with warrants granted	Date of grant	Option price per warrant	Shares with warrants granted	Exercise period
2007 Stock options (1st)	10 directors 3 auditors	61,000 shares	July 20, 2007	¥ 1	Common stock	July 21,2007-June 30,2027
2007 Stock options (2nd)	9 executive officers	18,000 shares	July 20, 2007	¥ 1	Common stock	July 21,2007-June 30,2027
2008 Stock options (4th)	10 directors 3 auditors	71,000 shares	July 1, 2008	¥ 1	Common stock	July 2,2008-June 30,2028
2008 Stock options (5th)	10 executive officers	22,000 shares	July 1, 2008	¥ 1	Common stock	July 2,2008-June 30,2028
2009 Stock options (6th)	11 directors 4 auditors	74,000 shares	July 1, 2009	¥ 1	Common stock	July 2,2009-June 30,2029
2009 Stock options (7th)	12 executive officers	27,000 shares	July 1, 2009	¥ 1	Common stock	July 2,2009-June 30,2029
2010 Stock options (8th)	11 directors 4 auditors	90,000 shares	July 1, 2010	¥ 1	Common stock	July 2,2010-June 30,2030
2010 Stock options (9th)	13 executive officers 13 assistant directors	42,000 shares	July 1, 2010	¥ 1	Common stock	July 2,2010-June 30,2040

(2) Changes in the number of stock options

The following describes changes in the number of stock options that existed during the year ended March 31, 2011. The number of stock options is translated into the number of shares.

	2007 Stock options(1st)	2007 Stock options(2nd)	2008 Stock options(4th)	2008 Stock options(5th)	2009 Stock options(6th)	2009 Stock options(7th)	2010 Stock options(8th)	2010 Stock options(9th)
Share subscription rights which are not yet vested (shares):								
At March 31 , 2010	55,000	12,000	63,000	17,000	74,000	27,000	_	
Granted	_	_	_	_	_	_	90,000	42,000
Forfeited	_	_	_	_	_	_	_	
Vested	_	_	_	_	_	_	_	
At March 31 , 2011	55,000	12,000	63,000	17,000	74,000	27,000	90,000	42,000
Share subscription rights which have already been vested (shares):								
At March 31 , 2010	_	_	_	_	_	_	_	
Vested	_	_	_	_	_	_	_	
Exercised	_	_	_	_	_	_	_	
Forfeited	_	_	_	_	_	_	_	
At March 31 , 2011	_	_	_	_	_	_	_	

12. Income Taxes

The Company and its subsidiaries are subject to several taxes based on income, which in the aggregate resulted in a normal effective statutory tax rates of approximately 40.6% for the years ended March31, 2011 and 2010.

(1) Significant components of deferred tax assets and liabilities at March 31, 2011 and 2010 were as follows:

Millions ym U.S.dollars Deferred tax assets: 2011 2010 2011 Accrued severance indemnities to employees ¥ 4,721 ¥ 4,825 \$ 56,777 Accrued bonuses to employees 1,371 1,390 16,488 Impairment losses 1,218 671 14,648 Loss carry forward 820 1,129 9,862 Loss on revaluation of land 351 351 4,221 Provision for loss on disaster 340 — 4,089 Social insurance premium 177 159 2,129 Accrued enterprise tax 134 163 1,611 Asset retirement obligations 119 — 1,431 Loss on revaluation of golf club membership 109 108 1,311 Other 779 779 9,369 Gross deferred tax assets 10,139 9,575 121,936 Less: valuation allowance 10,467 (1,417 (17,643) Total deferred tax assets 6979 981 (11,774) <tr< th=""><th></th><th></th><th></th><th>Thousands of</th></tr<>				Thousands of
Deferred tax assets: 4,721 ¥ 4,825 \$ 56,777 Accrued severance indemnities to employees 1,371 1,390 16,488 Impairment losses 1,218 671 14,648 Loss carry forward 820 1,129 9,862 Loss on revaluation of land 351 351 4,221 Provision for loss on disaster 340 — 4,089 Social insurance premium 177 159 2,129 Accrued enterprise tax 134 163 1,611 Asset retirement obligations 119 — 1,431 Loss on revaluation of golf club membership 109 108 1,311 Other 779 779 9,369 Gross deferred tax assets 10,139 9,575 121,936 Less: valuation allowance (1,467) (1,417) (17,643) Deferred tax liabilities: 8,672 8,158 104,293 Deferred tax liabilities: (979) (981) (11,774) Asset retirement obligations (58) — </th <th></th> <th>Millions</th> <th>s of yen</th> <th>U.S.dollars</th>		Millions	s of yen	U.S.dollars
Accrued severance indemnities to employees # 4,721 # 4,825 \$ 56,777 Accrued bonuses to employees 1,371 1,390 16,488 Impairment losses 1,218 671 14,648 Loss carry forward 820 1,129 9,862 Loss on revaluation of land 351 351 4,221 Provision for loss on disaster 340 — 4,089 Social insurance premium 177 159 2,129 Accrued enterprise tax 134 163 1,611 Asset retirement obligations 119 — 1,431 Loss on revaluation of golf club membership 109 108 1,311 Other 779 779 9,369 Gross deferred tax assets 10,139 9,575 121,936 Less: valuation allowance 1,467 (1,417) (17,642) Total deferred tax assets 979 (981) (11,774) Asset retirement obligations (58) — (698) Net unrealized holding gains on other securities (14		2011	2010	2011
Accrued bonuses to employees 1,371 1,390 16,488 Impairment losses 1,218 671 14,648 Loss carry forward 820 1,129 9,862 Loss on revaluation of land 351 351 4,221 Provision for loss on disaster 340 — 4,089 Social insurance premium 177 159 2,129 Accrued enterprise tax 134 163 1,611 Asset retirement obligations 119 — 1,431 Loss on revaluation of golf club membership 109 108 1,311 Other 779 779 9,369 Gross deferred tax assets 10,139 9,575 121,936 Less: valuation allowance (1,467) (1,417) (17,643) Total deferred tax assets 8,672 8,158 104,293 Deferred tax liabilities: (58) — (698) Net unrealized holding gains on other securities (14) (35) (168) Other (311) (424) (3,752) Gross deferred tax liabilities (1,440) (1,440) <td>Deferred tax assets:</td> <td></td> <td></td> <td></td>	Deferred tax assets:			
Impairment losses 1,218 671 14,648 Loss carry forward 820 1,129 9,862 Loss on revaluation of land 351 351 4,221 Provision for loss on disaster 340 — 4,089 Social insurance premium 177 159 2,129 Accrued enterprise tax 134 163 1,611 Asset retirement obligations 119 — 1,431 Loss on revaluation of golf club membership 109 108 1,311 Other 779 779 9,369 Gross deferred tax assets 10,139 9,575 121,936 Less: valuation allowance (1,467) (1,417) (17,643) Total deferred tax assets 8,672 8,158 104,293 Deferred tax liabilities: 8 (979) (981) (11,774) Asset retirement obligations (58) — (698) Net unrealized holding gains on other securities (14) (35) (168) Other (311) (424)	Accrued severance indemnities to employees	¥ 4,721	¥ 4,825	\$ 56,777
Loss carry forward 820 1,129 9,862 Loss on revaluation of land 351 351 4,221 Provision for loss on disaster 340 — 4,089 Social insurance premium 177 159 2,129 Accrued enterprise tax 134 163 1,611 Asset retirement obligations 119 — 1,431 Loss on revaluation of golf club membership 109 108 1,311 Other 779 779 9,369 Gross deferred tax assets 10,139 9,575 121,936 Less: valuation allowance (1,467) (1,417) (17,643) Total deferred tax assets 8,672 8,158 104,293 Deferred tax liabilities (979) (981) (11,774) Asset retirement obligations (58) — (698) Net unrealized holding gains on other securities (14) (35) (168) Other (311) (424) (3,752) Gross deferred tax liabilities (1,362) (1,440)	Accrued bonuses to employees	1,371	1,390	16,488
Loss on revaluation of land 351 351 4,221 Provision for loss on disaster 340 — 4,089 Social insurance premium 177 159 2,129 Accrued enterprise tax 134 163 1,611 Asset retirement obligations 119 — 1,431 Loss on revaluation of golf club membership 109 108 1,311 Other 779 779 9,369 Gross deferred tax assets 10,139 9,575 121,936 Less: valuation allowance (1,467) (1,417) (17,643) Total deferred tax assets 8,672 8,158 104,293 Deferred tax liabilities: 8 (979) (981) (11,774) Asset retirement obligations (58) — (698) Net unrealized holding gains on other securities (14) (35) (168) Other (311) (424) (3,752) Gross deferred tax liabilities (1,460) (1,460) (16,392)	Impairment losses	1,218	671	14,648
Provision for loss on disaster 340 — 4,089 Social insurance premium 177 159 2,129 Accrued enterprise tax 134 163 1,611 Asset retirement obligations 119 — 1,431 Loss on revaluation of golf club membership 109 108 1,311 Other 779 779 9,369 Gross deferred tax assets 10,139 9,575 121,936 Less: valuation allowance (1,467) (1,417) (17,643) Total deferred tax assets 8,672 8,158 104,293 Deferred tax liabilities: 8 (979) (981) (11,774) Asset retirement obligations (58) — (698) Net unrealized holding gains on other securities (14) (35) (168) Other (311) (424) (3,752) Gross deferred tax liabilities (1,362) (1,440) (16,392)	Loss carry forward	820	1,129	9,862
Social insurance premium 177 159 2,129 Accrued enterprise tax 134 163 1,611 Asset retirement obligations 119 — 1,431 Loss on revaluation of golf club membership 109 108 1,311 Other 779 779 9,369 Gross deferred tax assets 10,139 9,575 121,936 Less: valuation allowance (1,467) (1,417) (17,643) Total deferred tax assets 8,672 8,158 104,293 Deferred tax liabilities: 8 104 10	Loss on revaluation of land	351	351	4,221
Accrued enterprise tax 134 163 1,611 Asset retirement obligations 119 — 1,431 Loss on revaluation of golf club membership 109 108 1,311 Other 779 779 9,369 Gross deferred tax assets 10,139 9,575 121,936 Less: valuation allowance (1,467) (1,417) (17,643) Total deferred tax assets 8,672 8,158 104,293 Deferred tax liabilities: Seserve for reduction in costs of fixed assets (979) (981) (11,774) Asset retirement obligations (58) — (698) Net unrealized holding gains on other securities (14) (35) (168) Other (311) (424) (3,752) Gross deferred tax liabilities (1,362) (1,440) (16,392)	Provision for loss on disaster	340	_	4,089
Accrued enterprise tax 134 163 1,611 Asset retirement obligations 119 — 1,431 Loss on revaluation of golf club membership 109 108 1,311 Other 779 779 9,369 Gross deferred tax assets 10,139 9,575 121,936 Less: valuation allowance (1,467) (1,417) (17,643) Total deferred tax assets 8,672 8,158 104,293 Deferred tax liabilities: Seserve for reduction in costs of fixed assets (979) (981) (11,774) Asset retirement obligations (58) — (698) Net unrealized holding gains on other securities (14) (35) (168) Other (311) (424) (3,752) Gross deferred tax liabilities (1,362) (1,440) (16,392)	Social insurance premium	177	159	2,129
Loss on revaluation of golf club membership 109 108 1,311 Other 779 779 9,369 Gross deferred tax assets 10,139 9,575 121,936 Less: valuation allowance (1,467) (1,417) (17,643) Total deferred tax assets 8,672 8,158 104,293 Deferred tax liabilities: Reserve for reduction in costs of fixed assets (979) (981) (11,774) Asset retirement obligations (58) — (698) Net unrealized holding gains on other securities (14) (35) (168) Other (311) (424) (3,752) Gross deferred tax liabilities (1,362) (1,440) (16,392)		134	163	1,611
Other 779 779 9,369 Gross deferred tax assets 10,139 9,575 121,936 Less: valuation allowance (1,467) (1,417) (17,643) Total deferred tax assets 8,672 8,158 104,293 Deferred tax liabilities: Reserve for reduction in costs of fixed assets (979) (981) (11,774) Asset retirement obligations (58) — (698) Net unrealized holding gains on other securities (14) (35) (168) Other (311) (424) (3,752) Gross deferred tax liabilities (1,362) (1,440) (16,392)	Asset retirement obligations	119	_	1,431
Gross deferred tax assets 10,139 9,575 121,936 Less: valuation allowance (1,467) (1,417) (17,643) Total deferred tax assets 8,672 8,158 104,293 Deferred tax liabilities: Reserve for reduction in costs of fixed assets (979) (981) (11,774) Asset retirement obligations (58) — (698) Net unrealized holding gains on other securities (14) (35) (168) Other (311) (424) (3,752) Gross deferred tax liabilities (1,362) (1,440) (16,392)	Loss on revaluation of golf club membership	109	108	1,311
Less: valuation allowance (1,467) (1,417) (17,643) Total deferred tax assets 8,672 8,158 104,293 Deferred tax liabilities: Reserve for reduction in costs of fixed assets (979) (981) (11,774) Asset retirement obligations (58) — (698) Net unrealized holding gains on other securities (14) (35) (168) Other (311) (424) (3,752) Gross deferred tax liabilities (1,362) (1,440) (16,392)	Other	779	779	9,369
Total deferred tax assets 8,672 8,158 104,293 Deferred tax liabilities: Reserve for reduction in costs of fixed assets (979) (981) (11,774) Asset retirement obligations (58) — (698) Net unrealized holding gains on other securities (14) (35) (168) Other (311) (424) (3,752) Gross deferred tax liabilities (1,362) (1,440) (16,392)	Gross deferred tax assets	10,139	9,575	121,936
Deferred tax liabilities: Reserve for reduction in costs of fixed assets (979) (981) (11,774) Asset retirement obligations (58) — (698) Net unrealized holding gains on other securities (14) (35) (168) Other (311) (424) (3,752) Gross deferred tax liabilities (1,362) (1,440) (16,392)	Less: valuation allowance	(1,467)	(1,417)	(17,643)
Reserve for reduction in costs of fixed assets (979) (981) (11,774) Asset retirement obligations (58) — (698) Net unrealized holding gains on other securities (14) (35) (168) Other (311) (424) (3,752) Gross deferred tax liabilities (1,362) (1,440) (16,392)	Total deferred tax assets	8,672	8,158	104,293
Asset retirement obligations (58) — (698) Net unrealized holding gains on other securities (14) (35) (168) Other (311) (424) (3,752) Gross deferred tax liabilities (1,362) (1,440) (16,392)	Deferred tax liabilities:			
Net unrealized holding gains on other securities (14) (35) (168) Other (311) (424) (3,752) Gross deferred tax liabilities (1,362) (1,440) (16,392)	Reserve for reduction in costs of fixed assets	(979)	(981)	(11,774)
Other (311) (424) (3,752) Gross deferred tax liabilities (1,362) (1,440) (16,392)	Asset retirement obligations	(58)	_	(698)
Gross deferred tax liabilities (1,440) (16,392)	Net unrealized holding gains on other securities	(14)	(35)	(168)
	Other	(311)	(424)	(3,752)
Net deferred tax assets \(\frac{\pmath}\}\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\pmath}\}\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\pm}}\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\\notkick}\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\pmath{\pmath}\}\}\pmath{\qani\trim{\pmath	Gross deferred tax liabilities	(1,362)	(1,440)	(16,392)
	Net deferred tax assets	¥ 7,310	¥ 6,718	\$ 87,901

(2) Reconciliation of the statutory effective income tax rate and the income tax rate as a percentage of income before income taxes and minority interests at March 31, 2011 and 2010 were as follows:

Statutory tax rate	2011 40.6%	2010 40.6%
Adjustment:		
Non-deductible expenses	1.7	1.1
Inhabitants' per capita taxes	5.2	4.0
Non-taxable dividend income	(0.5)	(0.6)
Other	3.0	3.1
Income tax rate as a percentage of income before income taxes and minority interests	50.0%	48.2%

13. Segment Information

1. Summary of reportable segment

The reportable segments of the Companies are components for which separate financial information is available and whose operating results are regularly reviewed by the board of directors to make decisions about resource allocation and to assess performance.

The Companies divide business operations into three segments: Distribution, Trading & Commerce, and Others

Distribution mainly includes truck transport, railway forwarding, marine transport, global logistics service, integrated retail logistics (distribution tenters) etc.

Trading & Commerce mainly includes the sale of petroleum products and the trading business.

Others mainly includes data processing outsourcing services, automobile maintenance and insurance agency services.

2. Calculation of sales, profit (loss), assets and liabilities, etc. of each reportable segment

The accounting policies of the segments are substantially the same as those described in the "Summary of Significant Accounting Policies (Note 2)."

Profit (loss) of reportable segments is based on operating income or loss.

3. Sales, profit (loss), assets and liabilities, etc. of each reportable segment

		Millions of yen						
		2011						
	Distribution	Trading & Commerce	Others	Total	Adjustments and eliminations	Consolidated		
Operating revenues:								
Customers	¥ 211,508	¥ 26,687	¥ 2,851	¥ 241,046	¥ —	¥ 241,046		
Intersegment	708	8,633	3,886	13,227	(13,227)	_		
Total operating revenues	212,216	35,320	6,737	254,273	(13,227)	241,046		
Segment income (loss)	5,097	505	641	6,243	(143)	6,100		
Segment assets	156,634	8,059	8,339	173,032	4,253	177,285		
Other items								
Depreciation	4,885	65	164	5,114	476	5,590		
Increase in tangible and intangible fixed assets	10,296	115	159	10,570	1,830	12,400		

	Millions of yen								
		2010							
	Distribution	Trading & Commerce	Others	Total	Adjustments and eliminations	Consolidated			
Operating revenues:									
Customers	¥ 203,746	¥ 21,442	¥ 2,504	¥ 227,692	¥ —	¥ 227,692			
Intersegment	255	7,767	4,287	12,309	(12,309)	_			
Total operating revenues	204,001	29,209	6,791	240,001	(12,309)	227,692			
Segment income (loss)	5,335	387	545	6,267	(117)	6,150			
Segment assets	145,696	8,223	6,421	160,340	7,791	168,131			
Other items									
Depreciation	4,455	37	135	4,627	342	4,969			
Increase in tangible and intangible fixed assets	3,351	22	183	3,556	1,407	4,963			

Thousands of U.S. dollars					
2011					
Distribution	Trading & Commerce	Others	Total	Adjustments and eliminations	Consolidated
\$ 2,543,693	\$ 320,950	\$ 34,287	\$ 2,898,930	\$ —	\$ 2,898,930
8,515	103,824	46,735	159,074	(159,074)	_
2,552,208	424,774	81,022	3,058,004	(159,074)	2,898,930
61,300	6,073	7,709	75,082	(1,720)	73,362
1,883,752	96,921	100,289	2,080,962	51,148	2,132,110
58,749	782	1,972	61,503	5,725	67,228
123,824	1,383	1,912	127,119	22,008	149,127
	\$ 2,543,693 8,515 2,552,208 61,300 1,883,752 58,749	Distribution Commerce \$ 2,543,693 \$ 320,950 8,515 103,824 2,552,208 424,774 61,300 6,073 1,883,752 96,921 58,749 782	Distribution Trading & Commerce Others \$ 2,543,693 \$ 320,950 \$ 34,287 8,515 103,824 46,735 2,552,208 424,774 81,022 61,300 6,073 7,709 1,883,752 96,921 100,289 58,749 782 1,972	Distribution Trading & Commerce Others Total \$ 2,543,693 \$ 320,950 \$ 34,287 \$ 2,898,930 8,515 103,824 46,735 159,074 2,552,208 424,774 81,022 3,058,004 61,300 6,073 7,709 75,082 1,883,752 96,921 100,289 2,080,962 58,749 782 1,972 61,503	Distribution Trading & Commerce Others Total Adjustments and eliminations \$ 2,543,693 \$ 320,950 \$ 34,287 \$ 2,898,930 \$ — 8,515 103,824 46,735 159,074 (159,074) 2,552,208 424,774 81,022 3,058,004 (159,074) 61,300 6,073 7,709 75,082 (1,720) 1,883,752 96,921 100,289 2,080,962 51,148 58,749 782 1,972 61,503 5,725

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Notes

1. Products and Services Information

Information for specific products and services is not shown because the same information is in the segment information.

2. Geographic Segment Information

(1) Sales

Sales information by geographic segment is not shown because sales in Japan accounted for over 90% of operating revenue on the consolidated statements of income.

(2) Property, plant and equipment

Property, plant and equipment information by geographic segment is not shown because property, plant and equipment in Japan accounted for over 90% of property, plant and equipment on the consolidated balance sheets.

3. Information by Major Clients

Information by major clients is not shown because sales to major clients accounted for less than 10% of operating revenue on the consolidated statements of income.

(Information on impairment losses in fixed assets by business segment)

	Distribution	Trading & Commerce	Others	Adjustments and eliminations	Consolidated
Impairment losses	¥ 451	_	_	_	¥ 451
	Thousands of U.S. dollars				
	2011				
		Trading &		Adjustments and	
	Distribution	Commerce	Others	eliminations	Consolidated

(Information on amortization of goodwill and unamortized balance by business segment)

	Millions of yen				
		2011			
	Distribution	Trading & Commerce	Others	Adjustments and eliminations	Consolidated
Amortization of goodwill	¥ 90	¥ 39	_	_	¥ 129
Balance at the end of period	903	126	_	_	1,029
		Thousands of U.S. dollars			
		2011			
	Distribution	Trading & Commerce	Others	Adjustments and eliminations	Consolidated
Amortization of goodwill	\$ 1,082	\$ 469	_	_	\$ 1,551
Balance at the end of period	10,860	1,515	_	_	12,375

(Information on negative goodwill by business segment)

No significant items to be reported.

(Additional information)

Effective from the year ended March 31, 2011, the Companies are applying "Revised Accounting Standard for Disclosures about Segments of an Enterprise and Related information" (ASBJ Statement No. 17, March 27, 2009) and "Guidance on the Accounting Standard for Disclosures about Segments of an Enterprise and Related Information" (ASBJ Guidance No. 20, March 21, 2009).

14. Subsequent Event

Payment of Dividend

Shareholders approved the following appropriation of retained earning at the annual meeting held on June 29, 2011

	Millions of yen	Thousands of U.S.dollars
Cash dividends	¥ 629	\$ 7,565

Stock Information (As of March 31, 2011)

Stock Listings Tokyo, Osaka

Stock Code 9069

Authorized Shares 294,999,000 Outstanding Share 128,989,476

Number of Shareholders 7,974

Administrator of Shareholder's Register Mitsubishi UFJ Trust and Banking Corporation

Osaka Corporate Agency Division

3-6-3, Fushimi Machi, Chuo-ku, Osaka 541-8502, Japan

Independent Auditors Otemae Audit Corporation

Largest Shareholders

	Number of Shares	Percentage Held
Japan Trustee Services Bank, Ltd. (Trust Account)	16,767,000	13.00%
Asahi Kasei Corporation	10,676,726	8.28%
Senko Group Employee's Stockholding	7,462,743	5.79%
Sekisui Chemical Co., Ltd.	6,785,900	5.26%
The Master Trust Bank of Japan, Ltd.	4,537,000	3.52%
Tokio Marine & Nichido Fire Insurance Co., Ltd.	4,439,170	3.44%
Mitsubishi UFJ Trust and Banking Corporation	4,252,000	3.30%
AIG Star Life Insurance Co., Ltd.	3,200,000	2.48%
Aioi Nissay Dowa Insurance Co., Ltd.	3,169,655	2.46%
Isuzu Motors Limited	2,939,689	2.28%

Classification by Type of Shareholder

	Number of Shareholders	Number of Shares	Percentage Held
Domestic financial institutions	48	47,433,109	36.77%
Securities firms	34	1,141,324	0.88%
Other domestic corporations	269	36,340,020	28.17%
Foreign financial institutions and individuals	120	10,215,749	7.92%
Individuals and others	7,503	33,859,274	26.25%
Total	7,974	128,989,476	100.00%



President and Representative Director Yasuhisa Fukuda

President and Representative Director

Yasuhisa Fukuda

Executive Vice President and Representative Director

Masami Fujimori

Directors and Senior Managing Executive Officers

Takeyo Teduka Hisao Takahashi Masuo Tanaka

Directors and Managing Executive Officers

Kengo Tanaka Kazuhiro Yamanaka

Hirofumi Teramachi **Directors and Executive Officers**

Yasushi Morimoto

Yoshihiro Kawase

Kazuaki Oike

Outside Director

Hiroko Ameno



Executive Vice President and Representative Director Masami Fujimori

Full-time Corporate Auditors

Yutaka Toyama Katsumi Okamoto Masakazu Tsuji Yuzo Matsumoto

Executive Officers

Yoshio Shigeno Takashi Yamamoto Kenichi Shiraki Junji Miyatsu Tomoyuki Osako Hiroshi Yoneji Akira Taniguchi Masami Tada Noburoh Sasaki Takashi Sawada Yoshihito Koresawa Yukio Murozaki Kazuharu Tsurudome Akira Ito Kiyoshi Rurigaki

Corporate Data (As of March 31, 2011)

Date of Establishment: July 1946 Paid-in Capital: ¥20,521,133,751

Head Office 1-30, Oyodonaka 1-chome, Kita-ku, Osaka

March 31 Fiscal Year End Number of Domestic Offices 317 Number of Overseas Offices 24 Number of Vehicles 3,145 Number of Vessels

Total Warehouse Space 2,080,000 square meters

Number of Employees 7,969

Domestic and Global Network (As of April 1, 2011)



Departments: International Business, Trading, Kazakhstan Business, Marine Transport, Railway Forwarding China / Dalian, Quingdao, Shanghai, Nantong, Hong Kong, Guangzhou, Zhang Jia Gang, Shenzhen Australia / Ingleburn Worldwide Locations:

Singapore Singapore Halland / Bangkok Unites States / Chicago, Atlanta, Los Angeles, Kentucky Kazakhstan / Almaty

Subsidiaries (As of March 31, 2011)

C N	M : D :	C N	M : D :
Company Name	Main Business	Company Name	Main Business
Senko Trading Co., Ltd.	Trading and Commerce, Others	 Nara Senko Logistics Co., Ltd. 	Distribution
Senko Insurance Services Co., Ltd.	Others	 Okayama Senko Transport Co., Ltd. 	Distribution
Senko Information System Co., Ltd.	Others	 Sankyo Freight Co., Ltd. 	Distribution
Logi Solution Co., Ltd.	Others	 Sanyo Senko Transport Co., Ltd. 	Distribution
Senko Moving Plaza Co., Ltd.	Distribution	 Chushikoku Logistics Co., Ltd. 	Distribution
Senko A Line Amano Co., Ltd.	Distribution	 Shikoku Reefer Transport and Warehousing Co., Ltd 	Others
Tokyo Nohin Daiko Co., Ltd.	Distribution	 Fukuoka Senko Transport Co., Ltd. 	Distribution
Inui Transport Co., Ltd.	Distribution	 Minami Kyushu Senko Co., Ltd. 	Distribution
Sapporo Senko Transport Co., Ltd.	Distribution	 Miyazaki Senko Transport Co., Ltd. 	Distribution, Others
Hokkaido Senko Logi Service Co., Ltd.	Distribution	 Miyazaki Senko Apollo Co., Ltd. 	Distribution
Tohoku Senko Transport Co., Ltd.	Distribution	 Senko Foods Co., Ltd. 	Others
Tohoku Senko Logi Ŝervice Co., Ltd.	Distribution	Crefeel Koto Co., Ltd.	Others
Kanto Senko Transport Co., Ltd.	Distribution, Others	S-TAFF Co., Ltd.	Others
Saitama Senko Transport Co., Ltd.	Distribution, Others	Senko Business Support Co., Ltd.	Others
Senko Housing Logistics Co., Ltd.	Distribution	Logi Factoring Co., Ltd.	Others
Chiba Senko Transport Co., Ltd.	Distribution, Others	Senko Medical Logistics Co., Ltd.	Distribution
Senko Fashion Logistics Co., Ltd.	Distribution	Marufuji Co., Ltd.	Trading and Commerce
Kashiwa Senko Transport Co., Ltd.	Distribution	Senko School Farm Tottori Co., Ltd.	Others
Kanagawa Senko Transport Co., Ltd.	Distribution	Senko Logistics (U.S.A.) Inc.	Others
Hokuriku Senko Transport Co., Ltd.	Distribution	Senko (U.S.A.) Inc.	Distribution
Fuji Senko Transport Co., Ltd.	Distribution, Others	 Dalian Tri-Enterprise Logistics Co., Ltd. 	Distribution
Daito Senko Apollo Co., Ltd.	Distribution	Senko Logistics (Shanghai) Co., Ltd.	Distribution
Tokai Senko Transport Co., Ltd.	Distribution	Shanghai Senko International Freight Co., Ltd.	Distribution
Toyohashi Senko Transport Co., Ltd.	Distribution	 Guangzhou Senko Logistics Co., Ltd. 	Distribution
Mie Senko Logistics Co., Ltd.	Distribution	Senko International Logistics (Hong Kong) Ltd.	Distribution
Shiga Senko Transport Co., Ltd.	Distribution, Others	Qingdao Xuexing International Logistics Co., Ltd	. Distribution
Osaka Senko Transport Co., Ltd.	Distribution, Others	Senko (Thailand) Co., Ltd.	Distribution
Tokyo Nohin Daiko West Japan Co., Ltd.	Distribution	 Senko International Logistics Pte. Ltd. 	Distribution
Minami Osaka Senko Transport Co., Ltd.	Distribution, Others	Senko Logistics Australia Pty Ltd.	Distribution
Hanshin Senko Transport Co., Ltd.	Distribution	Senko-Lancaster Silk Road Logistics LLP	Distribution
Esaka Logistics Service Co., Ltd.	Distribution	Japan Select LLP	Trading and Commerce
Hanshin Transport Co., Ltd.	Distribution	•	Ŭ

: Consolidated subsidiaries